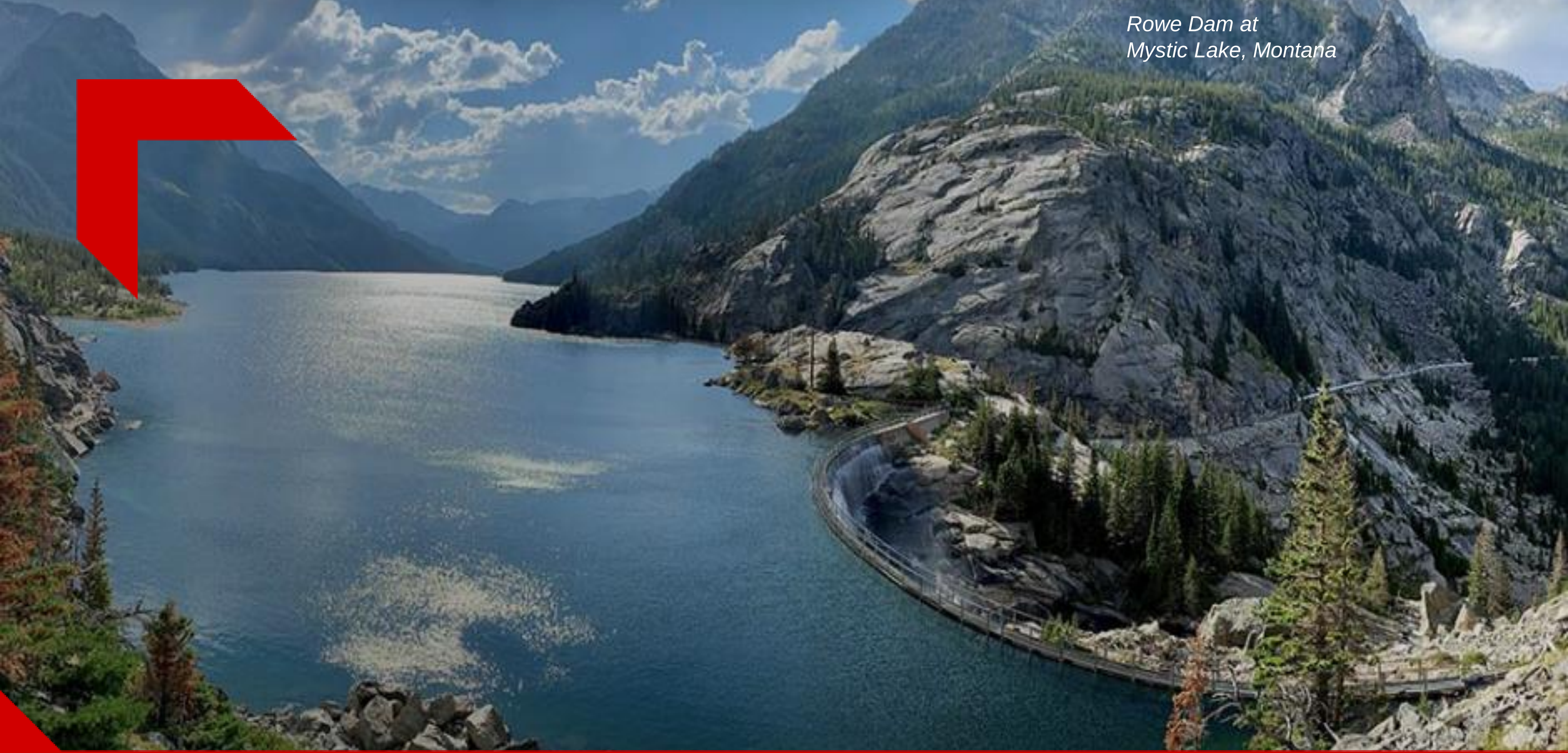


Rowe Dam at Mystic Lake, Montana

Investor Update

September 2023

8-K September 13, 2023

NorthWestern Energy

Delivering a Bright Future

Forward Looking Statements

Forward Looking Statements

During the course of this presentation, there will be forward-looking statements within the meaning of the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects,” “anticipates,” “intends,” “plans,” “believes,” “seeks,” or “will.”

The information in this presentation is based upon our current expectations as of the date hereof unless otherwise noted. Our actual future business and financial performance may differ materially and adversely from our expectations expressed in any forward-looking statements. We undertake no obligation to revise or publicly update our forward-looking statements or this presentation for any reason. Although our expectations and beliefs are based on reasonable assumptions, actual results may differ materially. The factors that may affect our results are listed in certain of our press releases and disclosed in the Company’s most recent Form 10-K and 10-Q along with other public filings with the SEC.

Recognized by Newsweek as one of **“America’s Most Responsible Companies”**

NorthWestern Corporation
dba: NorthWestern Energy
Ticker: NWE (Nasdaq)
www.northwesternenergy.com

Corporate Office
3010 West 69th Street
Sioux Falls, SD 57108
(605) 978-2900

Investor Relations Officer
Travis Meyer
605-978-2967
travis.meyer@northwestern.com

NorthWestern Energy
Delivering a Bright Future

Vision

Enriching lives through a **safe and sustainable** energy future.

Mission

Working together to deliver **safe, reliable and affordable** energy solutions.

Values

Safety
Excellence
Respect
Value
Integrity
Community
Environment

Company Overview

NWE - An Investment for the Long Term

Pure Electric & Gas Utility

- 100% pure electric & natural gas utility business with over 100 years of operating history
- Solid economic indicators in service territory
- Diverse electric supply portfolio ~55% hydro, wind & solar

Solid Utility Foundation

- Residential electric & gas rates below national average
- Solid system reliability
- Low leaks per 100 miles of pipe
- Solid JD Power Overall Customer Satisfaction scores

Earnings & Cash Flow

- Pending Montana electric and natural gas rate review to reduce regulatory lag, aid earnings and cash flow and improve balance sheet strength
- History of consistent annual dividend growth

Recognized for storm response in both MT and SD during 2022.

Attractive Future Growth Prospects

- Disciplined maintenance capital investment program focus on reliability, capacity, asset life and compliance
- Further opportunity for energy supply investment to meet significant capacity shortfalls

Financial Goals & Metrics

- Target 3%-6% EPS growth plus dividend yield to provide competitive total return
- Target dividend long-term payout ratio of 60%-70%
- Target debt to capitalization ratio of 50%-55% with liquidity of $100 million or greater

Best Practices Corporate Governance

America's Most Responsible Companies 2023 Newsweek statista

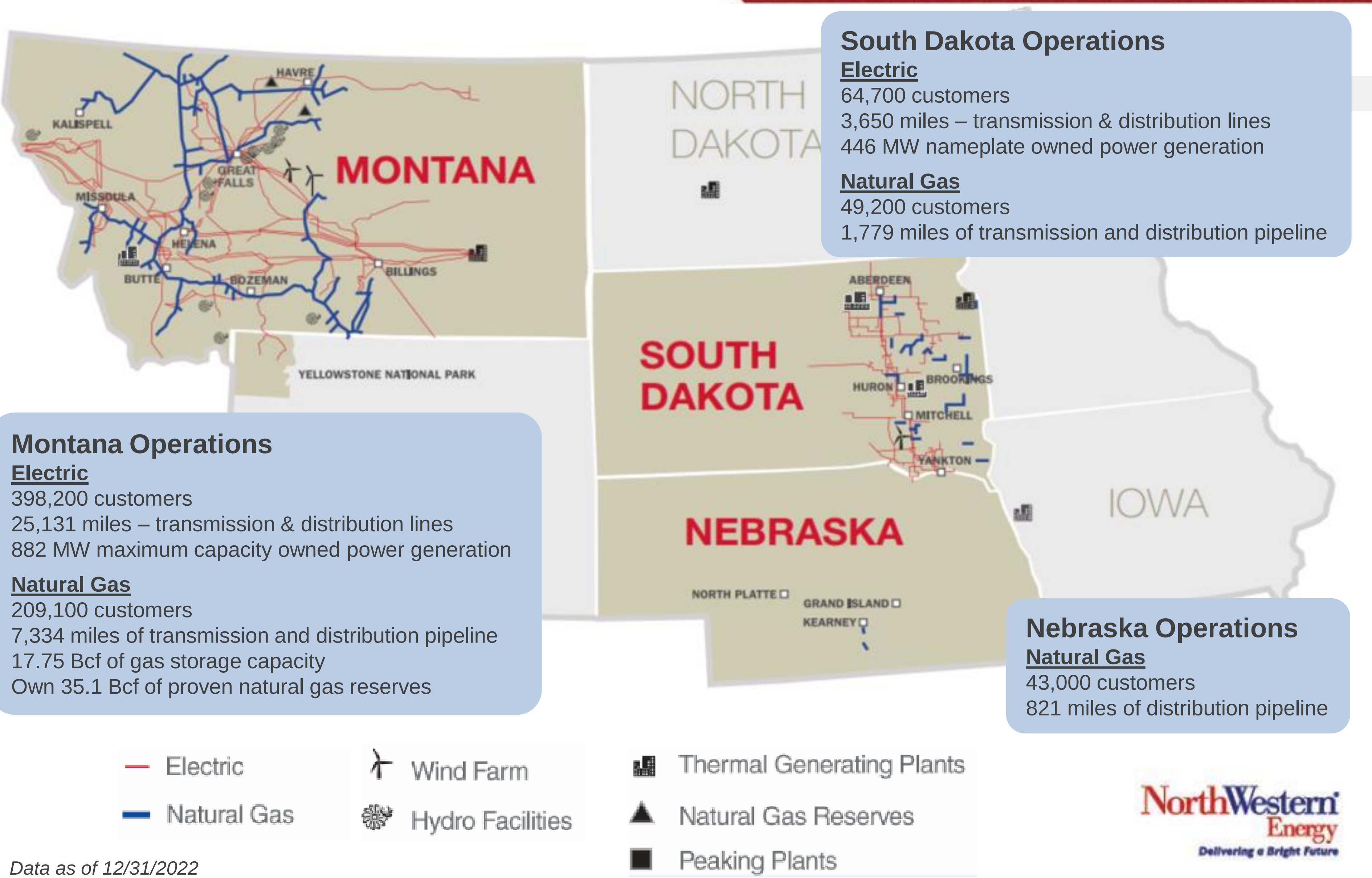
50 Women 50 On Boards 3+

Corporate Governance Awards 2019 corporatesecretary

Moody's Investors Service

5th Best Governance Score

About NorthWestern



South Dakota Operations

Electric

64,700 customers
3,650 miles – transmission & distribution lines
446 MW nameplate owned power generation

Natural Gas

49,200 customers
1,779 miles of transmission and distribution pipeline

Montana Operations

Electric

398,200 customers
25,131 miles – transmission & distribution lines
882 MW maximum capacity owned power generation

Natural Gas

209,100 customers
7,334 miles of transmission and distribution pipeline
17.75 Bcf of gas storage capacity
Own 35.1 Bcf of proven natural gas reserves

Nebraska Operations

Natural Gas

43,000 customers
821 miles of distribution pipeline

Data as of 12/31/2022

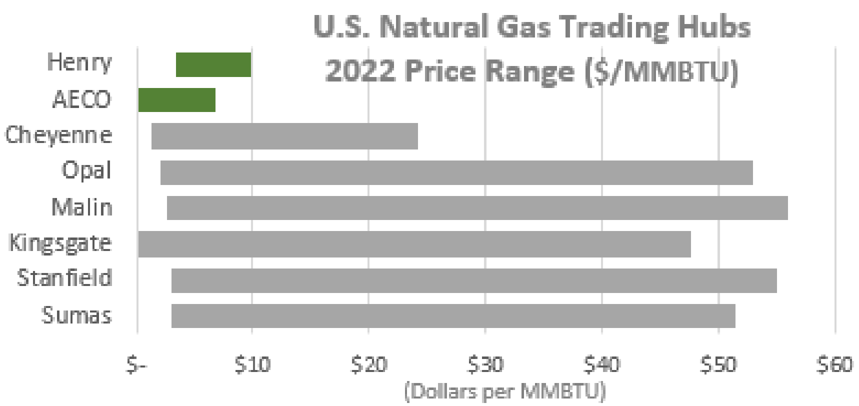
NorthWestern Energy
Delivering a Bright Future

NorthWestern's Combo-Advantage

- ✓ **Combination electric & natural gas provider in Montana & South Dakota**
  - *Targeting best-in-class Customer Experience*
  - *Opportunity to invest in critical Capacity expansion (supply & transmission)*
  - *Continued Grid Evolution to improve resiliency and enhance wildfire mitigation efforts*
  - *Transforming our Digital Platform to enhance cyber-security & technology solutions*
- ✓ **Natural hedge between natural gas to electric conversions**
- ✓ **Primarily residential with commercial & industrial customers across many industries**

Natural Gas

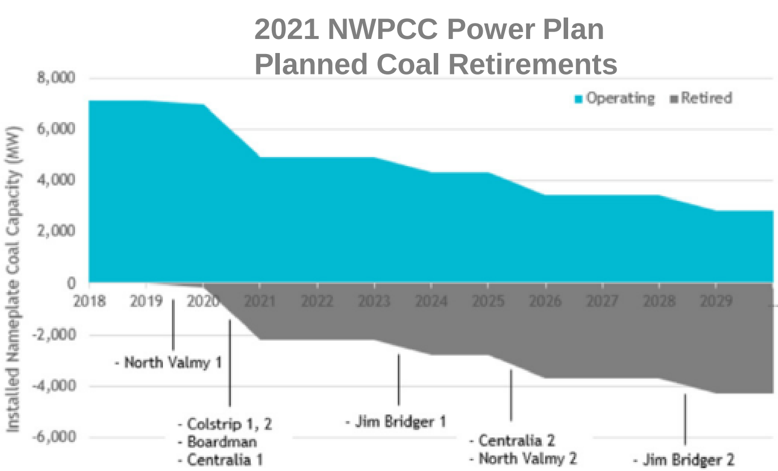
- Investment in production*, transmission & distribution
- Extreme winters necessitate economical gas heating
- Energy Choice (*Ban the Ban*) laws in MT & SD
- Access to low & less volatile natural gas pricing
  - AECO & Henry Hub (Ventura)



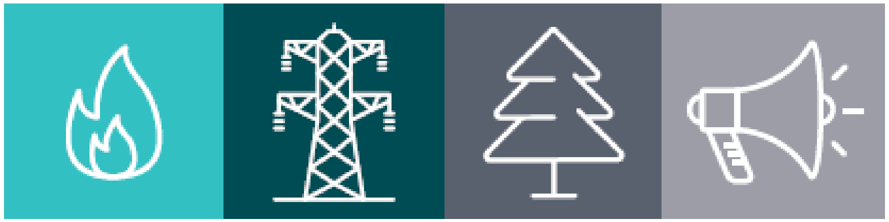
*Proven reserves only, no exploration

Electric

- Investment in generation, transmission & distribution
- Highly diverse & carbon-free electric supply portfolio
- Broad footprint spanning multiple reliability & transmission regions / organizations
- Growing regional capacity deficit requiring investment



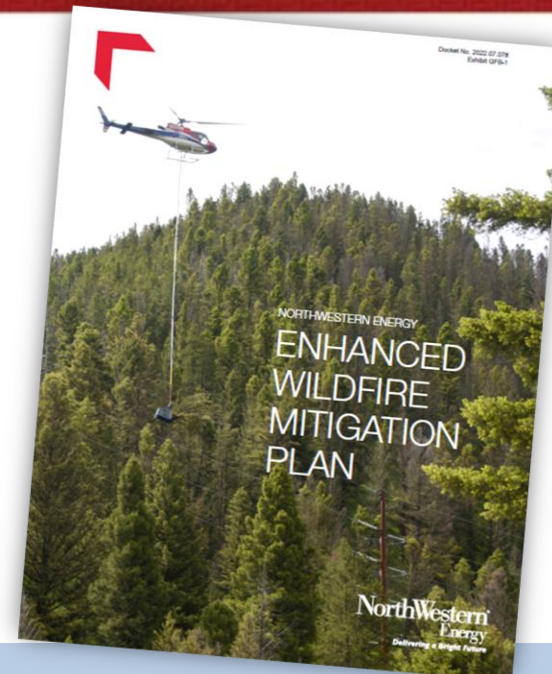
Montana Enhanced Wildfire Mitigation Plan



Reduction of Ignition Potential | System and Environmental Monitoring | Enhanced Vegetation Maintenance | Enriched Public Communication and Outreach

- ✓ **Filed in August 2022 with Montana general rate review**
  - ✓ **Settlement provides for deferral of fire mitigation operating expense of up to approx. $95 million over a five-year period for future recovery**

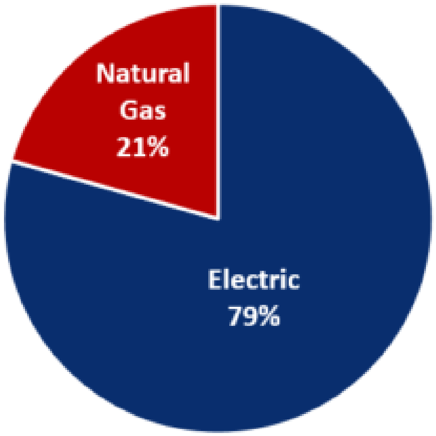
- ✓ **Key elements of the plan, driven by risk analysis include:**
  - ✓ **Situational Awareness**
  - ✓ **Operational Practice**
  - ✓ **System Preparedness**
  - ✓ **Vegetation Management**
  - ✓ **Public Communication**



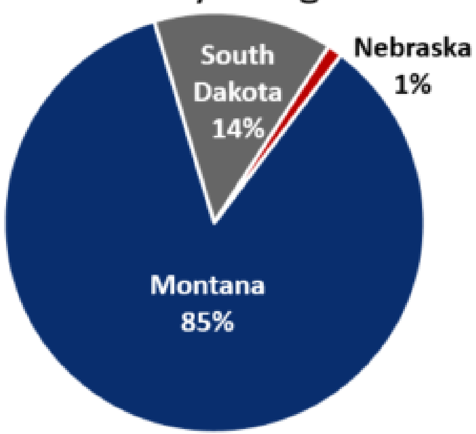
Our operational practice includes situationally performing power shutdowns and adjusting system operating protocols during periods of heightened wildfire risk. Power shutdown considerations include environmental conditions, system performance and mitigating any potential impacts of an outage to customers and emergency services.

A Diversified Electric and Gas Utility

Utility Margin[1]

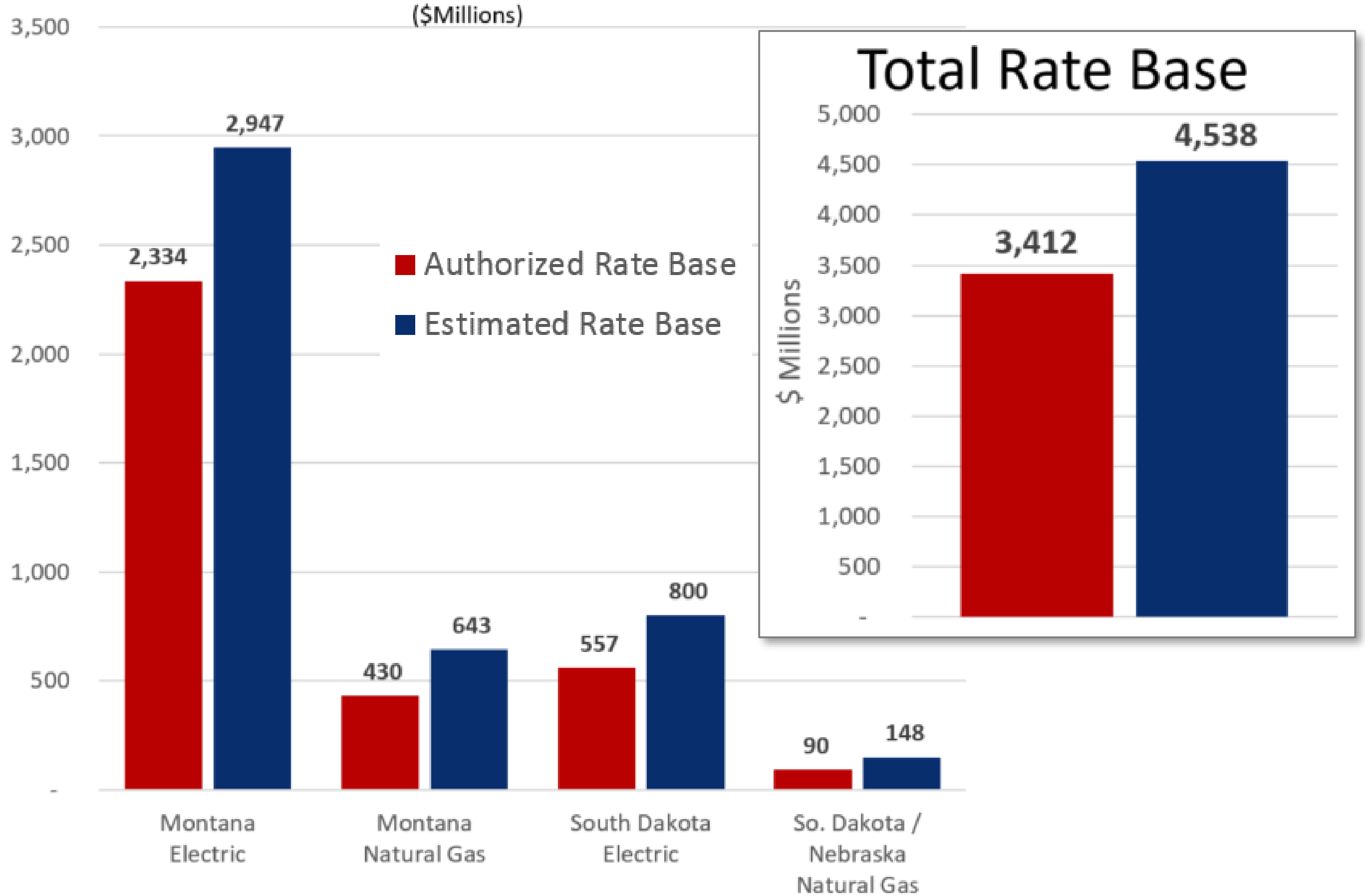


Utility Margin[1]



Data as reported in our 2022 10-K

Rate Base by Service Territory

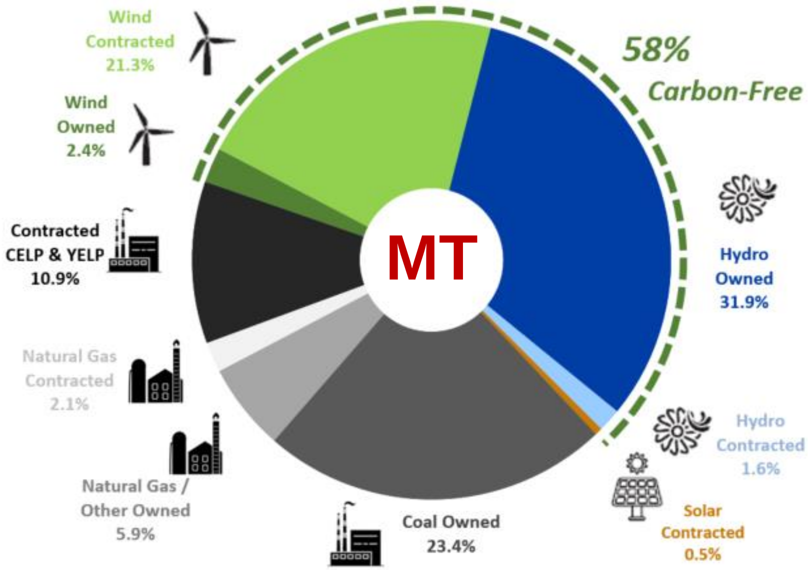


NorthWestern's '80/20' rules:
Approximately 80% Electric and 80% Montana.
Over $4.5 billion of rate base investment to serve our customers

(1) Utility Margin is a non-GAAP Measure. See appendix for additional disclosure.

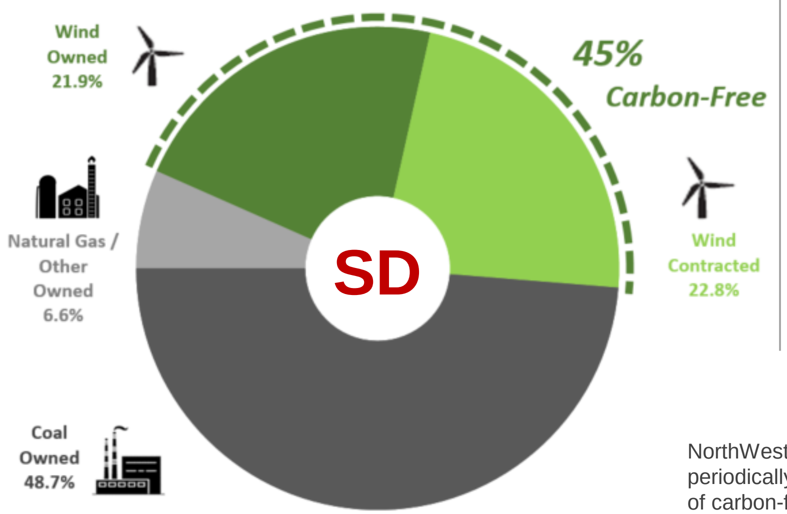
Highly Carbon-Free Supply Portfolio

2022 Electric Generation Portfolio - Montana

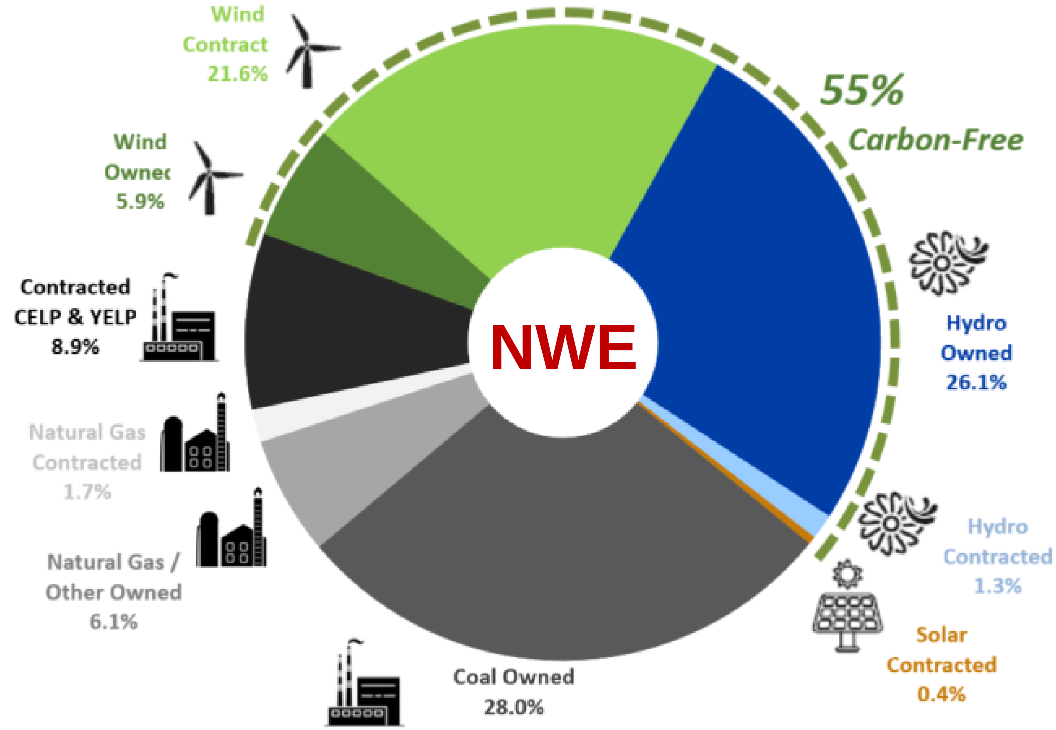


Contracted energy from Colstrip Energy Limited Partners (CELP), Yellowstone Energy Limited Partners (YELP) as well as a majority of the contracted wind, hydro and solar are federally mandated Qualifying Facilities, as defined under the Public Utility Regulatory Policies Act of 1978 (PURPA).

2022 Electric Generation Portfolio - South Dakota



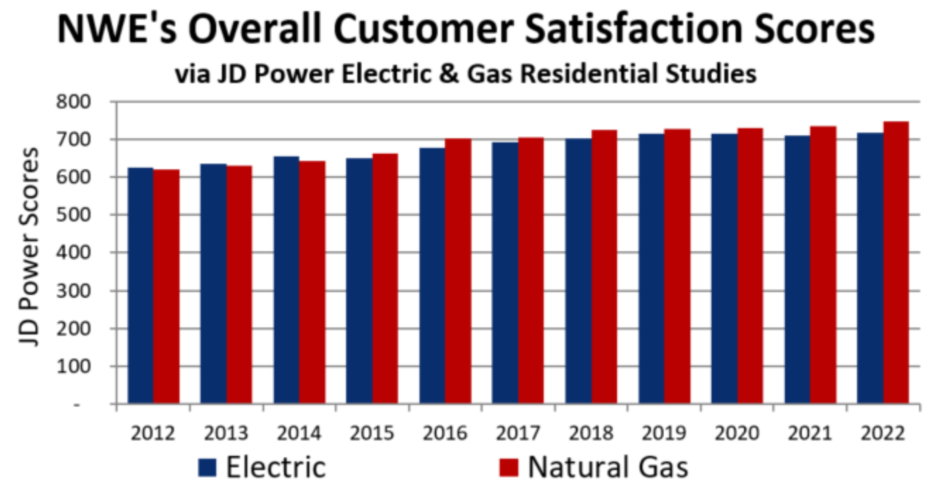
2022 Electric Generation Portfolio - Total NWE

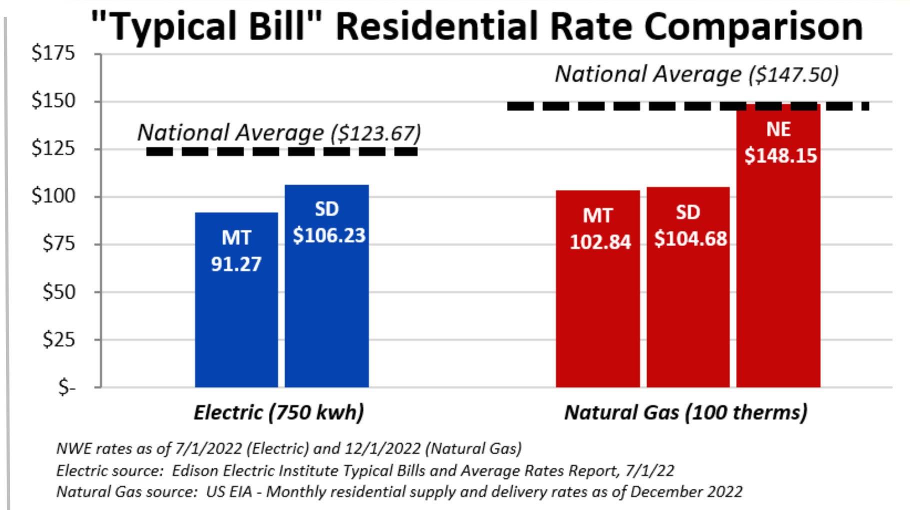


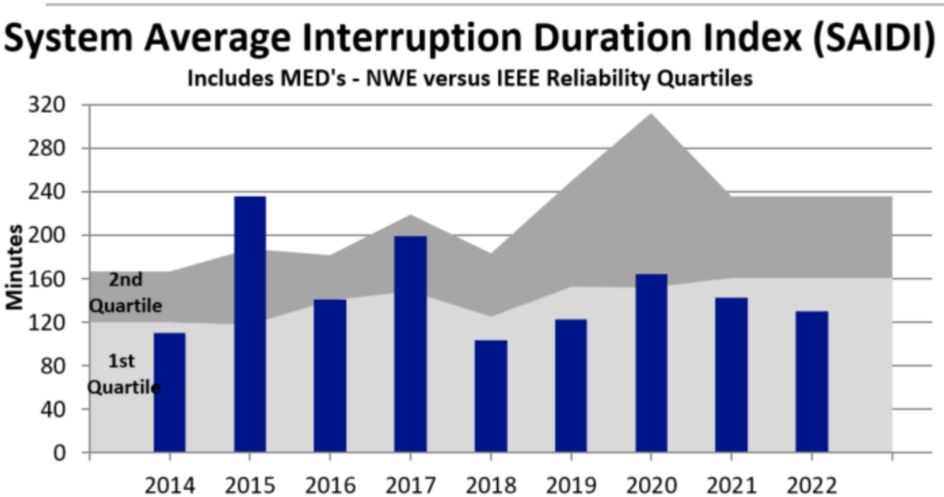
Based upon 2022 MWH's of owned and long-term contracted resources. Approximately 55% of our total company owned and contracted supply is carbon-free – better than the national average of ~40% (2022 eia.gov table 7.2b)

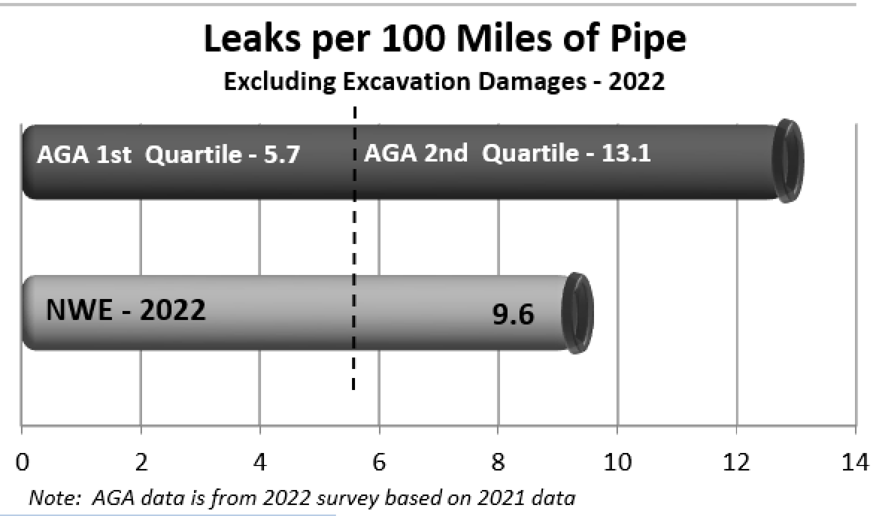
NorthWestern does not own all the renewable energy certificates (RECs) generated by contracted wind, and periodically sells its own RECs with proceeds benefiting retail customers. Accordingly, we cannot represent that 100% of carbon-free energy in the portfolio was delivered to our customers.

Strong Utility Foundation





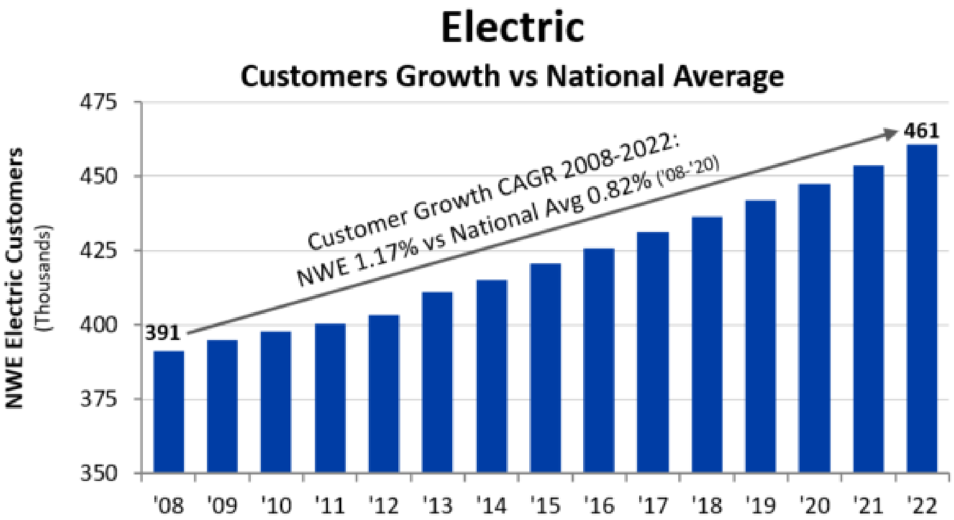


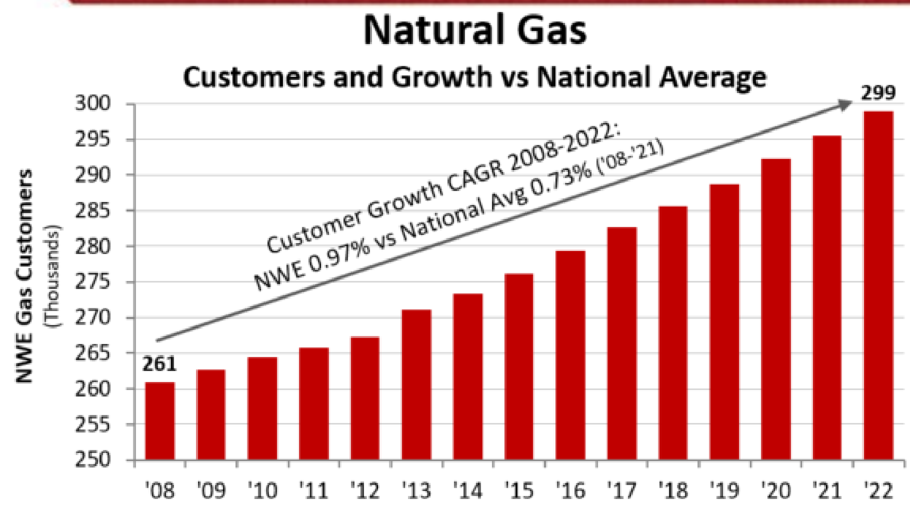


- Solid and generally improving JD Power Overall Customer Satisfaction Scores
- Residential electric and natural gas rates below national average *
- Solid electric system reliability
- Better than average natural gas leaks per mile

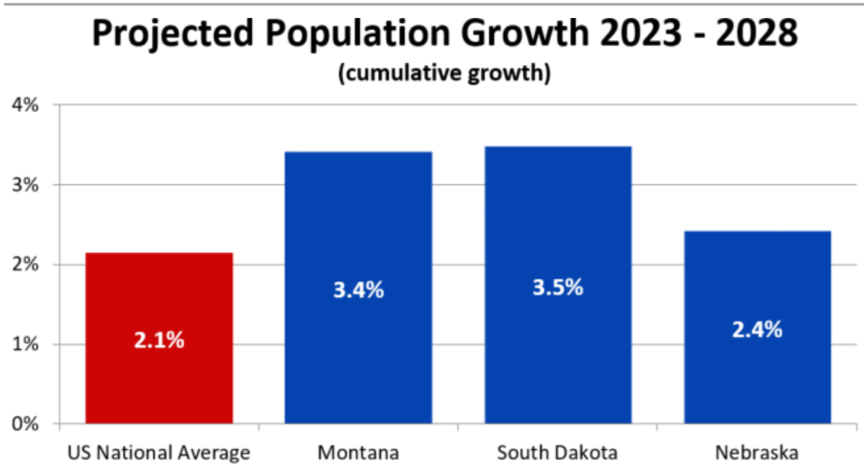
** NE bills temporarily impacted by ongoing recovery of the February 2021 prolonged cold weather event that resulted in extreme price excursion for purchased power and natural gas.*

Solid Economic Indicators

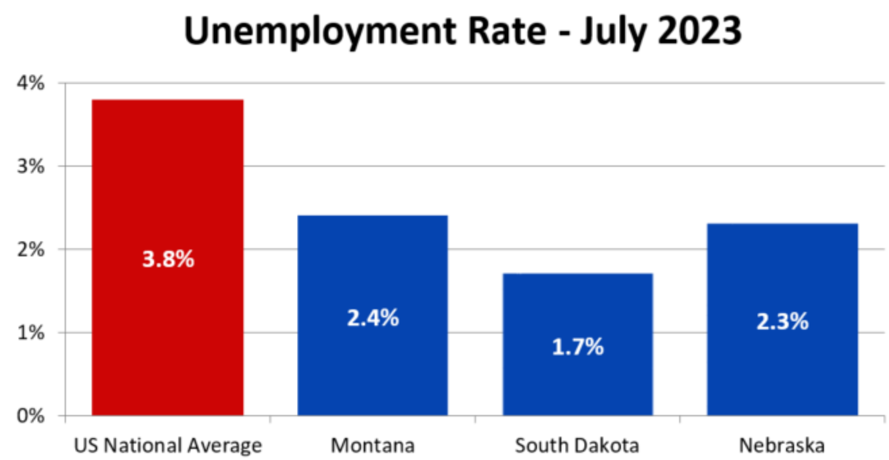




Source: Company 10K's, 2020/2021 EEI Statistical Yearbook – Table 7.2 and EIA.gov



Source: Claritas via S&P Global Market Intelligence 8-30-2023



Source: U.S. Department of Labor via S&P Global Market Intelligence 8-30-2023

- Customer growth rates historically exceed National Averages.
- Projected population growth in our service territories in-line or better than the National Average.

Regulatory & Financial Update

Montana Rate Review

Interim Rates

The MPSC approved the recommendations of the staff for interim rates, subject to refund, effective October 1, 2022.

Settlement Reached

On April 3rd, NWE and the primary intervenors reached a settlement agreement for electric and natural gas rates and several key provisions including 9.65% and 9.55% ROE for electric and natural gas respectively (with 48% equity capitalization).

Final rates, once approved, will be retroactive back to interim effective date of October 1, 2022.

Next Steps

- May – July post-hearing briefs
- Sep / Oct commission work session and decision

See Appendix for additional filing details.

	Revenue Component	Rebuttal Revenue Request			Interim Granted Effective Oct.1 2022 Subject to refund			Settlement (Pending)		
	($Millions)	*El.*	*N.G.*	*Total*	*El.*	*N.G.*	*Total*	*El.*	*N.G.*	*Total*
	Base Rates - owned electric gen., natural gas production / storage, transmission & dist.	**$90.6**	**$22.4**	**$113.0**	**$29.4**	**$1.7**	**$31.1**	**$67.4**	**$14.1**	**$81.5**
Flow-Through	**PCCAM** - Power Cost & Credit Adjustment Mechanism	$69.7	n/a	$69.7	$61.1	n/a	$61.1	$69.7	n/a	$69.7
Flow-Through	**Property Tax** (tracker true-up) [1]	$14.5	$4.2	$18.7	$10.8	$2.9	$13.7	$14.5	$4.2	$18.7
	Total	**$174.8**	**$26.6**	**$201.4**	**$101.3**	**$4.6**	**$105.9**	**$151.6**	**$18.3**	**$169.9**

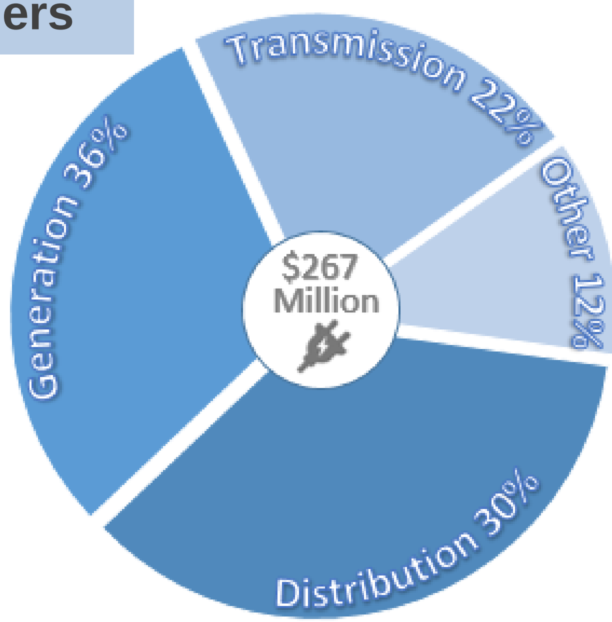
1.) Interim property taxes were effective with the annual adjustment to the related tracker on January 1, 2023.

Requested base rate increase supports over a billion dollars invested in Montana critical infrastructure - since our last rate reviews - while keeping operating costs below the rate of inflation.
(Test years: 2015 nat. gas and 2017 electric)

South Dakota Rate Review

Request to update our rates to reflect the current cost to provide safe and reliable service to our customers

- **First rate review since 2015.** Seeking recovery of nearly 30 percent of rate base that is not included in South Dakota electric rates today.
- Requested base rate increase driven by **more than $267 million invested in South Dakota critical electric infrastructure**, while keeping operating costs below the rate of inflation, since our last electric rate review.

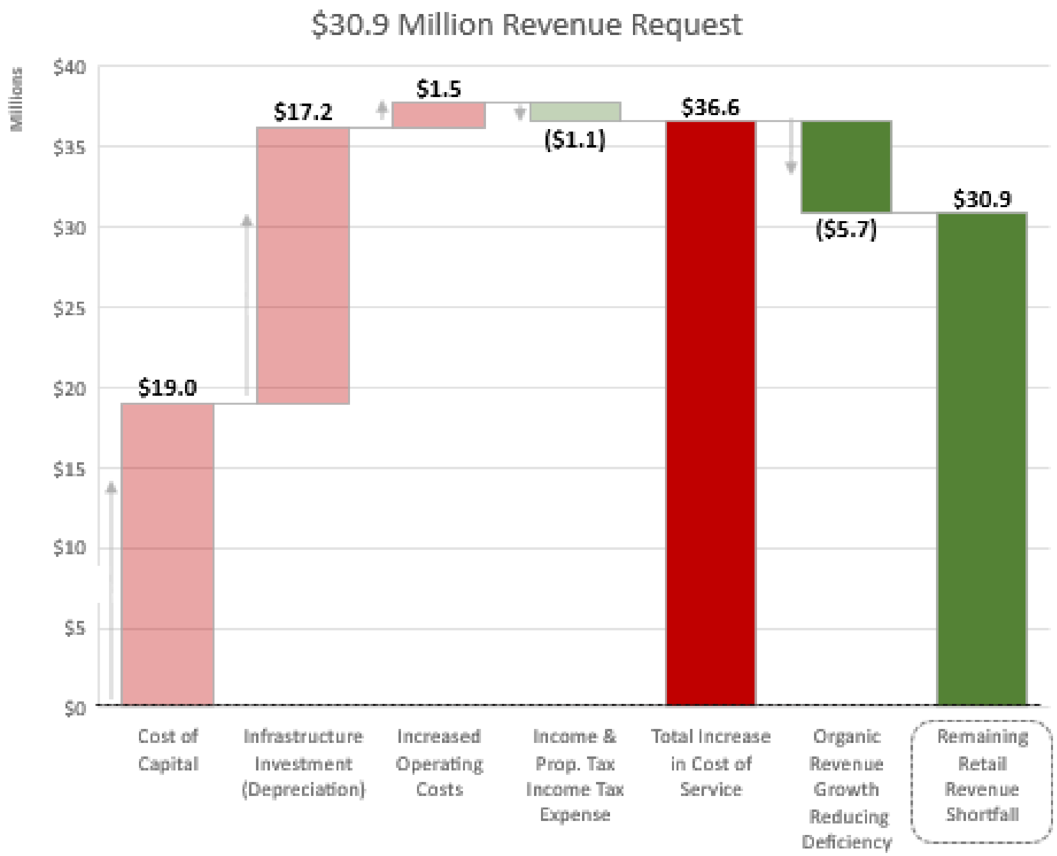


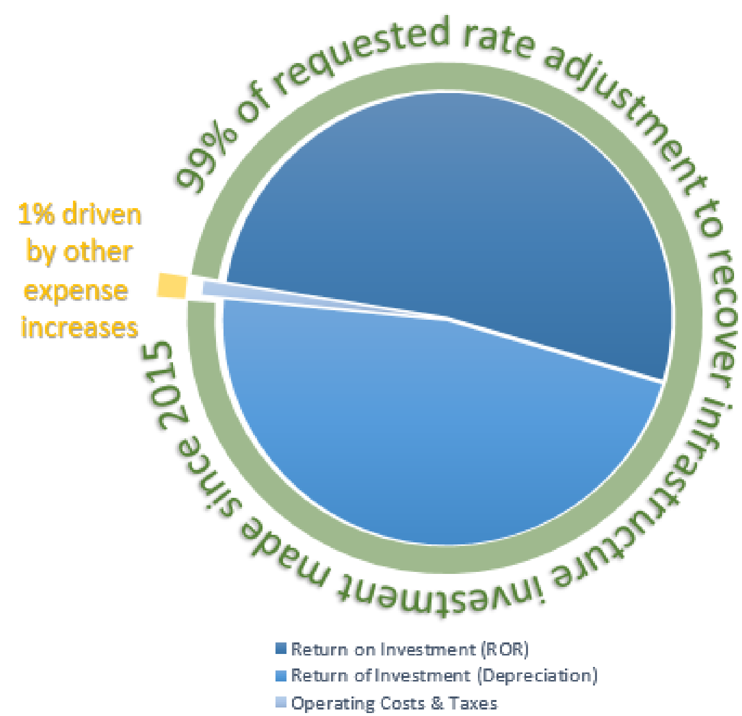
Category	Current Rates	Requested Rates
Test Year (Trailing Twelve Months)	Sep. 30, 2014	Dec. 31, 2022
Return on Equity	Black Box	10.70%
Equity Ratio		50.50%
Cost of Debt		4.32%
Rate of Return	7.24%	7.54%
Authorized Rate Base	$557.3M	$787.3 M
Rate Relief Requested		$30.9M

NorthWestern Energy
Delivering a Bright Future

South Dakota Rate Review

Infrastructure investment drives nearly 99%* of the requested base rate adjustment



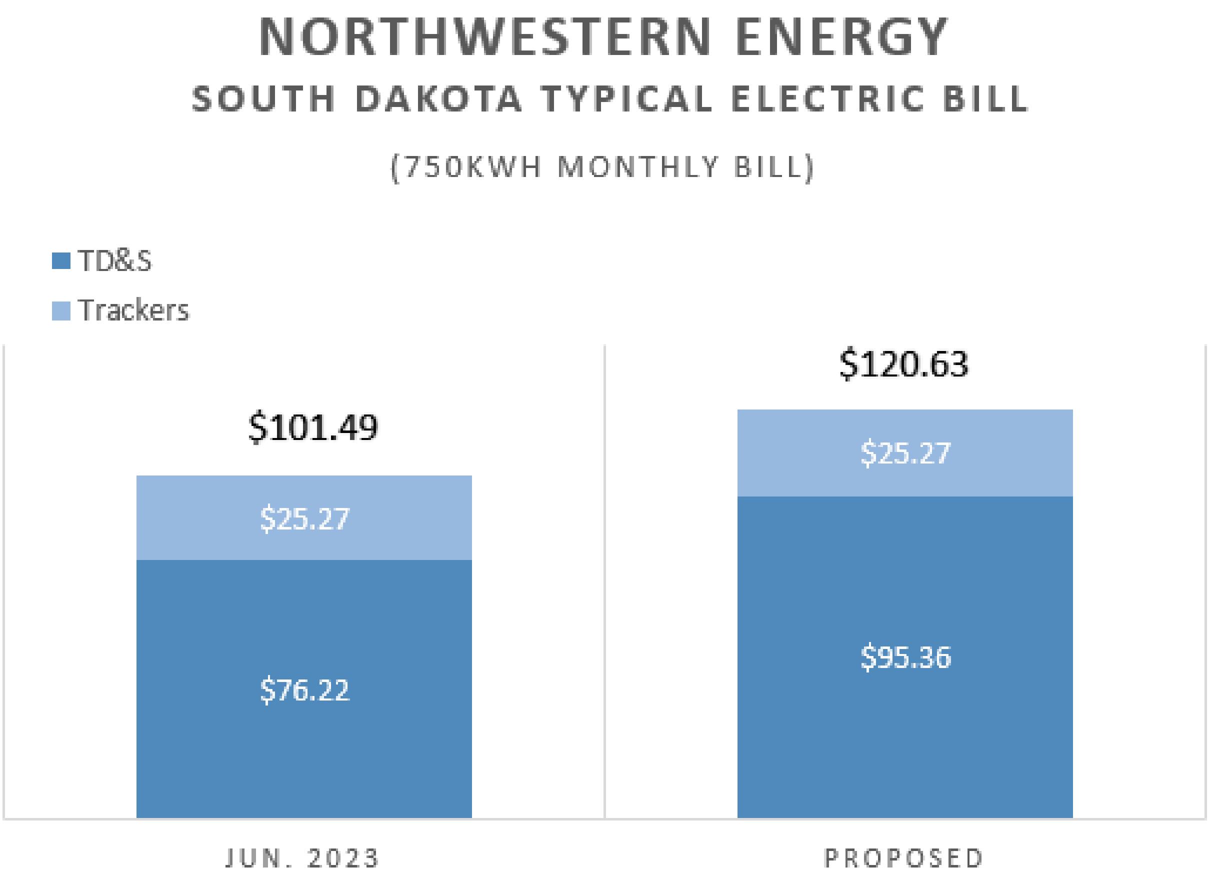


** $19.0 million Cost of Capital plus $17.2 million Infrastructure Investment as a percent of $36.6 million Total Change in Cost of Service.*

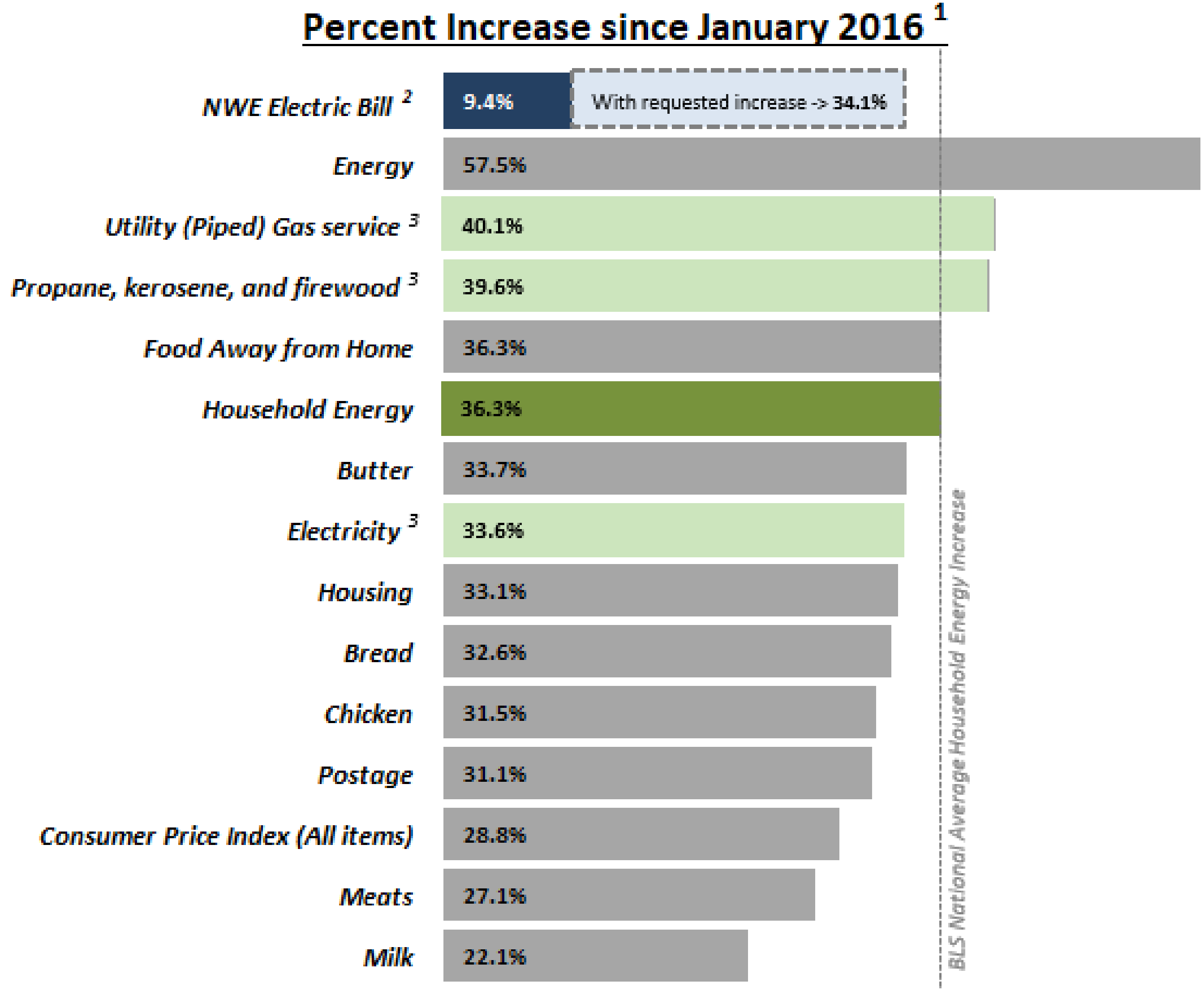
South Dakota Rate Review

$19.14
Per month

Increase for an average residential electric customer that uses 750 kWh if our requested rate increase is approved.



South Dakota Rate Review



Since our last rate adjustment, NorthWestern's typical residential electric customer bills have maintained a pace well below inflation.

This request, if granted in full, would still result in customer bills in line with inflation.

1. Based on U.S. Bureau of Labor Statistics Consumer Price Index for All Urban Consumers comparing January of 2016 to June of 2023.
2. Based on a typical 750 kWh monthly South Dakota residential electric bill - final rates implementation from 2014 Rate Case (January 2016 - June 2023).
3. Sub-component of Household Energy

Legislative Update

- ✓ MT – Revised Environmental Policy & Permitting Statutes (HB 971 & SB 557)
  - Revised statutes clarify that the Montana Department of Environmental Quality may not consider greenhouse gasses and related climate impacts in environmental permitting decisions and allow us to apply for a supplemental permit to resume construction on YCGS.
- ✓ MT – Modified statute addressing legal challenges to “pre-approval” for new energy resources (HB 284)
  - Expanded to include all investor-owned utilities in the State
- ✓ MT & SD - Protected energy choice (MT_SB 208 & SD_HB 1239)
  - Prevents state & local governments from banning natural gas or other energy resources.

Colstrip Transfer

Reliable

- **<u>Existing resource, ready to serve our Montana customers</u>**. Avoids lengthy planning, permitting and construction of a new facility that would stretch in-service beyond 2026.
- Reduces reliance on imported power and volatile markets, providing increased energy independence.
- In-state and on-system asset mitigating the transmission constraints we experience importing capacity.
- Adds critical long-duration, 24/7 on-demand generation necessary for balancing our existing portfolio.

NorthWestern Energy executed an agreement with Avista Corporation for the transfer of Avista's ownership interests in Colstrip Units 3 & 4.

- Effective date of transfer: 12/31/2025
- Generating capacity: 222 MW
- **Transfer price: $0.00**

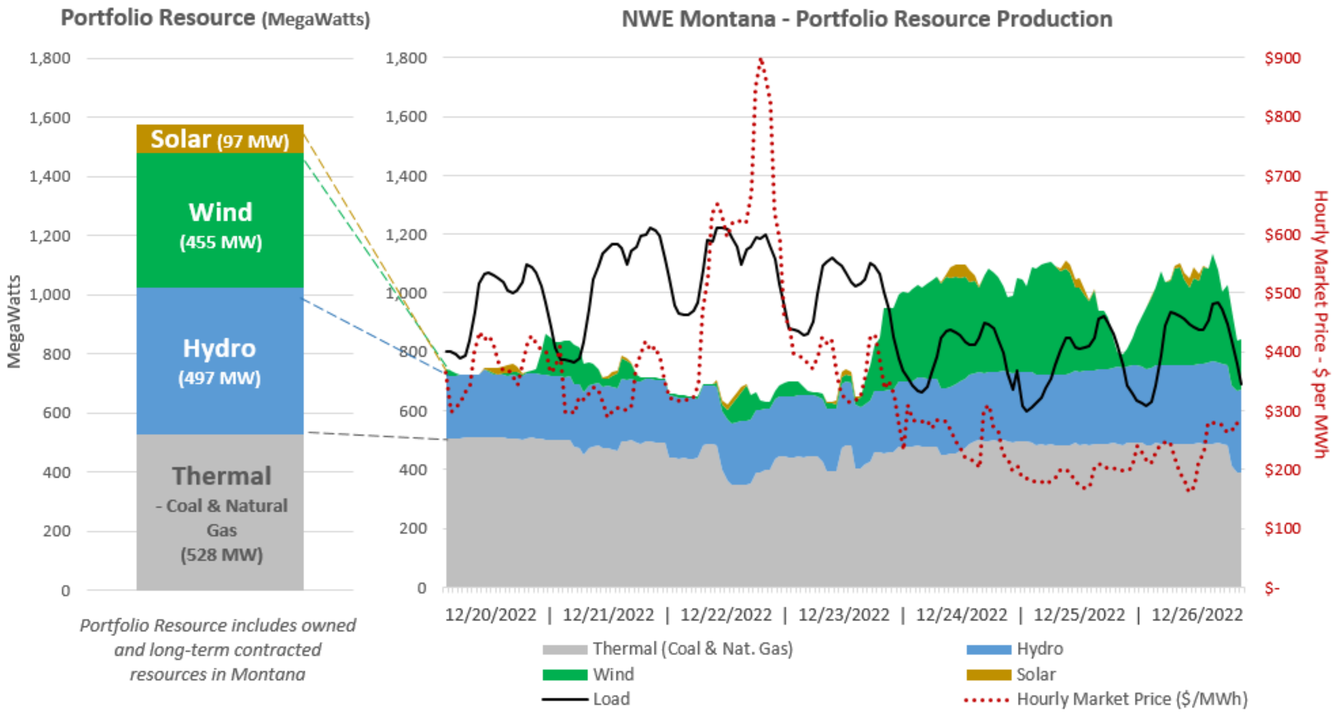
Affordable

- **<u>222 MW of capacity with no upfront capital costs and stable operating costs going forward.</u>**
  - Equivalent new build would cost in excess of $500 million.
  - Incremental operating costs are known and reasonable. Resulting variable generation costs represent a 90%+ discount to market prices incurred during December's polar vortex.
- In addition to no upfront capital, low and stably priced mine-mouth coal supply costs.

Sustainable

- **<u>We remain committed to our net zero goal by 2050.</u>** This additional capacity, with a remaining life of up to 20 years, helps bridge the interim gap and will likely lead to less carbon post 2040.
- Yellowstone County Generating Station is potentially our last natural gas resource addition in Montana.
- Partners are committed to evaluate non-carbon long-duration alternative resources for the site.
- Keeps the existing plant open and retains its highly skilled jobs vital to the Colstrip community.
- Protects existing ownership interests with an ultimate goal of majority ownership of Unit 4.

December 2022 Polar Vortex



The chart illustrates the actual resource specific contribution of energy, the capacity deficit we faced, and the market price of power during the late December 2022 multi-day cold weather event in Montana.
As a result of our capacity deficit, we were reliant upon the high and volatile power market a majority of the time to meet customer demand.

Estimated Cost Benefit of Existing 222 MW Colstrip Ownership vs. Market Purchases (Millions)

	Existing 222 MW of Colstrip				Colstrip Cost	Estimated Market Cost	
	MWh	Variable +	Fixed =	Total	vs. Market	Total	Avg. $ Per Mwh
Dec. 20-26	35,580	$0.8	$1.4	$2.2	($9.8)	$12.0	$336.14
Dec. 21-23	15,467	$0.4	$0.5	$0.9	($5.7)	$6.6	$427.64

Colstrip costs significantly lower than market

Financial Outlook

✓ **2023 earnings guidance is expected to be provided following an outcome in our pending Montana rate review**

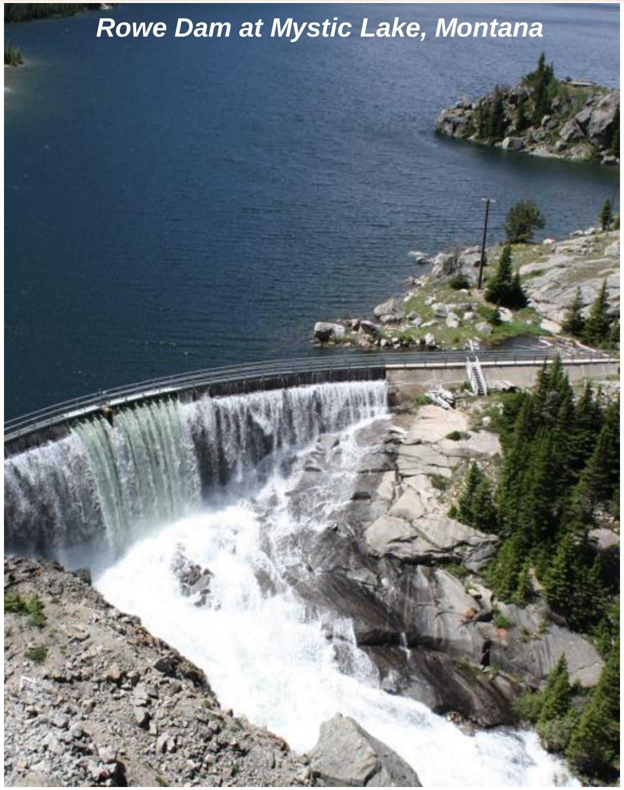
✓ **$510 million capital plan for 2023 (inclusive of $80 million of investment specific to Yellowstone County Generating Station).**

✓ **Long-term growth targets remain;**
3-6% EPS and 4-5% rate base

✓ **2023 annualized dividend of $2.56 is expected to be above targeted 60-70% payout ratio.** Over the longer-term, we expect to maintain a dividend payout ratio within a targeted 60-70% range

✓ **Financing plans are intended to maintain current credit ratings (FFO to debt ratio > than 14%)**

- During the third quarter of 2023, we issued the remaining $63.6 million of availability under our existing At-the-Market equity issuance program.



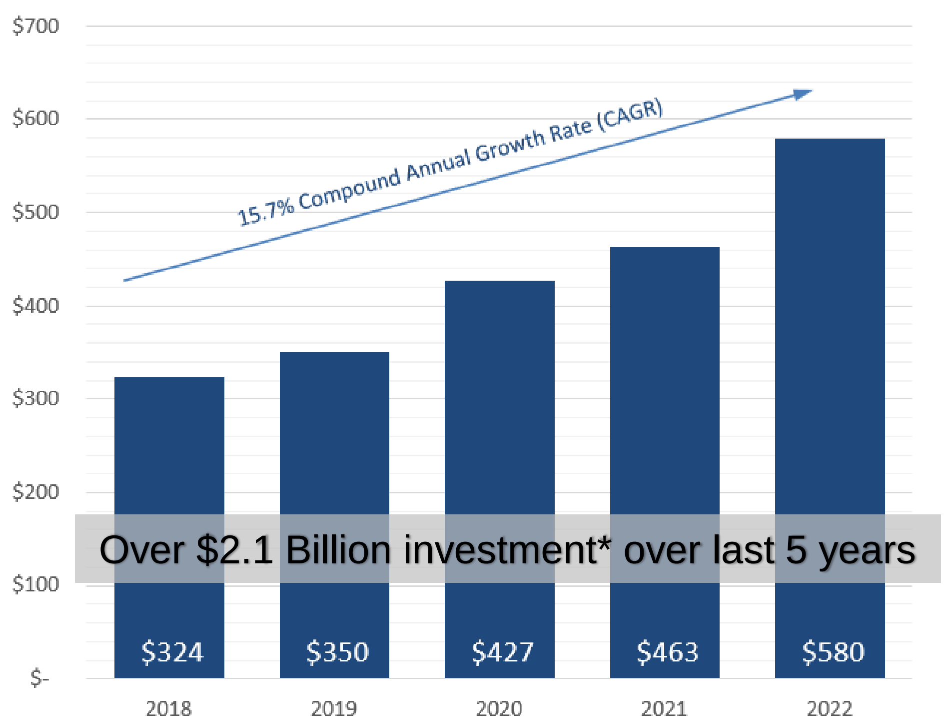
Rowe Dam at Mystic Lake, Montana

NorthWestern Energy
Delivering a Bright Future

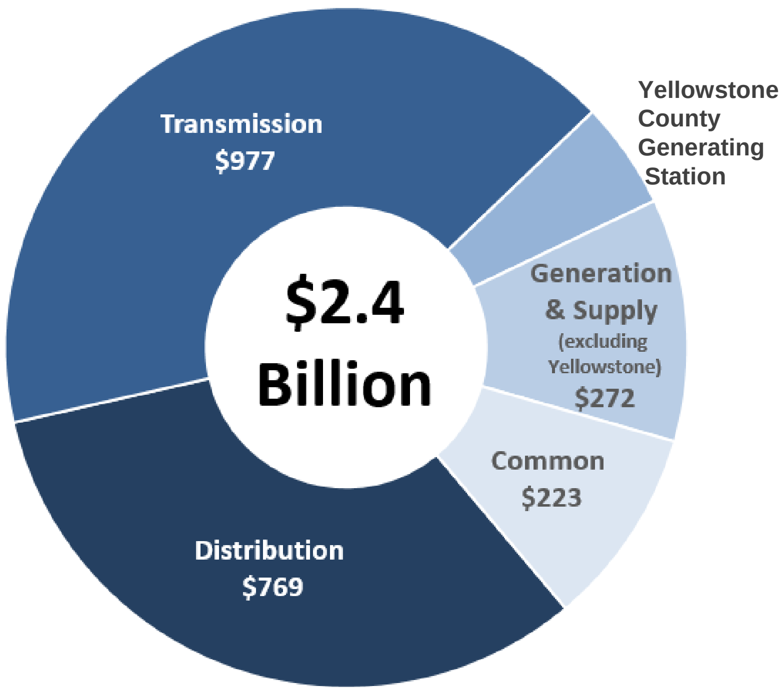
Capital Investment

($millions, unless stated otherwise)

5 Year History of Capital Investment



5 Year Forecast of Capital Investment



$2.4 billion of forecasted low-risk capital investment opportunity…

- Capital investment addresses generation and transmission capacity constraints, grid modernization and renewable energy integration. This does not include any incremental opportunities related to additional supply investment.
- This sustainable level of capex is expected to drive an annualized **rate base growth of approximately 4%-5%.**
- We expect to finance this capital with a combination of cash flow from operations, first mortgage bonds and equity issuances.

* Historical Capital Investment includes property, plant and equipment additions, acquisitions and capital expenditures included in accounts payable.

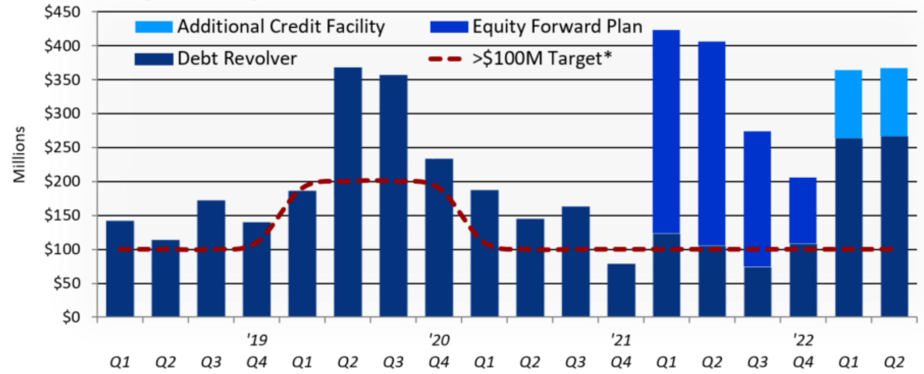
Solid Balance Sheet

Credit Ratings

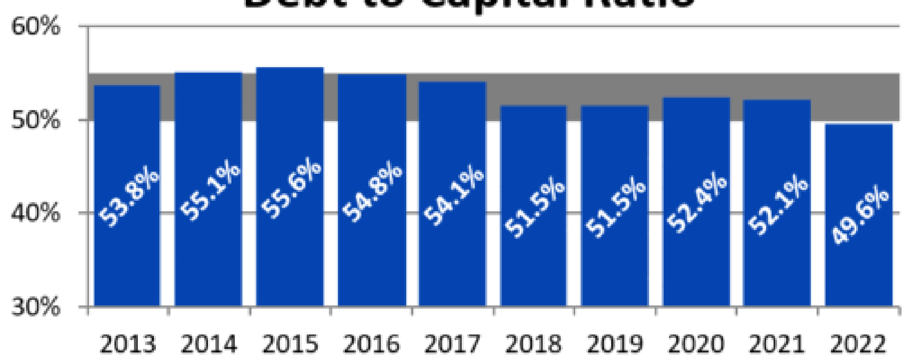
	Fitch	Moody's	S&P
Senior Secured Rating	A-	A3	A-
Senior Unsecured Rating	BBB+	Baa2	BBB
Commerical Paper	F3	Prime-2	A-2
Outlook	Stable	Stable	Stable

A security rating is not a recommendation to buy, sell or hold securities. Such ratings may be subject to revisions or withdrawl at any time by the credit rating agency and each rating should be evaluated independently of any other rating.

Liquidity - Debt Revolver / Credit Facilities & Equity Forward Plan

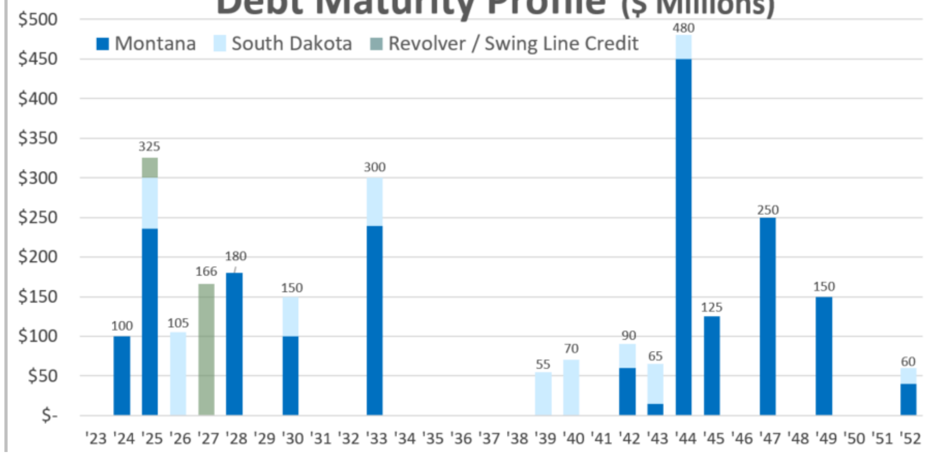


Debt to Capital Ratio



Target: 50% - 55% - Annual ratio based on average of each quarter's debt/cap ratio
Excludes Basin Creek capital lease and New Market Tax Credit Financing

Debt Maturity Profile ($ Millions)



Investment grade credit ratings, debt to capitalization within our targeted 50%-55% range and a manageable schedule of debt maturities.

Supply Update

✓Electric Supply Resource Additions

South Dakota: 58 MW Bob Glanzer Generating Station place in service in May 2022 completed under budget with a total cost of $83.1 million

Montana: 175 MW Yellowstone County Generating Station

- Construction began in April 2022 with costs of approximately $275 million with $203.6 million invested to date (thru 6/30/23)
- Current schedule anticipates commercial operation during 2024*

✓Integrated Resource Plans

South Dakota: Filed in September 2022, the plan identifies 43 megawatts as retire and replace candidates with potential for competitive solicitation during 2023-2024.

Montana: Filed in April 2023, the plan evaluates alternatives to reliably and affordably meet customer needs over a 20 year horizon. With the anticipated addition of YCGS and Avista's transfer of Colstrip, the plan anticipates resource adequacy into 2029.

The recently completed 58-megawatt Bob Glanzer Generating Station in Huron, South Dakota, provides on-demand resources to support the variability of wind and solar projects coming onto our system and the grid in our region and help serve our customers during extended periods of peak demand.

** On October 21, 2021, the Montana Environmental Information Center (MEIC) and the Sierra Club filed a lawsuit in Montana State Court, against the Montana Department of Environmental Quality (MDEQ) and NorthWestern, alleging that the environmental analysis conducted by MDEQ prior to issuance of the Yellowstone County Generating Station's air quality construction permit was inadequate. The Montana District Court judge held oral argument on June 20, 2022. On April 4, 2023, the Montana District Court issued an order finding MDEQ's environmental analysis was deficient in not addressing exterior lighting and greenhouse gases. The Court remanded it back to MDEQ to address the deficiencies and vacated the air quality permit pending that remand. As a result of the vacatur of the permit, we were required to stop construction. On April 14, 2023, following entry of final judgment, we filed a Motion to Stay the order vacating the air quality permit pending appeal. On April 17, 2023, we filed a notice of appeal with the Montana Supreme Court. On June 8, 2023 the Montana District Court Judge issued a Stay Pending Appeal allowing construction to resume. This lawsuit, as well as additional legal challenges related to the Yellowstone County Generating Station, could delay the project timing and increase costs. At this time, we still expect the plan to be operational by the end of 2024.*

Corporate Responsibility

ESG Publications

Environmental

Social

Governance

These eight publications provide valuable insight into NorthWestern Energy's Environmental, Social and Governance (ESG) Sustainability practices. Sustainability Report includes Sustainability Accounting Standards Board (SASB) and Task Force on Climate-Related Financial Disclosures (TCFD) aligned reporting.

NorthWestern Energy
Delivering a Bright Future

2022 Sustainability Report

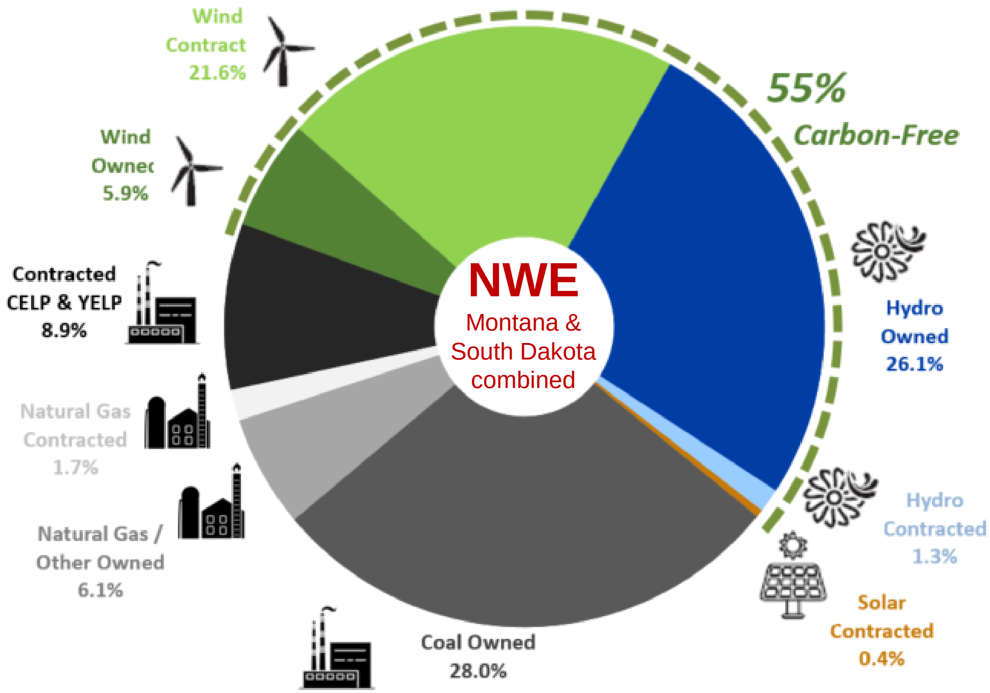
- **Published in November 2022**
- Guided by our commitment to sustainability and our robust environmental, social and governance policies and practices.
- Provides transparency into the social, environmental and economic impacts of NorthWestern Energy and offers insights into how we view sustainability.
- Affirms our ***Net Zero by 2050 vision***
- **Includes Sustainability Accounting Standards Board (SASB) and Task Force on Climate-Related Financial Disclosures (TCFD) aligned reporting**.

https://northwesternenergy.com/SustainabilityReport

NorthWestern Energy
Delivering a Bright Future

ESG - Environmental

2022 Electric Generation Portfolio - Total NWE

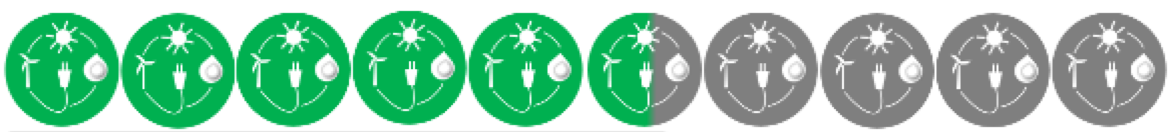


55% Carbon-Free Owned and Long-Term Contracted Portfolio in 2022 vs ~40% National Average (2022 data) Based on MWh's

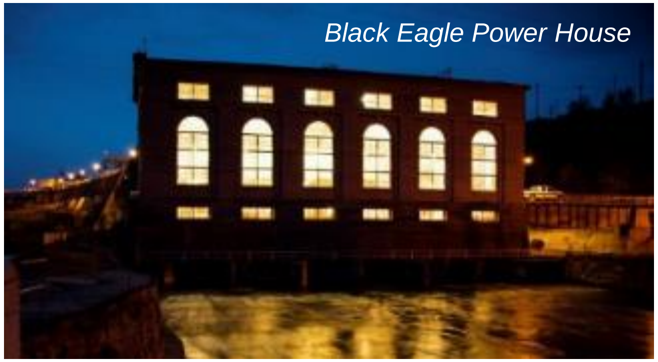
Source: *U.S. Energy Information Administration – form EIA.gov*
Table 7.2b Electric Net Generation: U.S. Electric Power Sector 2021
Note: NorthWestern does not own all the renewable energy certificates (RECs) generated by contracted wind, and periodically sells its own RECs with proceeds benefiting retail customers. Accordingly, we cannot represent that 100% of carbon-free energy in the portfolio was delivered to our customers.


Beethoven Wind Farm

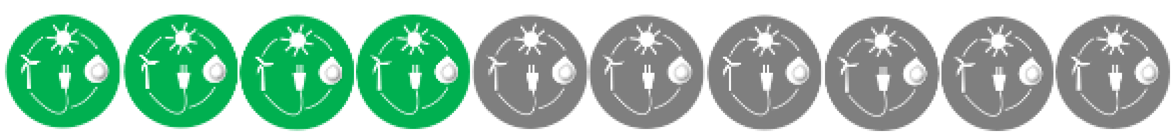
NorthWestern Energy - 2022 Electric Portfolio



55% Carbon-Free Electricity Portfolio from Owned and Long-Term Contract Resources - Based on MWh's


Black Eagle Power House

U.S. Electric Utilities - 2022 Net Electric Generation



40% Carbon-Free - U.S. Electric Utilities Net Generation - Based on MWh's

ESG - Social

Community

$2.9 Billion Economic Output in 2022 ($2.56B in Montana & $350M in SD/NE) CIRCLE ANALYTICS

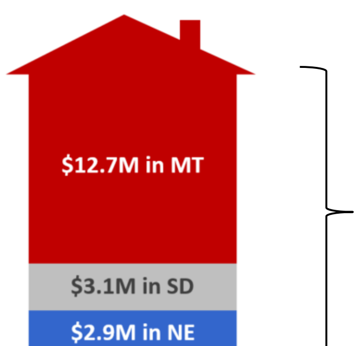
Over $5 million Donations, Sponsorships, Economic Development, Scholarship Funding, Public Recreation Support, Safety Awareness and Volunteer Program Grants in 2022

126 Number of nonprofits that received grants through Employee Volunteer Program

$18.7 Million Low-Income Energy Assistance in 2022

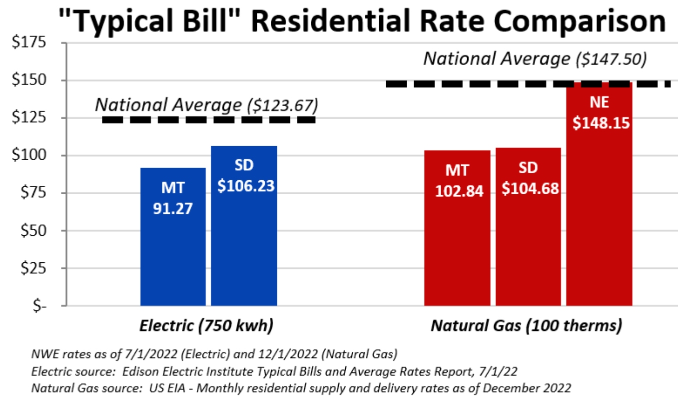
Low-Income Assistance

We work closely with the federal Low Income Energy Assistance programs to provide critical short-term aid to our community's most vulnerable citizens

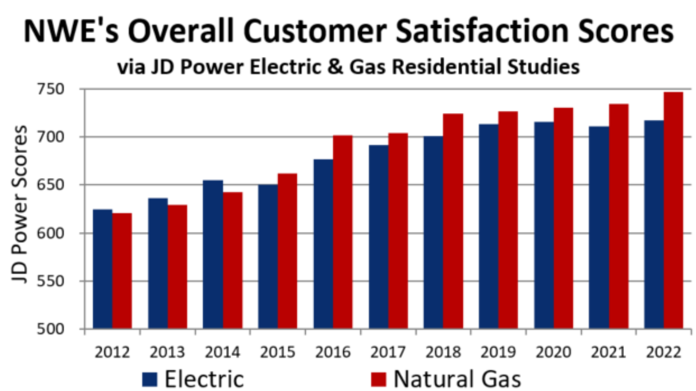


Customers

Typical Residential Bills Lower than National Average



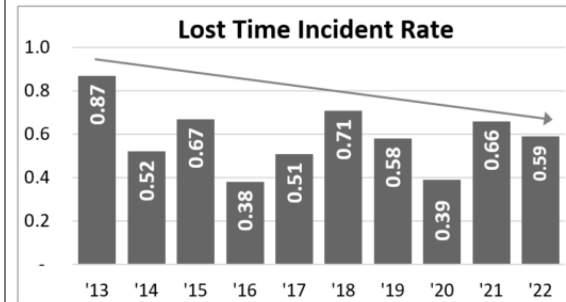
Building on Our Best – Improved Customer Satisfaction Scores

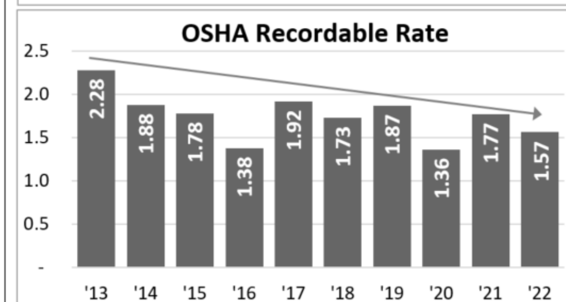


Over the last 13 years, our energy efficiency programs have helped customers save 685,041 MWh's of energy – enough to power 76,000 homes for a year.

Employees

Safety Culture Transformation





Workplace Recognition

ESG - Governance

5th Best Score Among 50 Publicly Traded North American Utility and Power Companies by Moody's Investment Services on Best Governance Practices

Recent Governance Recognition

America's Most Responsible Companies

Recognized by ***Newsweek*** as one of the most responsible companies in 2023. One of only eleven EEI member utilities selected.

20 / 20 – Women on Boards

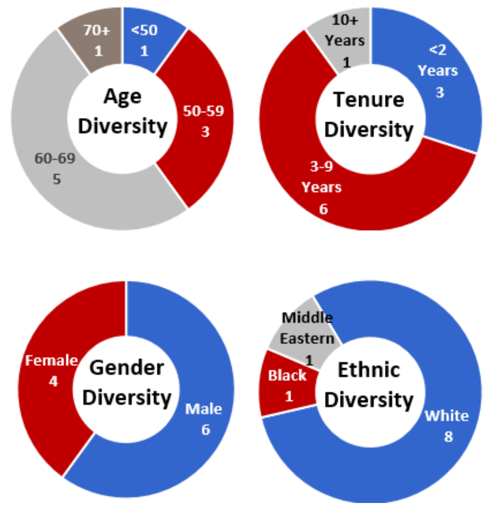
Recognized for gender diversity on its board of directors by 2022 Women on Boards. Three of the company's nine directors are female.

Corporate Governance Award Winner

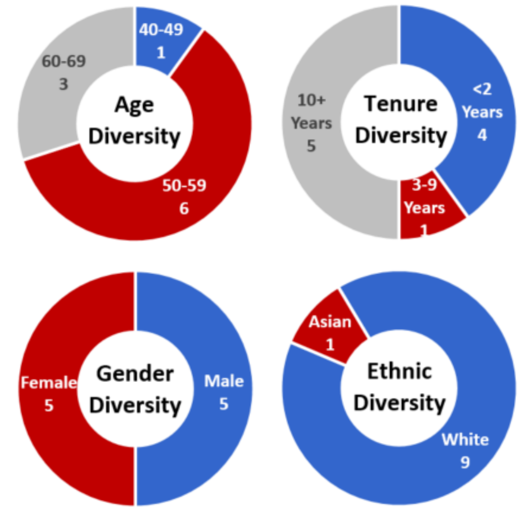
NorthWestern Corporation's proxy statement has won governance awards – *Best Proxy Statement (Small to Mid-Cap)* by Corporation Secretary magazine (2014 & 2019) and *Exemplary Compensation Discussion and Analysis* from NYSE Governance Services (2014) and NorthWestern was recognized as a finalist by Corporate Secretary magazine in the same category for our '12, '13, '16, '17 & '18 statements

Diverse Leadership

Board of Directors



Executive Team



2022 CEO Pay Ratio to Average Employee Salary

NWE

26:1

U.S. Utilities Average (2021)

79:1

Performance- Based Pay to Peers

76%

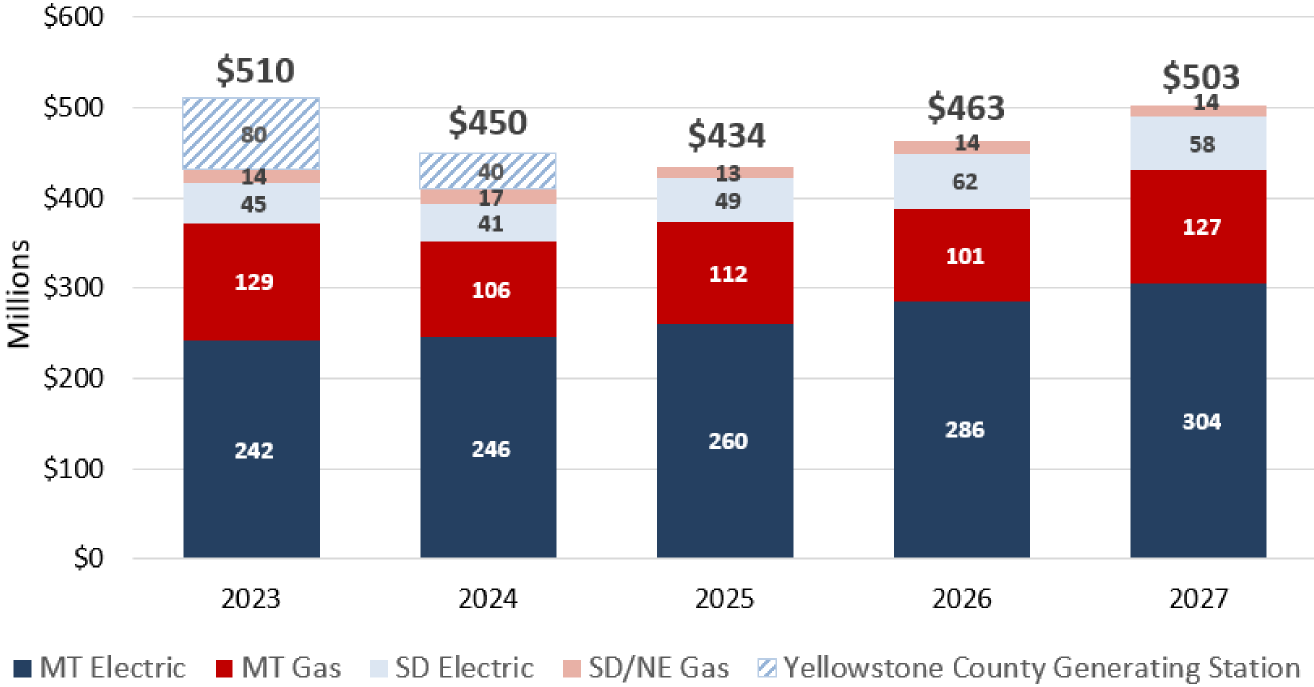
Conclusion

- Pure Electric & Gas Utility
- Solid Utility Foundation
- Best Practices Corporate Governance
- Attractive Future Growth Prospects
- Improving Earnings & Cash Flows (rate reviews pending)

Delivering a **bright future**

NorthWestern® Energy

Regulated Utility Five-Year Capital Forecast



$ Millions	**2023**	**2024**	**2025**	**2026**	**2027**
Electric	367	327	309	348	363
Natural Gas	143	123	125	115	140
Total Capital Forecast	**$510**	**450**	**$434**	**$463**	**$503**

Electric Supply Resource Plans - Our energy resource plans identify portfolio resource requirements including potential investments. Included within our full year 2023 & 2024 projections is approximately **$120.0 million of capital to complete construction of the 175 MW Yellowstone County Generating Station** to be on line in 2024.

Distribution and Transmission Modernization and Maintenance - The primary goals of our infrastructure investments are to reverse the trend in aging infrastructure, maintain reliability, proactively manage safety, build capacity into the system, and prepare our network for the adoption of new technologies. We are taking a proactive and pragmatic approach to replacing these assets while also evaluating the implementation of additional technologies to prepare the overall system for smart grid applications. Beginning in 2021, and continuing through 2025, we are installing **automated metering infrastructure in Montana at a total cost of approximately $112.0 million, of which, $66.1 million remains and is reflected in the five year capital forecast**.

$2.4 billion of highly-executable and low-risk capital investment

NorthWestern Energy
Delivering a Bright Future

Appendix

NWE Rate Base and Earnings Profile

Data as reported in our 2022 10-K

Estimate as of 12/31/2022

Jurisdiction and Service	Implementation Date	Authorized Rate Base (millions)	Year-end Estimated Rate Base (millions)	Authorized Overall Rate of Return	Authorized Return on Equity	Authorized Equity Level
Montana electric delivery and production (1)	April 2019 (4)	$ 2,030.1	$ 2,675.8	6.92%	9.65%	49.38%
Montana - Colstrip Unit 4	April 2019	$ 304.0	$ 271.3	8.25%	10.00%	50.00%
Montana natural gas delivery and production (2)	September 2017 (4)	$ 430.2	$ 643.3	6.96%	9.55%	46.79%
Total Montana		$ 2,764.3	$ 3,590.4			
South Dakota electric (3)	December 2015	$ 557.3	$ 799.6	7.24%	n/a	n/a
South Dakota natural gas (3)	December 2011	$ 65.9	$ 97.8	7.80%	n/a	n/a
Total South Dakota		$ 623.2	$ 897.4			
Nebraska natural gas (3)	December 2007	$ 24.3	$ 49.9	8.49%	10.40%	n/a
Total NorthWestern Energy		**$ 3,411.8**	**$ 4,537.7**			

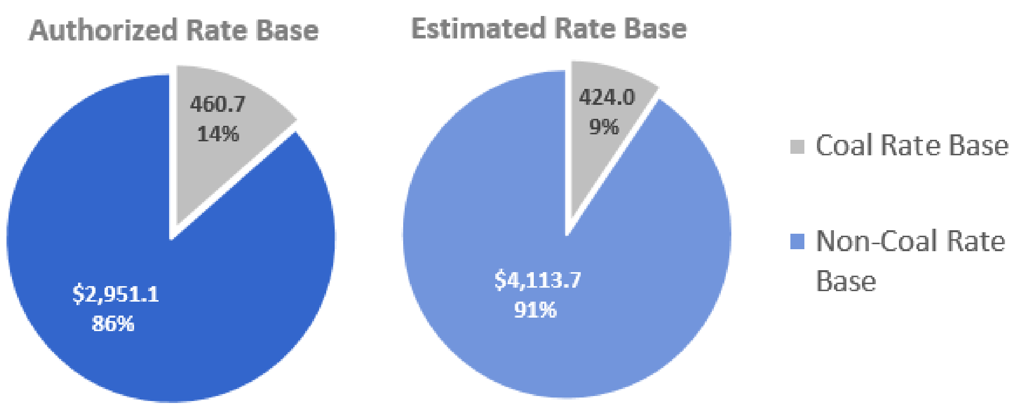
(1) The revenue requirement associated with the FERC regulated portion of Montana electric transmission and ancillary services are included as revenue credits to our MPSC jurisdictional customers. Therefore, we do not separately reflect FERC authorized rate base or authorized returns.

(2) The Montana gas revenue requirement includes a step down which approximates annual depletion of our natural gas production assets included in rate base.

(3) For those items marked as "n/a," the respective settlement and/or order was not specific as to these terms.

(4) On August 8, 2022, we filed a Montana electric and natural gas rate review filing (2021 test year) requesting an increase to our authorized rate base, return on equity, and equity level in our capital structure. We expect a final order regarding this rate review in 2023.

Coal Generation Rate Base as a percentage of Total Rate Base



Revenue from coal generation is not easily identifiable due to the use of bundled rates in South Dakota and other rate design and accounting considerations. However, NorthWestern is a fully regulated utility company for which rate base is the primary driver for earnings. The data to the left illustrates that NorthWestern only derives approximately 9 -14% of earnings from its jointly owned coal generation rate base.

Transmission System Update

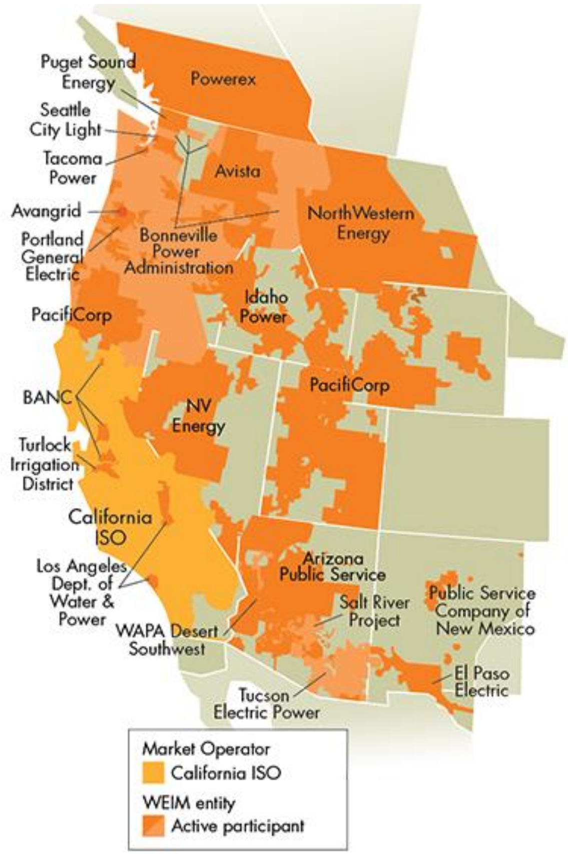
Electric Transmission:

- In June 2021, we joined the Western Energy Imbalance Market (WEIM). This real-time, within-hour energy market will provide the company's Montana customers with economically efficient energy to resolve imbalances and variations in load and generation on our Montana system.
- Continue planned retirements of generating resources in Montana in conjunction with increasing demand is placing more stress on the transmission system (two record peaks in the last three seasons). As a result, we are experiencing less available transmission capacity throughout the system.
- Continued investment is critical to address aging infrastructure, capacity concerns, reliability and compliance requirements.

Gas Transmission:

- Continued investment is critical to address aging infrastructure, capacity concerns, reliability and compliance (including the Pipeline and Hazardous Materials Safety Administration proposed rules).
- Three primary factors leading to the need for additional investment to address:
  - Overall reliability and capacity on the gas transmission system to withstand single large contingencies and to address the decline in on-system gas production;
  - The need to provide additional capacity for <u>existing</u> gas-fired electric generation (given expected growing dependence); and
  - The need to serve <u>new</u> gas-fired capacity generation in South Dakota.

WEIM Participants



Significant investment needs identified for transmission reliability, capacity and gas / electric interdependence.

Montana Rate Review

Montana Rate Review

Capital Structure & Rate Base	Rebuttal Request			Settlement		
	El.	N.G.	Total	El.	N.G.	Total
Current ROE	9.65%	9.55%				
Current Equity Ratio	49.38%	46.79%				
Proposed ROE	10.60%	10.60%		9.65%	9.55%	
Proposed Equity Ratio	48.02%	48.02%		48.02%	48.02%	
Rate Base ($Millions)	$2,842	$583	$3,426	$2,842	$583	$3,426

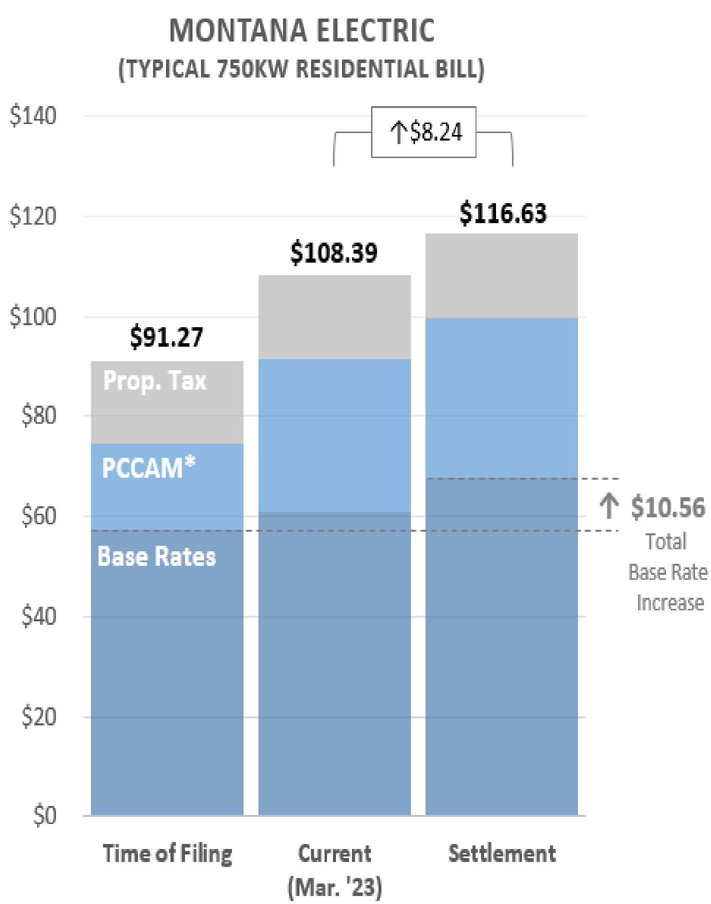
	Revenue Component	Rebuttal Revenue Request			Interim Granted Effective Oct.1 2022 Subject to refund			Settlement		
		El.	N.G.	Total	El.	N.G.	Total	El.	N.G.	Total
	Base Rates - owned electric gen., natual gas production / storage, transmission & dist.	**$90.6**	**$22.4**	**$113.0**	**$29.4**	**$1.7**	**$31.1**	**$67.4**	**$14.1**	**$81.5**
Flow-Through	**PCCAM** - Power Cost & Credit Adjustment Mechanism	$69.7	n/a	$69.7	$61.1	n/a	$61.1	$69.7	n/a	$69.7
Flow-Through	**Property Tax** (tracker true-up) [1]	$14.5	$4.2	$18.7	$10.8	$2.9	$13.7	$14.5	$4.2	$18.7
	Total	**$174.8**	**$26.6**	**$201.4**	**$101.3**	**$4.6**	**$105.9**	**$151.6**	**$18.3**	**$169.9**

1.) While our requested interim property tax base increases were denied from interim rates, these rates went into effect on January 1, 2023, as part of our 2023 property tax tracker period true-up.

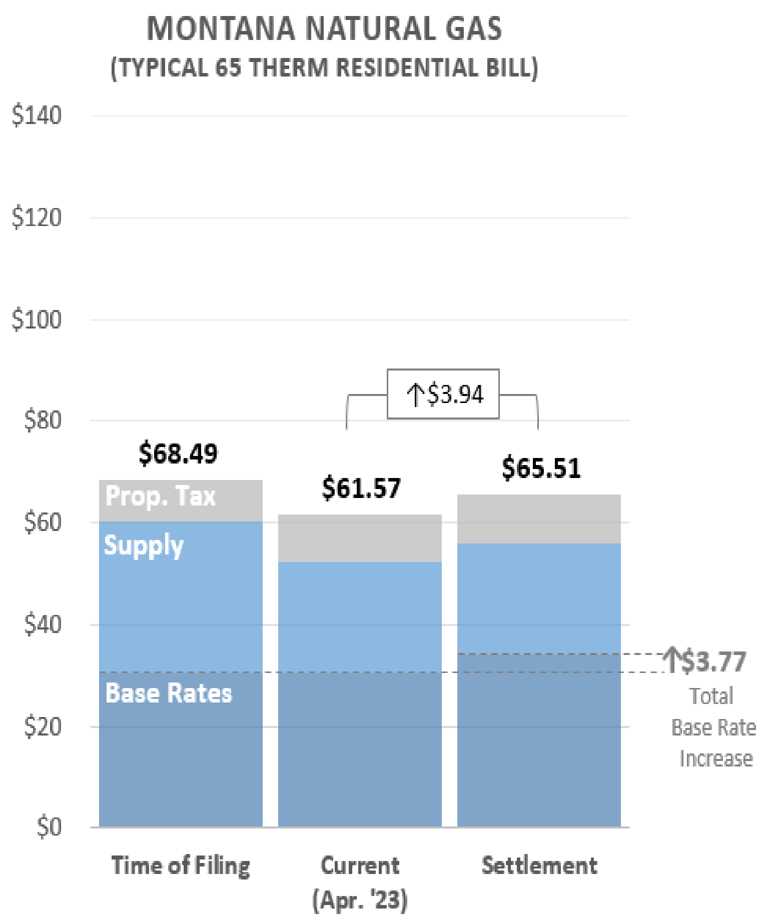
Montana Rate Review

Reliable, Sustainable and still Affordable service for our customers.

While still significant – the resulting increase in customer bills, from current rates, amounts to pennies a day (Electric: $8.24 per month or 27 cents per day | Natural Gas $3.94 per month or 13 cents per day)



* Including Deferred Supply Costs



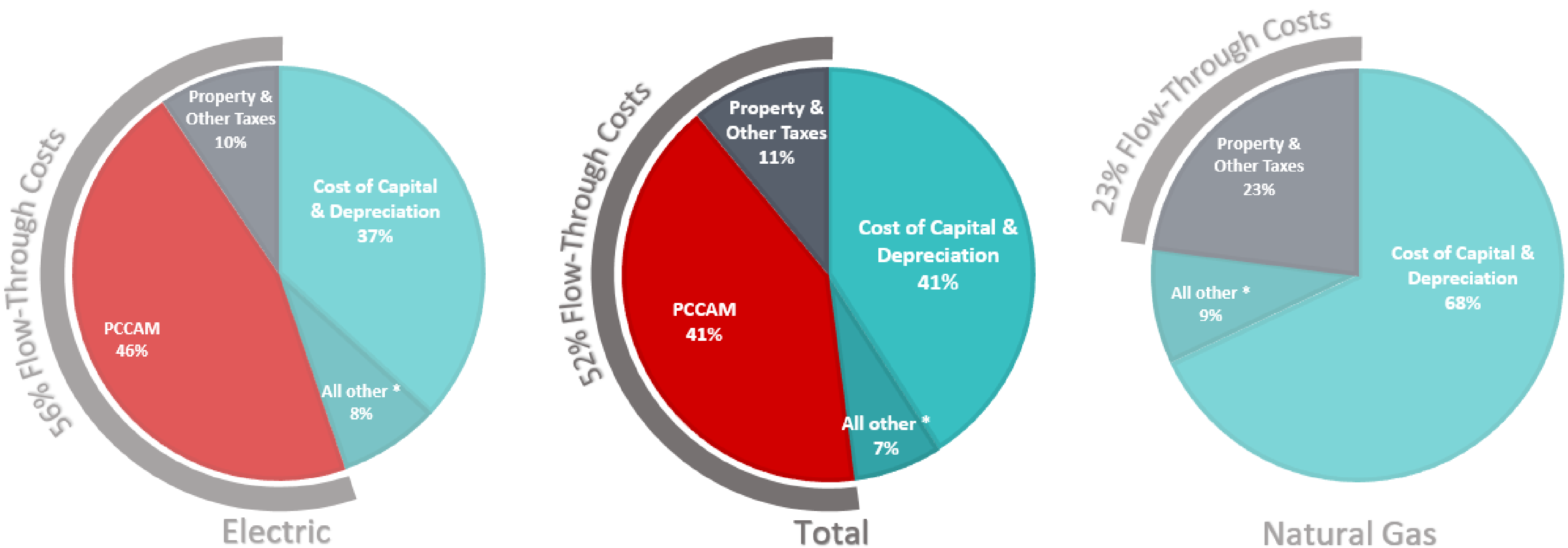
Montana Rate Review

Operating and other costs increases are not driving this request.

41% of total requested increase is driven by capital investment.

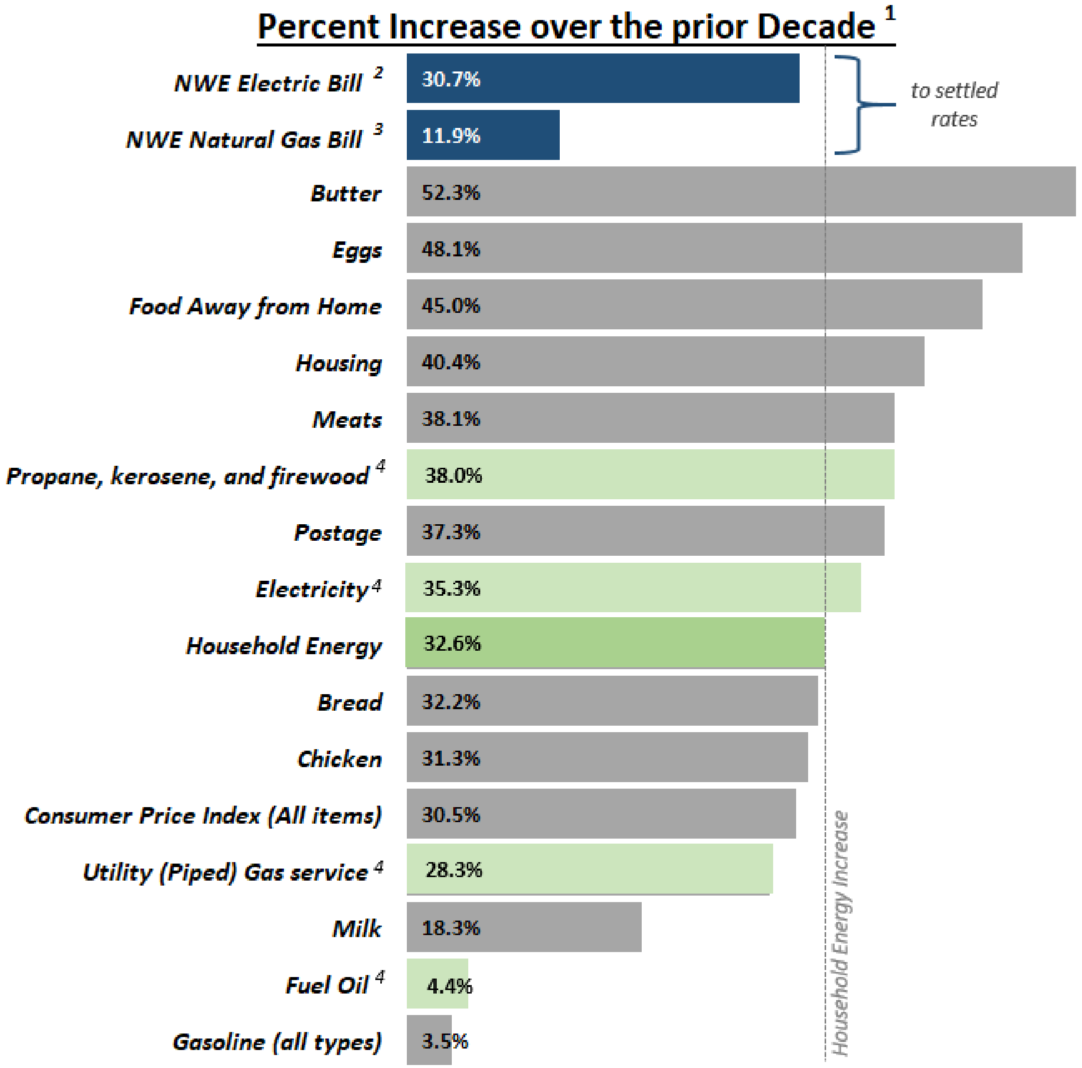
52% is driven by increases in flow-through costs (PCCAM 41% and Property Taxes 11%).

Updated for Settlement pending approval



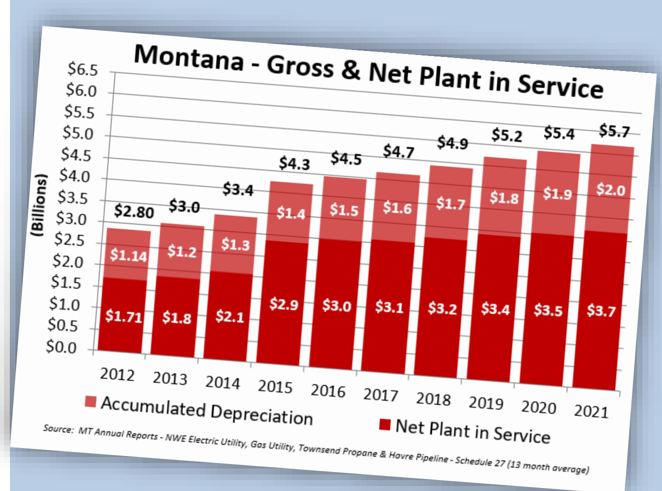
** All other base rate components, including operating costs, income taxes & offsetting miscellaneous revenue growth since lastfiling.*

Delivering Customer Value



1. Based on U.S. Bureau of Labor Statistics Consumer Price Index for All Urban Consumers comparing April of 2013 to April of 2023.
2. Based on a typical 750 kWh monthly Montana residential electric bill, excluding deferred balance from prior periods (April 2013 – April 2023).
3. Based on a typical 65 therm monthly Montana residential natural gas bill (April 2013 – April 2023).
4. Sub-component of Household Energy

NorthWestern's utility infrastructure investment (gross plant) - providing increased capacity, reliability and safety for our Montana customers - has more than doubled over the last decade (increasing over $2.9 billion) yet increases to customer bills have remained below household energy price inflation.



Montana General Rate Review Proposals

	PCCAM Redesign	FCRM Redesign	Enhanced Wildfire Mitigation Plan	Cyber/IT	Reliability
Proposed	Proposal included multiple changes: • Annual updates to base revenues • Monthly adjustments to outstanding balances with interest • Removal of capacity payments from sharing mechanism.	Proposed a redesign of the Fixed Cost Recovery Mechanism (FCRM) pilot, which was limited to residential customers. NorthWestern proposed to revise the design to *include all customer classes and fixed costs or eliminate.*	Proposed a rider to allow for the recovery of the annual expenses and capital associated with the Enhanced Wildfire Mitigation Plan. Any differences between forecasted and actual costs would be trued up at the end of the 5-year period of 2024-2028.	Proposed a rider to recover costs associated with maintenance and support agreements in between rate review based on escalation factor tied to inflation. The reasonableness of an inflation escalator would be reexamined in the next rate review.	Proposed a rider to recover on an interim basis costs related to new Reliability resources **once in-service** in between rate reviews. • Rider would include recovery of Yellowstone County Generating Station. Costs would be **subject to refund** and reviewed in the next rate review.
Included in Settlement	Quarterly updates providing timely adjustments for any over/under collections with interest. New base will not be reset until next general rate review.	Elimination of the FCRM pilot	Rider not approved in this rate review. Settlement allows for deferral of incremental wildfire expenses, capped annually, with these costs eligible for recovery in next general rate review.	Cyber/IT rider will not be approved in this rate review.	NWE may request a one-time PCCAM and property tax base reset when YCGS in service, providing for recovery of certain operating costs. Capital cost recovery to be determined in the next general rate review.

Colstrip Transfer Agreement

Colstrip Transaction Overview

NorthWestern Energy executed an agreement with Avista Corporation (Exit Agreement) for the transfer of Avista's ownership interests in Colstrip Units 3 and 4.

- **Effective date of transfer: December 31, 2025**
- Generating capacity: 222 MW
  (bringing our total ownership to 444 MW)
- **Transfer price: $0.00**
- NorthWestern will be responsible for operational and capital costs beginning January 1, 2026.
  - The agreement does not require approval by the Montana Public Service Commission (MPSC). We expect to work with the MPSC in a future docket for cost recovery in 2026.
  - NorthWestern will have the right to exercise Avista's vote with respect to capital expenditures[1] between now and 2025 with Avista responsible for its pro rata share[2].
- Avista will retain its existing environmental and decommissioning obligations through life of plant.
- Under the Colstrip Ownership & Operating Agreement, each of the owners will have a 90-day period in which to evaluate the transaction between NorthWestern and Avista to determine whether to exercise their respective right of first refusal.
- We expect to file our Montana Integrated Resource Plan during the first quarter 2023. This transaction is expected to satisfy our capacity needs in Montana for at least the next 5 years.

1. Avista retains the vote related to remediation activities.
2. Avista bears its current project share (15%) costs through 2025, other than "Enhancement Work Costs" for which it bears a time-based pro-rata share. Enhancement Work Costs are costs that are not performed on a least-costs basis or are intended to extend the life of the facility beyond 2025. See the Exit Agreement for additional detail.

Why Colstrip?

Reduces Risk

- We are in a supply capacity crisis due to lack of resource adequacy, with approx. 40% of our customers' peak needs on the market. This transaction will reduce our need to import expensive capacity during critical times.
- Establishes clarity regarding operations past 2025 Washington state legislation deadline.
- Reduces PCCAM risk sharing for customers and shareholders.

Bill Headroom

- Stable pricing reduces impact of market volatility and high energy prices on customers.

Aligned with 'All of the Above' energy transition in Montana

- Supports our generating portfolio that is nearly 60% carbon-free today.
- Provides future opportunity at the site while supporting economic development in Montana.
- Agreement considers the appropriate balance of reliability, affordability and sustainability.

Facility Ownership Overview

Mitigating today's capacity crisis while creating a sustainable glide path to the cost-effective carbon-free technologies of tomorrow

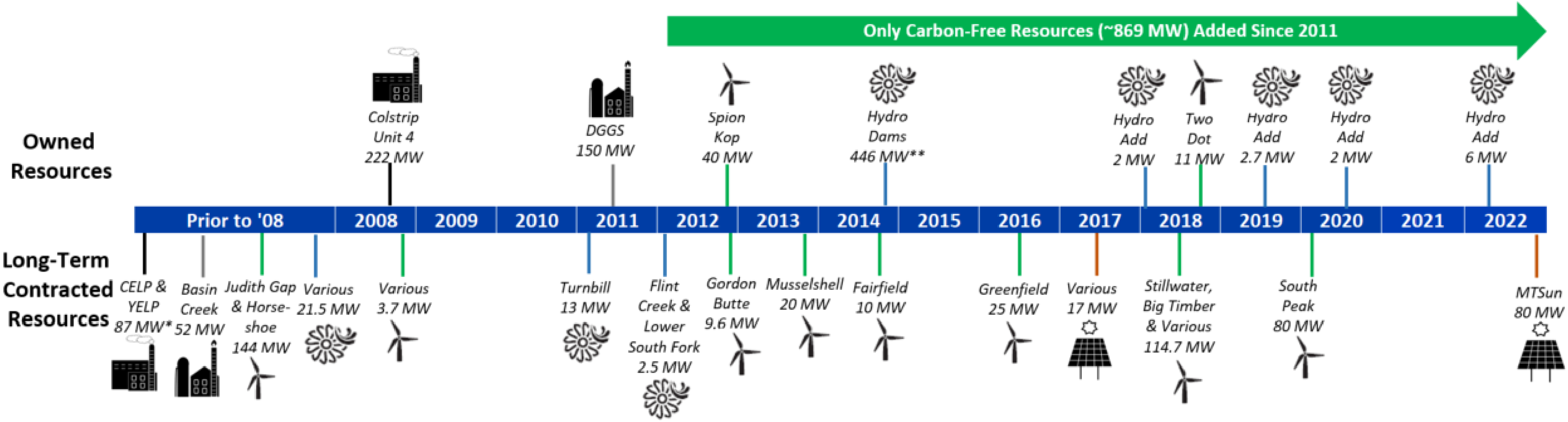
	Current Colstrip Ownership Structure (megawatts)		2026 Exit Agreement: 185 MW of both Units 3 & 4 transfer from Puget Sound → Talen (Announced Sep. 12, 2022)		2026 Exit Agreement: 111 MW of both Units 3 & 4 transfer from Avista → NorthWestern (Executed Jan. 16, 2023)	
	Unit 3	**Unit 4**	**Unit 3**	**Unit 4**	**Unit 3**	**Unit 4**
Avista	111	111	111	111		
NorthWestern		222		222	111	333
PacifiCorp	74	74	74	74	74	74
Portland	148	148	148	148	148	148
Puget	185	185				
Talen	222		407	185	407	185
Total	**740**	**740**	**740**	**740**	**740**	**740**

NorthWestern is actively working with the other owners to resolve outstanding issues, including the associated pending legal proceedings. Additionally, the owners intend to pursue a mutually beneficial reallocation (swap) of megawatts between the two units that would ideally provide NorthWestern with a controlling (> 370 megawatts) share of Unit 4.

Appendix

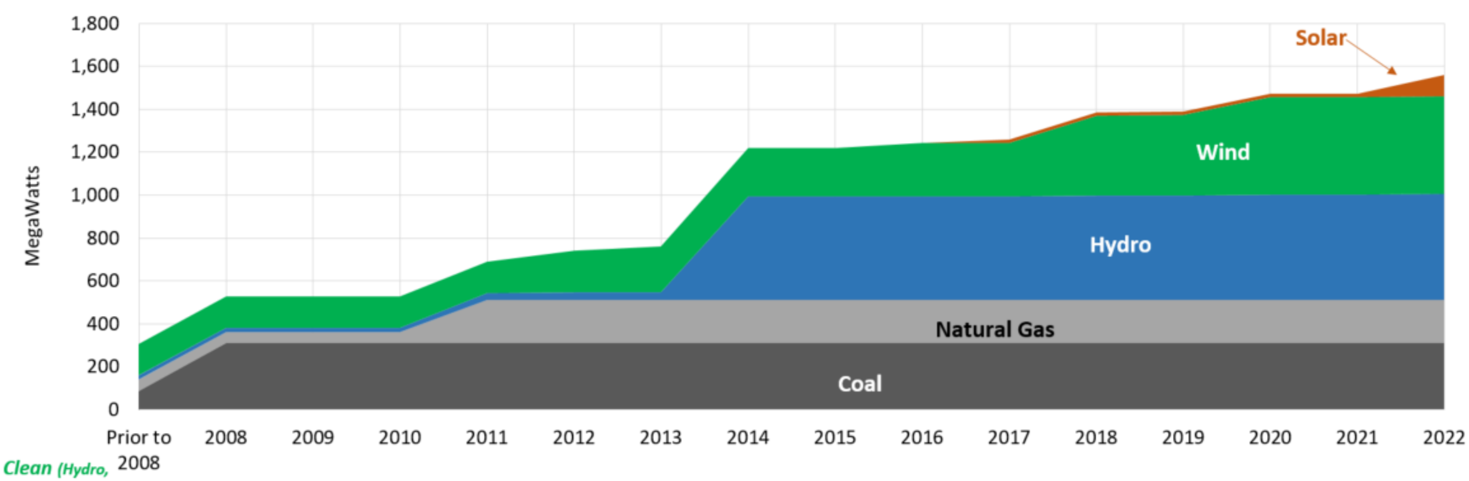
Timeline of Montana Generation Portfolio

Owned and Long-Term Resource Portfolio Timeline



* Federally mandated Qualifying Facilities contracts with CELP (Colstrip Energy Limited Partnership) and YELP (Yellowstone Energy Limited Partnership) expire in 2024 and 2028, respectively.
** Excludes 194 MW Kerr Dam which was purchased and subsequently transferred to the Salish & Kootenai Tribes in 2015.

NorthWestern Energy Montana - Cumulative Timeline of Owned and Long-Term Contracted Electric Resources



Clean (Hydro, Wind & Solar) vs Total Resources %	54.3%	31.4%	31.4%	31.4%	25.9%	31.1%	32.9%	58.0%	58.0%	58.9%	59.4%	63.2%	63.2%	65.3%	65.3%	65.3%

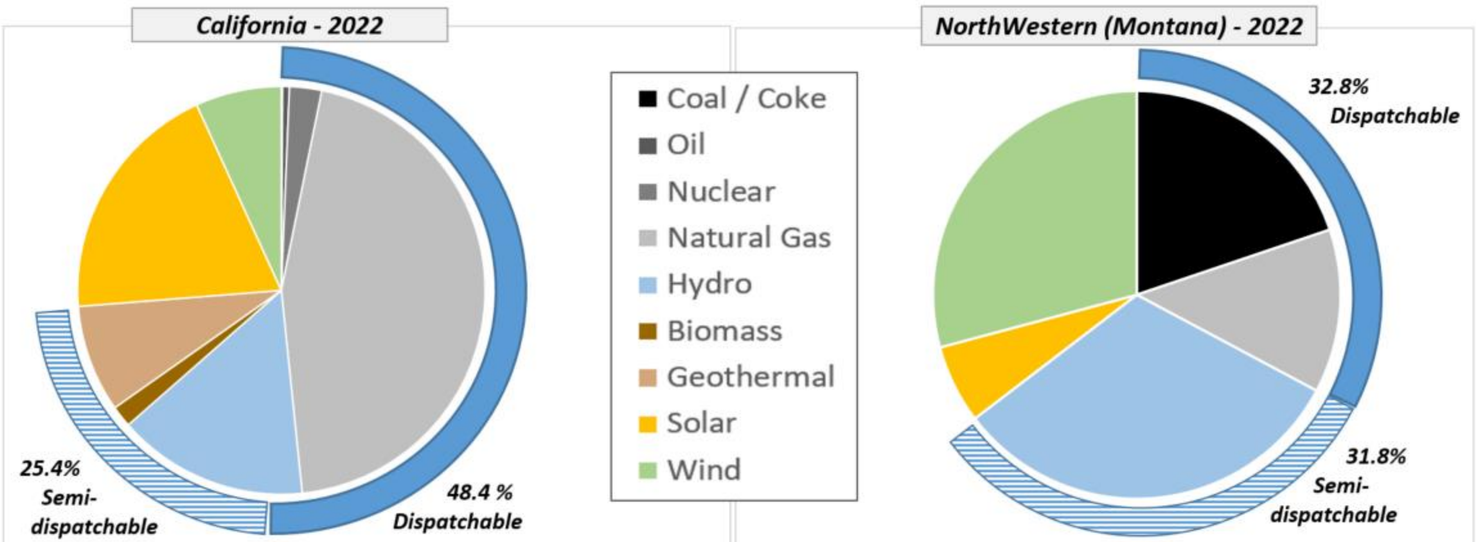
Data as of 12/31/2022

Since 2011, we have added approximately 870 MW, both owned and long-term contract, to our generation portfolio, all of which is from carbon-free resources.

Comparison of Installed Capacity

Comparison of Installed Capacity (MW) - Dispatchability and Carbon Emitting

	California				NorthWestern Energy (Montana)			
	MW	Percent			MW	Percent		
	2021	of Total	Dispatchable	Non-Carbon	2022	of Total	Dispatchable	Non-Carbon
Coal / Coke	90	0.1%	0.1%		309	19.8%	19.8%	
Oil	492	0.5%	0.5%		0	0.0%		
Nuclear	2,323	2.6%	2.6%			0.0%		
Natural Gas	41,102	45.2%	45.2%		202	13.0%	13.0%	
Hydro	13,804	15.2%		15.2%	496	31.8%		31.8%
Biomass	1,555	1.7%		1.7%		0.0%		
Geothermal	7,739	8.5%		8.5%		0.0%		
Solar	17,685	19.4%		19.4%	97	6.2%		6.2%
Wind	6,206	6.8%		6.8%	454	29.2%		29.2%
	90,996	100.0%	48.4%	51.6%	1,558	100.0%	32.8%	67.2%

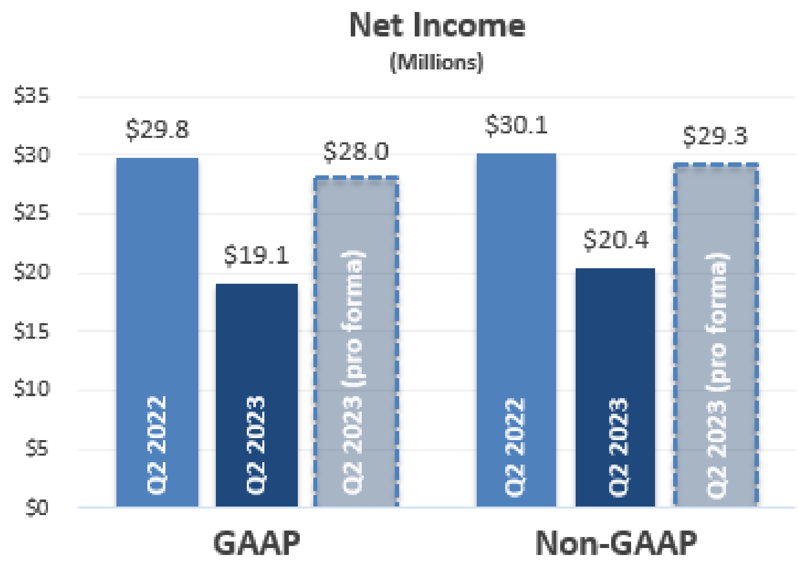


Source: EIA.gov – 2022 Form EIA-860 Data - Schedule 3 for calendar year 2022

California is dealing with significant capacity issues DESPITE having a <u>greater amount of dispachable generation</u> and <u>fewer renewables</u> than NorthWestern Energy in Montana (as a percentage of the total).

Earnings & Other

Q2 2023 Financial Results

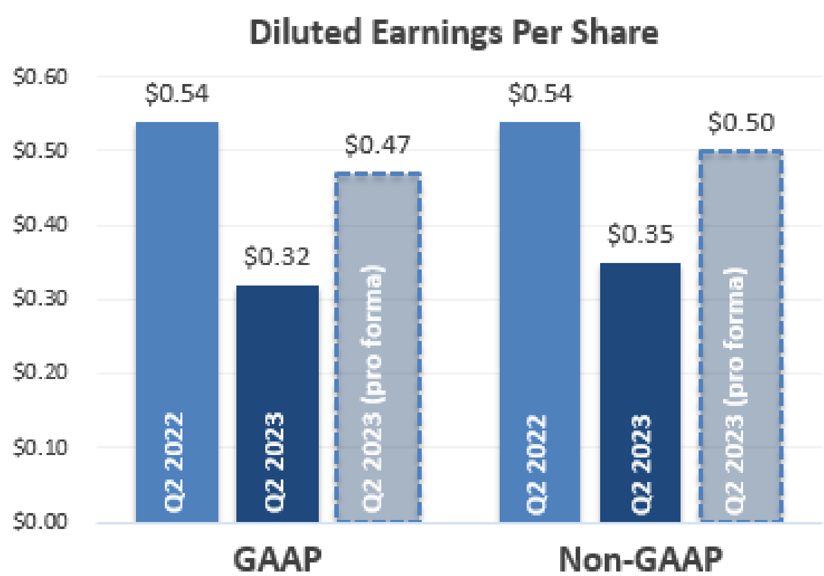


Second Quarter Net Income vs Prior Period

•GAAP: ↓ $10.7 Million (or 35.9%)

•Non-GAAP*: ↓ $9.7 Million (or 32.2%)

•Non-GAAP Pro Forma: ↓ $0.8 Million (or 2.7%)
(Impact if MT Rate Review Settlement approved as filed)



Second Quarter EPS vs Prior Period

•GAAP: ↓ $0.22 (or 40.7%)

•Non-GAAP*: ↓ $0.19 (or 35.2%)

•Non-GAAP Pro Forma: ↓ $0.04 (or 7.4%)
(Impact if MT Rate Review Settlement approved as filed)

NorthWestern Energy
Delivering a Bright Future

*See slide 10 and *"Non-GAAP Financial Measures"* slide in the appendix for additional detail on this measure.

Q2 2023 Financial Results

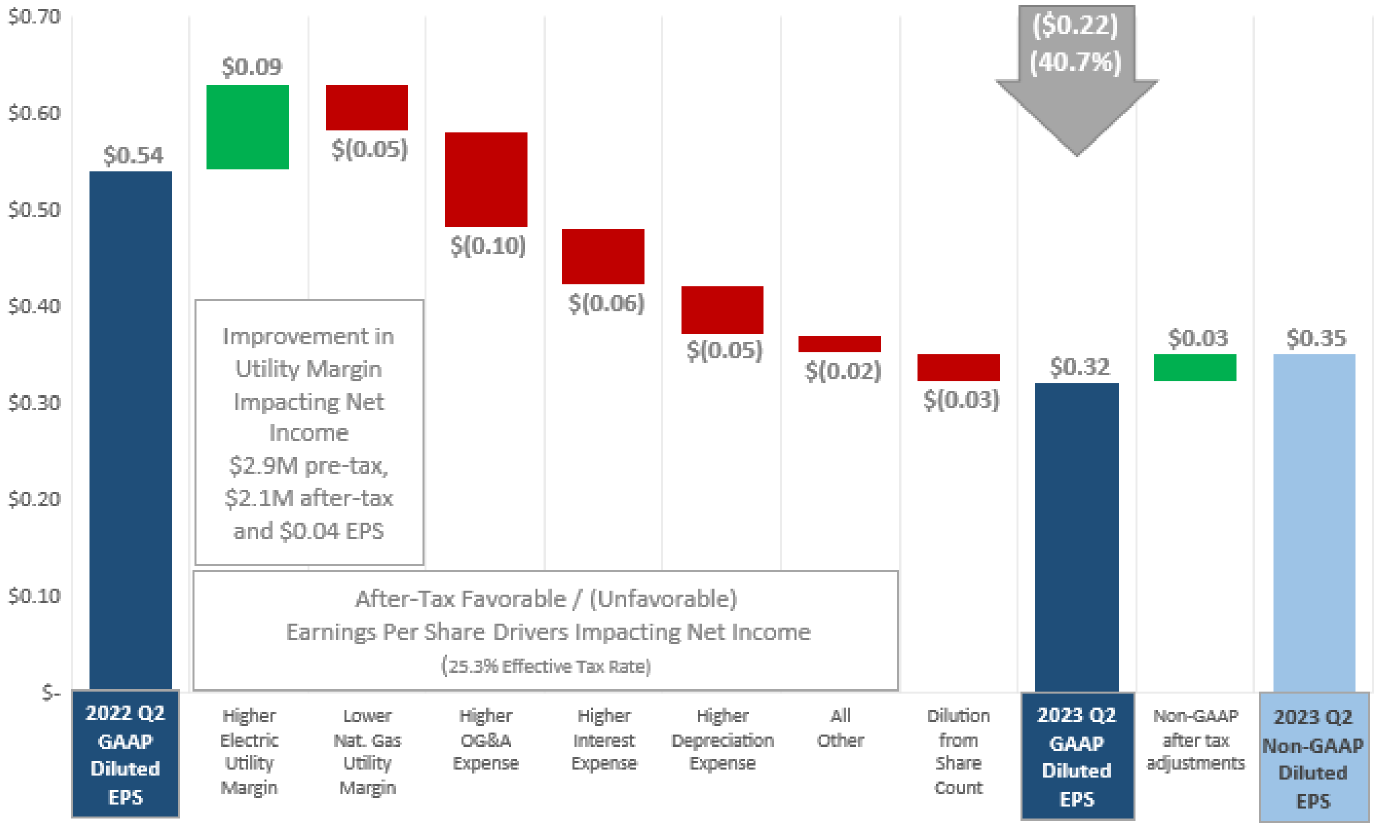
(in millions except per share amounts)	Three Months Ended June 30,			
	2023	2022	Variance	% Variance
Operating Revenues	$ 290.5	$ 323.0	$ (32.5)	(10.1%)
Fuel, purchased supply & direct transmission expense (exclusive of depreciation and depletion)	67.6	95.0	(27.4)	(28.8%)
Utility Margin [(1)]	**222.9**	**228.0**	**(5.1)**	**(2.2%)**
Operating Expenses				
Operating and maintenance	54.8	53.3	1.5	2.8%
Administrative and general	30.0	27.2	2.8	10.3%
Property and other taxes	40.1	46.9	(6.8)	(14.5%)
Depreciation and depletion	52.4	48.2	4.2	8.7%
Total Operating Expenses	**177.3**	**175.6**	**1.7**	**1.0%**
Operating Income	**45.6**	**52.4**	**(6.8)**	**(13.0%)**
Interest expense	(28.4)	(24.0)	(4.4)	(18.3%)
Other income, net	4.1	2.9	1.2	41.4%
Income Before Taxes	**21.3**	**31.2**	**(9.9)**	**(31.7%)**
Income tax expense	(2.2)	(1.4)	(0.8)	(57.1%)
Net Income	**$ 19.1**	**$ 29.8**	**$ (10.7)**	**(35.9%)**
Effective Tax Rate	10.1%	4.5%	5.7%	
Diluted Shares Outstanding	59.8	55.1	4.7	8.4%
Diluted Earnings Per Share	$0.32	$ 0.54	$ (0.22)	(40.7%)
Dividends Paid per Common Share	$ 0.64	$ 0.63	$ 0.01	1.6%

NorthWestern Energy
Delivering a Bright Future

(1) Utility Margin is a non-GAAP Measure See appendix slide titled “Explaining Utility Margin” for additional disclosure.

Q2 2023 EPS Bridge

After-tax Earnings Per Share



Pre-Tax ($M)	$6.6	($3.7)	($7.2)	($4.4)	($4.2)	$3.0	-	($9.9)	$1.8	($8.1)
After-Tax ($M)	$4.9	($2.8)	($5.4)	($3.3)	($3.1)	($1.1)	-	($10.8)	$1.3	($9.5)
Diluted EPS	$0.09	($0.05)	($0.10)	($0.06)	($0.05)	($0.02)	($0.03)	($0.22)	$0.03	($0.19)

Change in Items impacting Net Income

Solid improvement in first quarter net income but offset by dilution from higher outstanding share count.

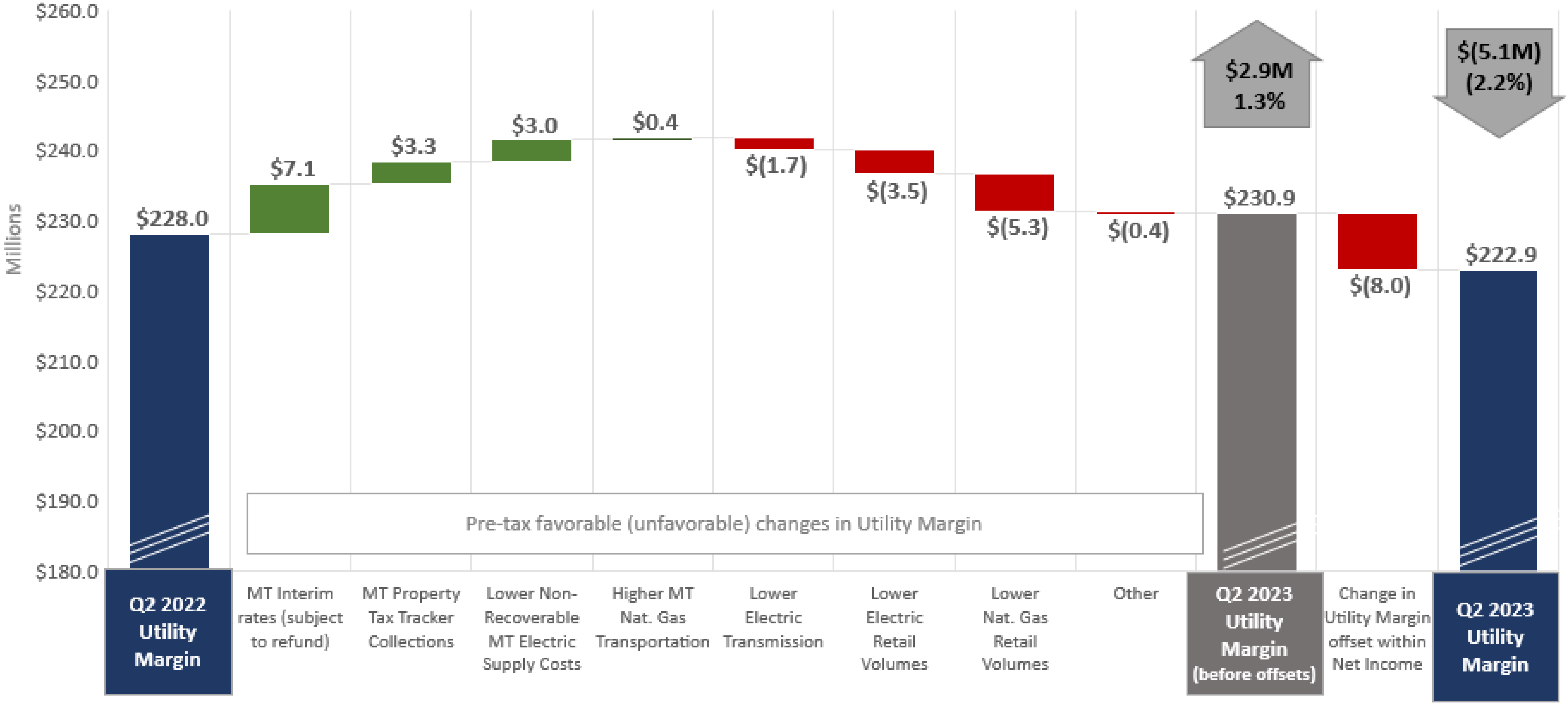
See slide 7 and *"Non-GAAP Financial Measures"* slide in the appendix for additional detail on this measure.

NorthWestern Energy
Delivering a Bright Future

Appendix

Q2 2023 Utility Margin Bridge

Pre-tax Millions



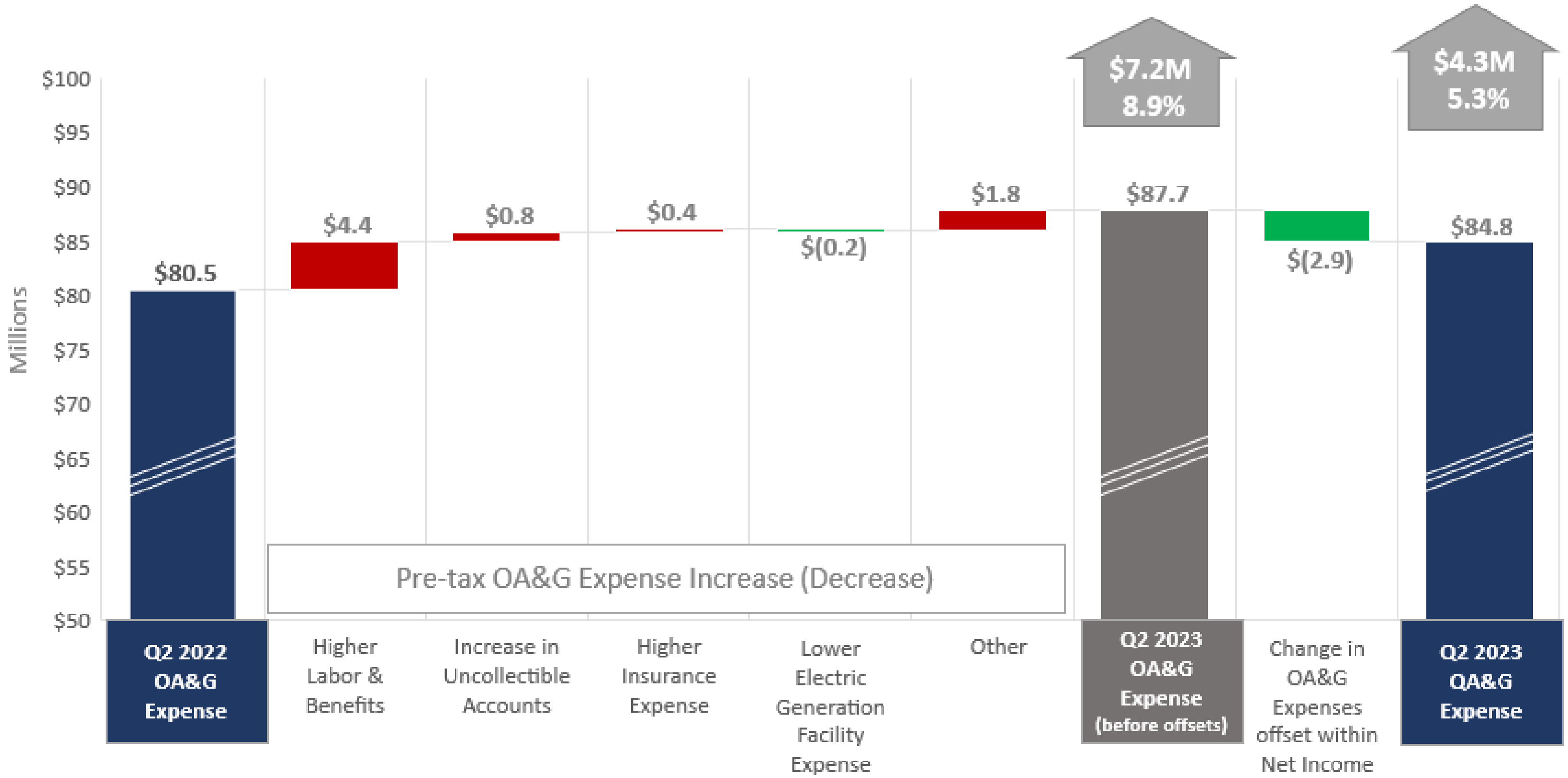
Pre-Tax ($M)	$7.1	$3.3	$3.0	$0.4	($1.7)	($3.5)	($5.3)	($0.4)	$2.9	($8.0)	($5.1)
After-Tax ($M)	$5.3	$2.5	$2.2	$0.3	($1.3)	($2.6)	($4.0)	($0.3)	$2.1	($6.0)	($3.9)
Diluted EPS	$0.10	$0.04	$0.04	$0.01	($0.02)	($0.05)	($0.07)	($0.01)	$0.04	($0.11)	($0.07)

$2.9 Million or 1.3% increase in Utility Margin due to items that impact Net Income.

NOTE: Utility Margin is a non-GAAP Measure See appendix slide titled “Explaining Utility Margin” for additional disclosure.

Q2 2023 OA&G Expense Bridge

Pre-tax Millions



($millions, except EPS)	↑	↑	↑	↑	↑	↑	↑	↑
OA&G Inc. (Dec.)	$4.4	$0.8	$0.4	($0.2)	$1.8	**$7.2**	($2.9)	**$4.3**
After-Tax	$3.3	$0.6	$0.3	($0.1)	$1.3	**$5.4**	($2.2)	**$3.2**
Diluted EPS	$0.06	$0.01	$0.01	$0.00	$0.02	**$0.10**	($0.04)	**$0.06**

$7.2 Million or 8.9% increase in Operating, Administrative, and General Expenses due to items that impact Net Income.

NOTE: Utility Margin is a non-GAAP Measure See appendix slide titled "Explaining Utility Margin" for additional disclosure.

Q2 2023 Tax Reconciliation

(in millions)	Three Months Ended June 30,				
	2023		2022		Variance
Income Before Income Taxes	**$21.3**		**$31.2**		**($9.9)**
Income tax calculated at federal statutory rate	4.5	21.0%	6.6	21.0%	(2.1)
Permanent or flow through adjustments:					
State income taxes, net of federal provisions	0.3	1.3%	0.4	1.4%	(0.1)
Flow - through repairs deductions	(1.7)	(8.0%)	(3.3)	(10.6%)	1.6
Production tax credits	(1.1)	(5.4%)	(2.6)	(8.2%)	1.5
Amortization of excess deferred income taxes	(0.2)	(1.1%)	(0.2)	(0.5%)	-
Plant and depreciation flow-through items	0.2	0.9%	0.4	1.3%	(0.2)
Other, net	0.1	1.40%	0.1	0.2%	-
Sub-total	(2.4)	(10.9%)	(5.2)	(16.4%)	2.8
Income Tax Expense	**$ 2.1**	**10.1%**	**$ 1.4**	**4.6%**	**$ 0.7**

NorthWestern Energy
Delivering a Bright Future

Appendix

Q2 2023 GAAP to Non-GAAP Earnings

Three Months Ended June 30,

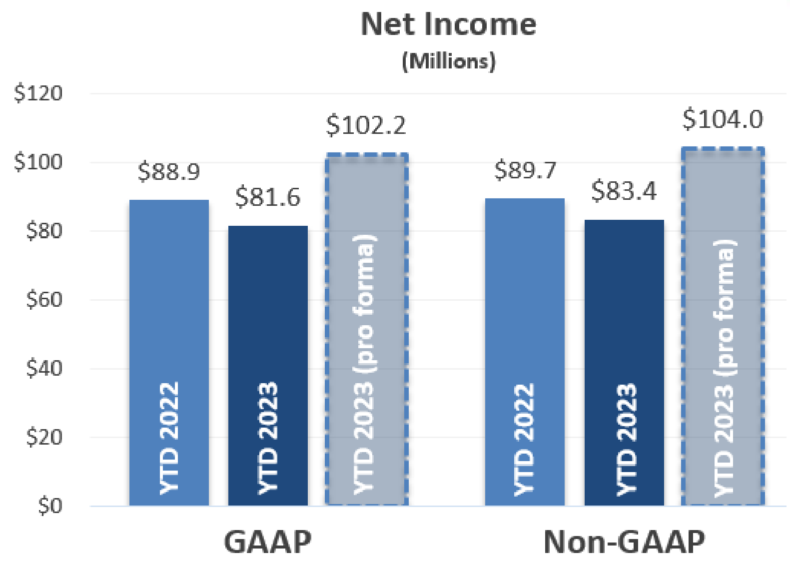
(in millions)	GAAP Three Months Ended June 30, 2023	Non-GAAP Adjustments: Unfavorable Weather	Non-GAAP Adjustments: Move Pension Expense to OG&A (disaggregated with ASU 2017-07) (1)	Non-GAAP Adjustments: Non-employee Deferred Compensation	Non GAAP Three Months Ended June 30, 2023	Non-GAAP Variance: Variance $	Non-GAAP Variance: Variance %	Non GAAP Three Months Ended June 30, 2022	Non-GAAP Adjustments: Community Renewable Energy Project Penalty (not tax deductible)	Non-GAAP Adjustments: Non-employee Deferred Compensation	Non-GAAP Adjustments: Move Pension Expense to OG&A (disaggregated with ASU 2017-07) (1)	Non-GAAP Adjustments: Favorable Weather	GAAP Three Months Ended June 30, 2022
Revenues	$290.5	1.8			$292.3	($27.8)	-8.7%	$320.1				(2.9)	$323.0
Fuel, supply & dir. tx	67.6				67.6	(27.4)	-28.8%	95.0					95.0
Utility Margin (2)	**222.9**	**1.8**	**-**	**-**	**224.7**	**(0.4)**	**-0.2%**	**225.1**	**-**	**-**	**-**	**(2.9)**	**228.0**
Op. Expenses													
OG&A Expense	84.8		-	-	84.8	5.9	7.5%	78.9		0.1	(1.7)		80.5
Prop. & other taxes	40.1				40.1	(6.8)	-14.5%	46.9					46.9
Depreciation	52.4				52.4	4.2	8.7%	48.2					48.2
Total Op. Exp.	**177.3**	**-**	**-**	**-**	**177.3**	**3.3**	**1.9%**	**174.0**	**-**	**0.1**	**(1.7)**	**-**	**175.6**
Op. Income	**45.6**	**1.8**	**-**	**-**	**47.4**	**(3.7)**	**-7.2%**	**51.1**	**-**	**(0.1)**	**1.7**	**(2.9)**	**52.4**
Interest expense	(28.4)				(28.4)	(4.4)	-18.3%	(24.0)					(24.0)
Other (Exp.) Inc., net	4.1		-	-	4.1	0.3	8.0%	3.8	2.5	0.1	(1.7)		2.9
Pretax Income	**21.3**	**1.8**	**-**	**-**	**23.1**	**(7.7)**	**-25.0%**	**30.8**	**2.5**	**-**	**-**	**(2.9)**	**31.2**
Income tax	(2.2)	(0.5)	-	-	(2.7)	(2.0)	-285.7%	(0.7)	-	-	-	0.7	(1.4)
Net Income	**$19.1**	**1.3**	**-**	**-**	**$20.4**	**($9.7)**	**-32.2%**	**$30.1**	**2.5**	**-**	**-**	**(2.2)**	**$29.8**
ETR	10.1%	25.3%	-	-	11.7%			2.3%	0.0%	-	-	25.3%	4.6%
Diluted Shares	59.8				59.8	4.7	8.5%	55.1					55.1
Diluted EPS	**$0.32**	0.03	-	-	$0.35	($0.19)	-35.2%	$0.54	0.04	-	-	(0.04)	**$0.54**

The adjusted non-GAAP measures presented in the table are being shown to reflect significant items that are non-recurring or a variance from normal weather, however they should not be considered a substitute for financial results and measures determined or calculated in accordance with GAAP.

(1) As a result of the adoption of Accounting Standard Update 2017-07 in March 2018, pension and other employee benefit expense is now disaggregated on the GAAP income statement with portions now recorded in both OG&A expense and Other (Expense) Income lines. To facilitate better understanding of trends in year-over-year comparisons, the non-GAAP adjustment above re-aggregates the expense in OG&A - as it was historically presented prior to the ASU 2017-07 (with no impact to net income or earnings per share).
(2) Utility Margin is a non-GAAP Measure See the slide titled “Explaining Utility Margin” for additional disclosure.

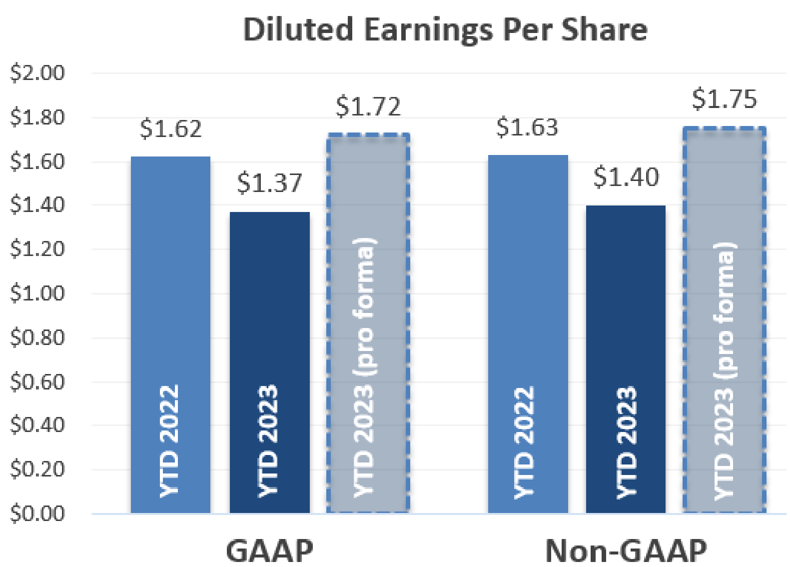
NorthWestern Energy
Delivering a Bright Future

Year-to-Date 2023 Financial Results
(through Q2)



Year-to-Date Net Income vs Prior Period

- **GAAP: ↓ $7.3 Million (or 8.2%)**
- Non-GAAP*: ↓ $6.3 Million (or 7.0%)
- Non-GAAP Pro Forma: ↑ $14.3 Million (or 15.9%)
  (Impact if MT Rate Review Settlement approved as filed)



Year-to-Date EPS vs Prior Period

- **GAAP: ↓ $0.25 (or 15.4%)**
- Non-GAAP*: ↓ $0.23 (or 14.1%)
- Non-GAAP Pro Forma: ↑ $0.12 (or 7.4%)
  (Impact if MT Rate Review Settlement approved as filed)

NorthWestern Energy
Delivering a Bright Future

*See slide 45 and *"Non-GAAP Financial Measures"* slide in the appendix for additional detail on this measure.

Year-to-Date Financial Results
(through Q2)

(in millions except per share amounts)	Six Months Ended June 30, 2023	2022	Variance	% Variance
Operating Revenues	$ 745.0	$ 717.4	$ 27.6	3.8%
Fuel, purchased supply & direct transmission expense (exclusive of depreciation and depletion)	233.1	230.1	3.0	1.3%
Utility Margin	**511.9**	**487.3**	**24.6**	**5.0%**
Operating Expenses				
Operating and maintenance	110.7	106.1	4.6	4.3%
Administrative and general	64.7	58.9	5.8	9.8%
Property and other taxes	89.3	93.7	(4.4)	(4.7%)
Depreciation and depletion	105.6	97.1	8.5	8.8%
Total Operating Expenses	**370.3**	**355.8**	**14.5**	**4.1%**
Operating Income	**141.6**	**131.5**	**10.1**	**7.7%**
Interest expense	(56.4)	(47.7)	(8.7)	(18.2%)
Other income, net	8.8	7.6	1.2	15.8%
Income Before Taxes	**94.0**	**91.4**	**2.6**	**2.8%**
Income tax expense	(12.4)	(2.5)	(9.9)	396.0%
Net Income	**$ 81.6**	**$ 88.9**	**$ (7.3)**	**(8.2%)**
Effective Tax Rate	13.2%	2.7%	10.5%	
Diluted Average Shares Outstanding	59.8	55.0	4.8	8.7%
Diluted Earnings Per Share	$ 1.37	$ 1.62	$ (0.25)	(15.4%)
Dividends Paid per Common Share	$ 1.28	$ 1.26	$ 0.02	1.6%

NorthWestern Energy
Delivering a Bright Future

Year-to-Date Utility Margin

(through Q2)

(dollars in millions)

	Six Months Ended June 30,			
	2023	2022	Variance	
Electric	$ 404.1	$ 379.8	$ 24.3	6.4%
Natural Gas	107.9	107.5	0.4	0.4%
Total Utility Margin [(1)]	**$ 512.0**	**$ 487.3**	**$ 24.7**	**5.1%**

Increase in utility margin due to the following factors:

$ 15.6	Montana interim rates (subject to refund)
6.3	Higher electric retail volumes
4.3	Lower non-recoverable Montana electric supply costs
3.5	Montana property tax tracker collections
1.5	Montana natural gas transportation
(1.6)	Lower natural gas retail volumes
(0.5)	Lower transmission revenue (market conditions & lower transmission rates)
(0.3)	Other
$ 28.8	**Change in Utility Margin Impacting Net Income**
$ (4.6)	Lower property taxes recovered in revenue, offset in property & other tax expense
(1.7)	Lower operating expenses recovered in revenue, offset in O&M expense
(0.5)	Lower natural gas production taxes recovered in revenue, offset in property & other taxes
2.7	Higher revenue from lower production tax credits, offset in income tax expense
$ (4.1)	**Change in Utility Margin Offset Within Net Income**
$ 24.7	**Increase in Utility Margin**

NorthWestern Energy
Delivering a Bright Future

(1) Utility Margin is a non-GAAP Measure See appendix slide titled "Explaining Utility Margin" for additional disclosure.

Appendix

Year-to-Date Operating Expenses

(through Q2)

(dollars in millions)

	Six Months Ended June 30,			
	2023	2022	Variance	
Operating & maintenance	$ 110.7	$ 106.1	$ 4.6	4.3%
Administrative & general	64.7	58.9	5.8	9.8%
Property and other taxes	89.3	93.7	(4.4)	(4.7)%
Depreciation and depletion	105.6	97.1	8.5	8.8%
Operating Expenses	**$ 370.3**	**$ 355.8**	**$ 14.5**	**4.1%**

$10.4

(1) In order to present the total change in labor and benefits, we have included the change in the non-service cost component of our pension and other postretirement benefits, which is recorded within other income on our Condensed Consolidated Statements of Income. This change is offset within this table as it does not affect our operating expenses.

Increase in operating expenses due to the following factors:

$ 8.5	Higher depreciation due to plant additions
7.5	Higher labor and benefits [(1)]
3.2	Higher expenses at our electric generation facilities
1.1	Increase in uncollectible accounts
1.0	Higher insurance expense
0.7	Higher other state and local tax expense
(0.4)	Lower technology implementation and maintenance expenses
1.4	Other miscellaneous
$ 23.0	**Change in Operating Expense Items Impacting Net Income**
$ (4.6)	Lower property taxes recovered in trackers, offset in revenue
(1.7)	Lower operating and maintenance expenses recovered in trackers, offset in revenue
(1.5)	Lower pension and other postretirement benefits, offset in other income
(0.5)	Lower natural gas production taxes recovered in trackers, offset in revenue
(0.2)	Lower non-employee directors deferred compensation, offset in other income
$ (8.5)	**Change in Operating Expense Items Offset Within Net Income**
$ 14.5	**Increase in Operating Expenses**

NorthWestern Energy

Delivering a Bright Future

Year-to-Date Operating to Net Income
(through Q2)

(dollars in millions)

	Six Months Ended June 30,			
	2023	2022	Variance	
Operating Income	**$ 141.6**	**$ 131.5**	**$ 10.1**	**7.7%**
Interest expense	(56.4)	(47.7)	(8.7)	(18.2)%
Other income, net	8.8	7.6	1.2	15.8%
Income Before Taxes	**94.0**	**91.4**	**2.6**	**2.8%**
Income tax expense	(12.4)	(2.5)	(9.9)	(396.0)%
Net Income	**$ 81.6**	**$ 88.9**	**$ (7.3)**	**(8.2)%**

$8.7 million increase in interest expenses was primarily due to higher borrowings and interest rates, partly offset by higher capitalization of AFUDC.

$1.2 million increase in other income, net was primarily due to the prior year CREP penalty, partly offset by an increase in the non-service component of pension expense

$9.9 million increase in income tax expense was primarily due to lower flow-through items (repairs deductions and lower production tax credits) and higher pre-tax income.

NorthWestern Energy
Delivering a Bright Future

Year-to-Date Tax Reconciliation
(through Q2)

(in millions)	Six Months Ended June 30,				
	2023		2022		Variance
Income Before Income Taxes	**$94.0**		**$91.4**		**$2.6**
Income tax calculated at federal statutory rate	19.7	21.0%	19.2	21.0%	0.5
Permanent or flow through adjustments:					
State income taxes, net of federal provisions	1.2	1.3%	0.8	0.9%	0.4
Flow - through repairs deductions	(7.6)	(8.0%)	(10.1)	(11.1%)	2.5
Production tax credits	(4.3)	(4.6%)	(6.4)	(7.0%)	2.1
Amortization of excess deferred income tax (DIT)	(1.0)	(1.1%)	(0.6)	(0.6%)	(0.4)
Reduction to previously claimed alternative minimimum tax credit	3.2	3.4%	-	0.0%	3.2
Plant and depreciation flow-through items	0.9	0.9%	0.1	0.2%	0.8
Share-based compensation	0.4	0.4%	(0.3)	(0.3%)	0.7
Other, net	(0.1)	(0.1%)	(0.2)	(0.3%)	0.1
Sub-total	(7.3)	(7.8%)	(16.7)	(18.2%)	9.4
Income Tax (Benefit) Expense	**$ 12.4**	**13.2%**	**$ 2.5**	**2.8%**	**$ 9.9**

NorthWestern Energy
Delivering a Bright Future

Appendix

Year-to-Date GAAP to Non-GAAP Earnings

(through Q2)

Six Months Ended June 30,

(in millions)	GAAP: Six Months Ended June 30, 2023	Non-GAAP Adjustments: Favorable Weather	Non-GAAP Adjustments: Move Pension Expense to OG&A (disaggregated with ASU 2017-07) (1)	Non-GAAP Adjustments: Non-employee Deferred Compensation	Non-GAAP Adjustments: Add Back Reduction related to Previously Claimed AMT Credit	Non GAAP: Six Months Ended June 30, 2023	Non-GAAP Variance: Variance $	Non-GAAP Variance: Variance %	Non GAAP: Six Months Ended June 30, 2022	Non-GAAP Adjustments: Community Renewable Energy Project Penalty (not tax deductible)	Non-GAAP Adjustments: Non-employee Deferred Compensation	Non-GAAP Adjustments: Move Pension Expense to OG&A (disaggregated with ASU 2017-07) (1)	Non-GAAP Adjustments: Favorable Weather	GAAP: Six Months Ended June 30, 2022
Revenues	$745.0	(1.8)	-	-	-	$743.2	$28.1	3.9%	$715.1	-	-	-	(2.3)	$717.4
Fuel, supply & dir. tx	233.1	-	-	-	-	233.1	3.0	1.3%	230.1	-	-	-	-	230.1
Utility Margin (2)	**511.9**	**(1.8)**	**-**	**-**	**-**	**510.1**	**25.1**	**5.2%**	**485.0**	**-**	**-**	**-**	**(2.3)**	**487.3**
Op. Expenses														
OG&A Expense	175.4	-	(0.8)	0.1	-	174.7	12.1	7.4%	162.6	-	(0.1)	(2.3)	-	165.0
Prop. & other taxes	89.3	-	-	-	-	89.3	(4.4)	-4.7%	93.7	-	-	-	-	93.7
Depreciation	105.6	-	-	-	-	105.6	8.5	8.8%	97.1	-	-	-	-	97.1
Total Op. Exp.	**370.3**	**-**	**(0.8)**	**0.1**	**-**	**369.6**	**16.2**	**4.6%**	**353.4**	**-**	**(0.1)**	**(2.3)**	**-**	**355.8**
Op. Income	**141.6**	**(1.8)**	**0.8**	**(0.1)**	**-**	**140.5**	**8.9**	**6.8%**	**131.6**	**-**	**0.1**	**2.3**	**(2.3)**	**131.5**
Interest expense	(56.4)	-	-	-	-	(56.4)	(8.7)	-18.2%	(47.7)	-	-	-	-	(47.7)
Other (Exp.) Inc., net	8.8	-	(0.8)	0.1	-	8.1	0.4	5.2%	7.7	2.5	(0.1)	(2.3)	-	7.6
Pretax Income	**94.0**	**(1.8)**	**-**	**-**	**-**	**92.2**	**0.6**	**0.7%**	**91.6**	**2.5**	**-**	**-**	**(2.3)**	**91.4**
Income tax	(12.4)	0.5	-	-	3.2	(8.8)	(6.9)	-358.2%	(1.9)	-	-	-	0.6	(2.5)
Net Income	**$81.6**	**(1.4)**	**-**	**-**	**3.2**	**$83.4**	**($6.3)**	**-7.0%**	**$89.7**	**2.5**	**-**	**-**	**(1.7)**	**$88.9**
ETR	13.2%	25.3%	-	-	-	9.5%			2.1%	0.0%	-	-	25.3%	2.8%
Diluted Shares	59.8					59.8	4.8	8.7%	55.0					55.0
Diluted EPS	**$1.37**	(0.02)	-	-	0.05	$1.40	($0.23)	-14.1%	$1.63	0.04	-	-	(0.03)	**$1.62**

The adjusted non-GAAP measures presented in the table are being shown to reflect significant items that are non-recurring or a variance from normal weather, however they should not be considered a substitute for financial results and measures determined or calculated in accordance with GAAP.

(1) As a result of the adoption of Accounting Standard Update 2017-07 in March 2018, pension and other employee benefit expense is now disaggregated on the GAAP income statement with portions now recorded in both OG&A expense and Other (Expense) Income lines. To facilitate better understanding of trends in year-over-year comparisons, the non-GAAP adjustment above re-aggregates the expense in OG&A - as it was historically presented prior to the ASU 2017-07 (with no impact to net income or earnings per share).
(2) Utility Margin is a non-GAAP Measure See the slide titled "Explaining Utility Margin" for additional disclosure.

NorthWestern Energy
Delivering a Bright Future

Quarterly PCCAM Impacts

Pre-tax Millions

	Q1	Q2	Q3	Q4	Full Year
'17/'18 Tracker	First full year recorded in Q3		$3.3		$3.3
'18/'19 Tracker			($5.1)	$0.3	(4.8)
2018 (Expense) Benefit	**$0.0**	**$0.0**	**($1.8)**	**$0.3**	**($1.5)**
					Full Year
'18/'19 Tracker	($1.6)	$4.6			$3.0
'19/'20 Tracker			$0.1	($0.7)	(0.6)
2019 (Expense) Benefit	**($1.6)**	**$4.6**	**$0.1**	**($0.7)**	**$2.4**
					Full Year
CU4 Disallowance ('18/'19 Tracker)				($9.4)	($9.4)
'19/'20 Tracker	($0.1)	**$0.2**			$0.1
Recovery of modeling costs	$0.7				$0.7
'20/'21 Tracker			($0.6)	($0.3)	($0.9)
2020 (Expense) Benefit	**$0.6**	**$0.2**	**($0.6)**	**($0.3)**	**($0.1)**
					Full Year
'20/'21 Tracker	($0.8)	($0.5)			($1.3)
'21/'22 Tracker			($2.7)	($1.4)	($4.1)
2021 (Expense) Benefit	**($0.8)**	**($0.5)**	**($2.7)**	**($1.4)**	**($5.4)**
	Q1	***Q2***	***Q3***	***Q4***	***Full Year***
'21/'22 Tracker	($0.8)	($0.8)			($1.6)
'22/'23 Tracker			($4.0)	($1.6)	($5.6)
2022 (Expense) Benefit	**($0.8)**	**($0.8)**	**($4.0)**	**($1.6)**	**($7.2)**
	Q1	***Q2***	***Q3***	***Q4***	***Year-to-Date***
'22/'23 Tracker	$0.5	$2.2			$2.7
'23/'24 Tracker					$0.0
2023 (Expense) Benefit	**$0.5**	**$2.2**	**$0.0**	**$0.0**	**$2.7**
Year-over-Year Variance	***$1.3***	***$3.0***			***$4.3***

In 2017, the Montana legislature revised the statute regarding our recovery of electric supply costs. In response, the MPSC approved a new design for our electric tracker in 2018, effective July 1, 2017. The revised electric tracker, or PCCAM established a baseline of power supply costs and tracks the differences between the actual costs and revenues. Variances in supply costs above or below the baseline are allocated 90% to customers and 10% to shareholders, with an annual adjustment. From July 2017 to May 2019, the PCCAM also included a "deadband" which required us to absorb the variances within +/- $4.1 million from the base, with 90% of the variance above or below the deadband collected from or refunded to customers. In 2019, the Montana legislature revised the statute effective May 7, 2019, prohibiting a deadband, allowing 100% recovery of QF purchases, and maintaining the 90% / 10% sharing ratio for other purchases.

Qualified Facility Earnings Adjustment

(Millions)	Annual actual contract price escalation	Annual adjustment for actual output and pricing	Adjustment associated with the one-time clarification in contract term	Total
Nov-12	(Arbitration) $47.9 Non-GAAP Adj.	$0.0	$0.0	**$47.9**
Jun-13	$0.0	1.0	0.0	**$1.0**
Jun-14	$0.0	0.0	0.0	**$0.0**
Jun-15	($6.1) Non-GAAP Adj.	1.8	0.0	**($4.3)**
Jun-16	$0.0	1.8	0.0	**$1.8**
Jun-17	$0.0	2.1	0.0	**$2.1**
Jun-18	$17.5 Non-GAAP Adj.	9.7	0.0	**$27.2**
Jun-19	$3.3	3.1	0.0	**$6.4**
Jun-20	$2.2	0.9	0.0	**$3.1**
Jun-21	($2.1)	2.6	8.7 Non-GAAP Adj.	**$9.2**
Sep-21	$0.0	0.0	(1.3) Non-GAAP Adj.	**($1.3)**
Dec-21	$0.0	0.0	(0.4) Non-GAAP Adj.	**($0.4)**
Jun-22	$3.3	1.8	0.0	**$5.1**
Jun-23	$4.2	0.8	0.0	**$5.0**

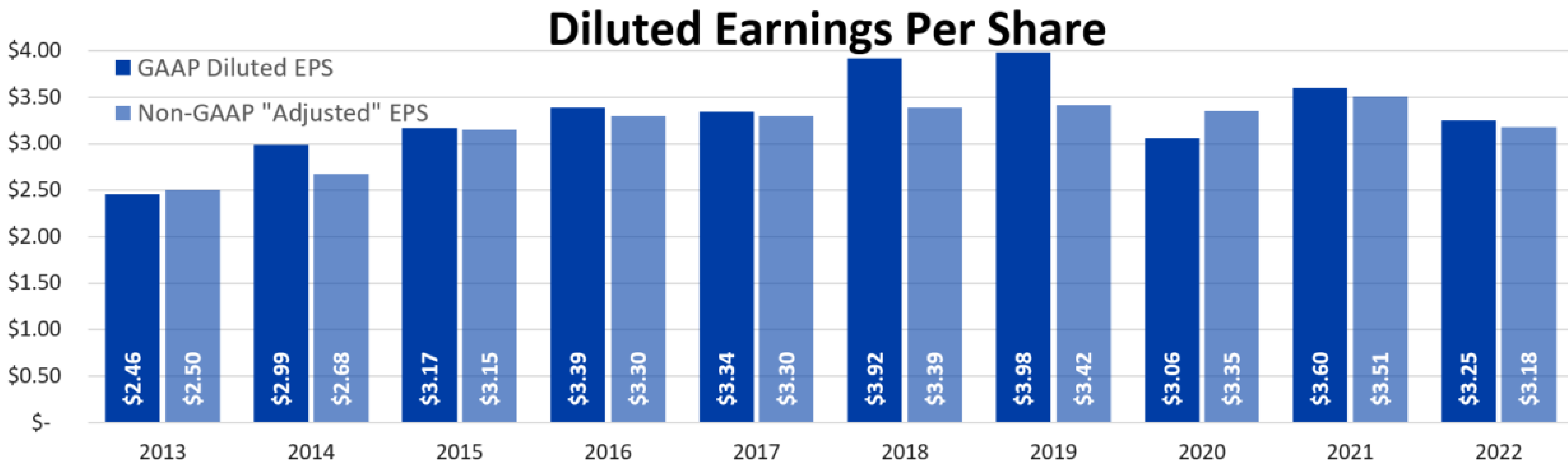
Year-over-Year Better (Worse)

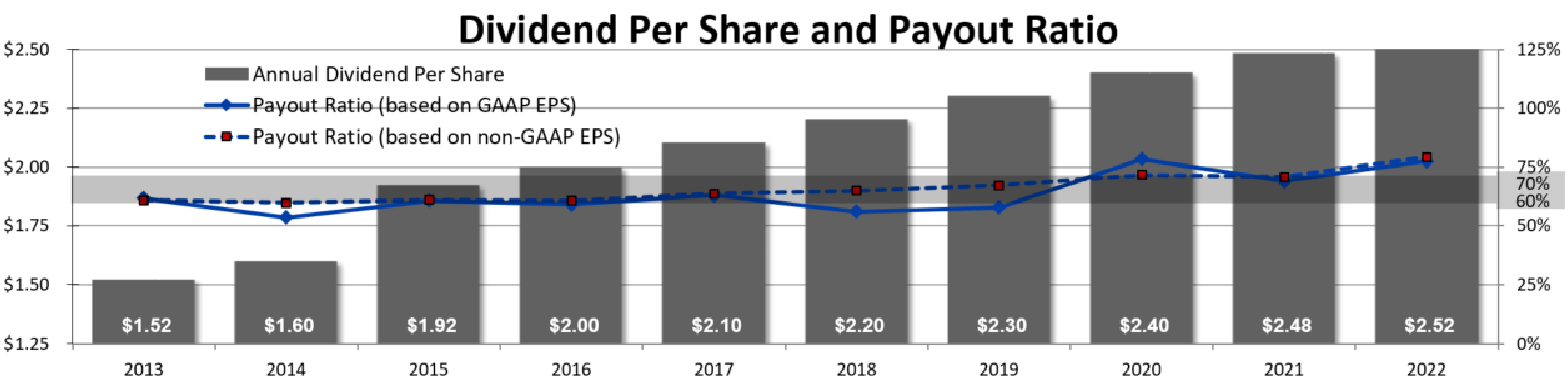
2013	($47.9)	1.0	0.0	**($46.9)**
2014	$0.0	(1.0)	0.0	**($1.0)**
2015	($6.1)	1.8	0.0	**($4.3)**
2016	$6.1	0.0	0.0	**$6.1**
2017	$0.0	0.3	0.0	**$0.3**
2018	$17.5	7.6	0.0	**$25.1**
2019	($14.2)	(6.6)	0.0	**($20.8)**
2020	($1.1)	(2.2)	0.0	**($3.3)**
2021	($4.3)	$1.7	$7.0	**$4.4**
2022	$5.4	($0.8)	($7.0)	**($2.4)**
2023	$0.9	($1.0)	$0.0	**($0.1)**

Our electric QF liability consists of unrecoverable costs associated with contracts covered under PURPA that are part of a 2002 stipulation with the MPSC and other parties. Risks / losses associated with these contracts are born by shareholders, not customers. Therefore, any mitigation of prior losses and / or benefits of liability reduction also accrue to shareholders.

NorthWestern Energy
Delivering a Bright Future

EPS & Dividend History

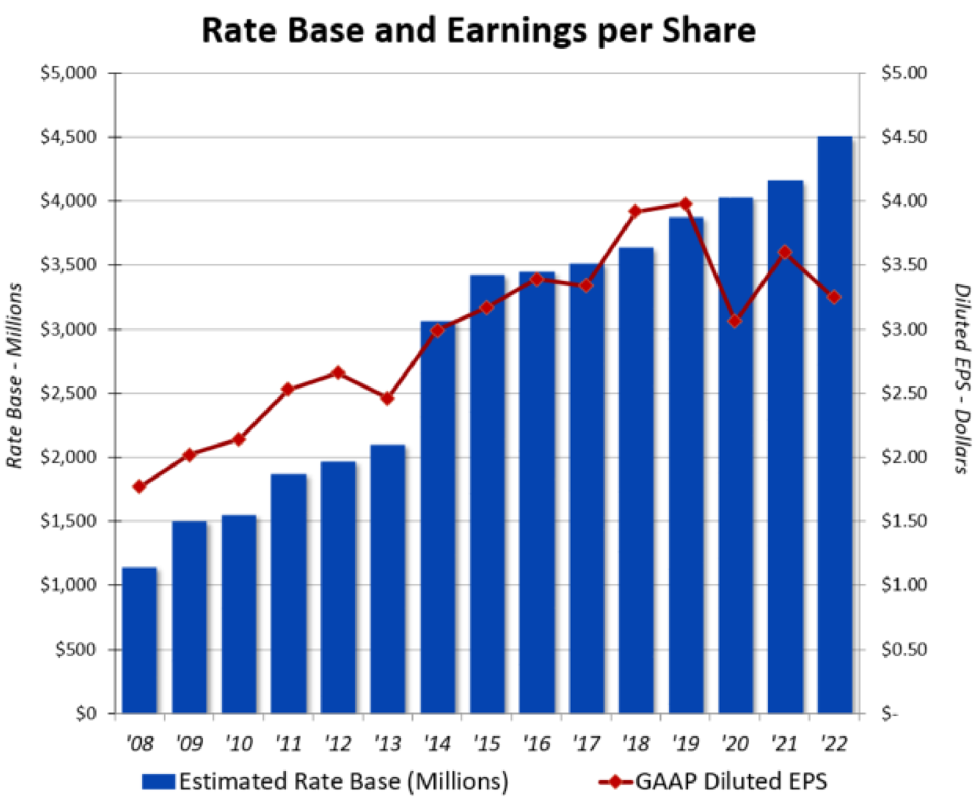


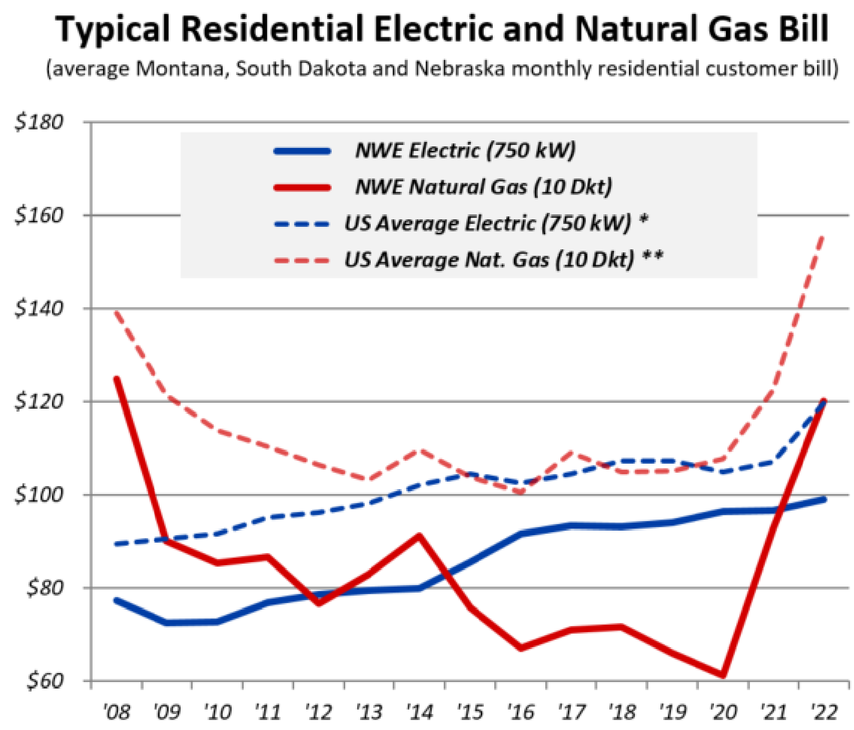


2013-2022 CAGR's: GAAP EPS: 3.1% - Non-GAAP EPS: 2.7% - Dividend: 5.8%

See appendix for "Non-GAAP Financial Measures"

Investment for Our Customers' Benefit





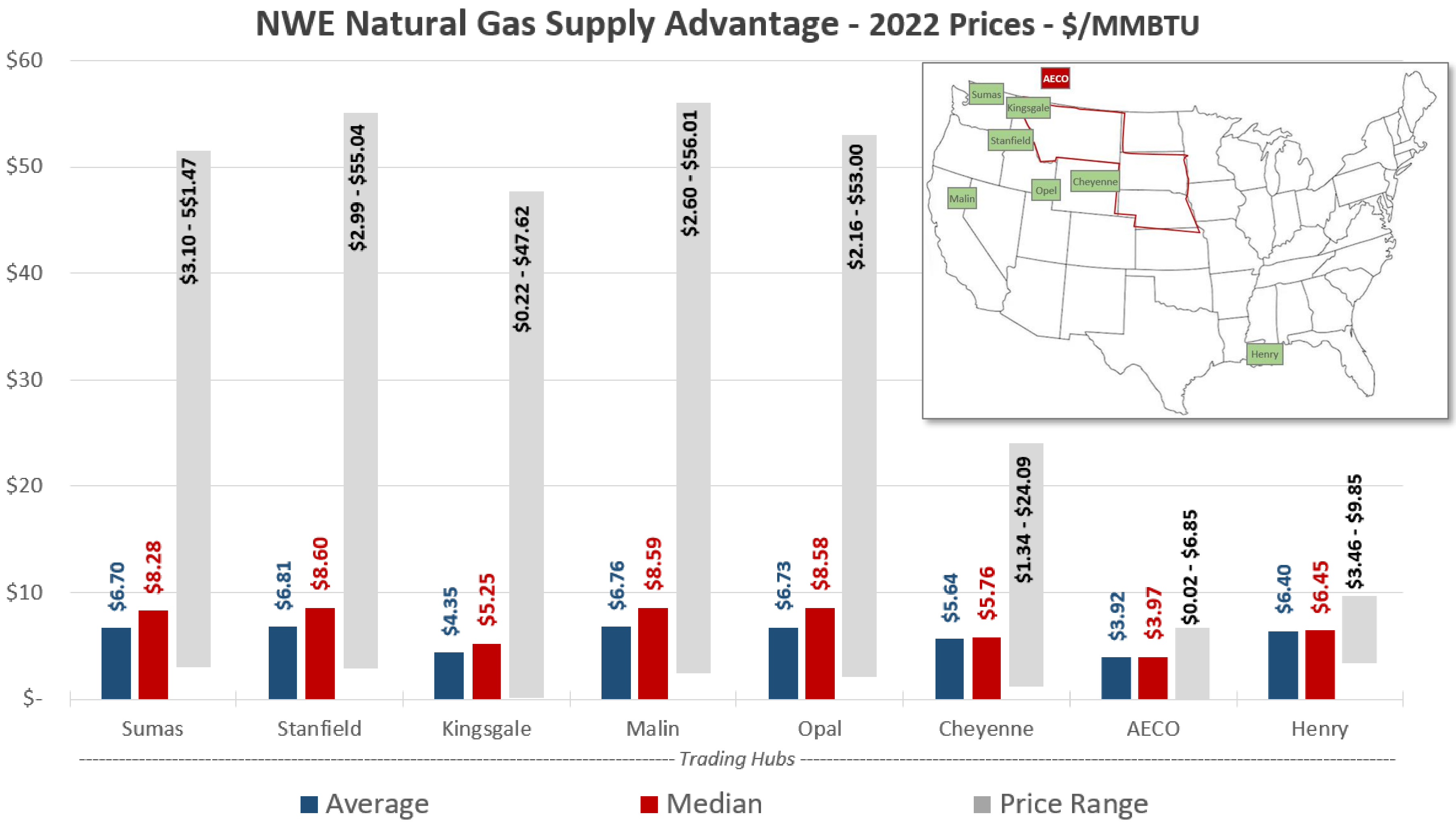
* Electric - EEI Typical Bills and Average Summer and Winter Rates Report (2008-2022)
** Natural Gas - EIA U.S. Price of Natural Gas Delivered to Residential Customers (2008-2022)
Note: 2022 data is as of November 2022

Over the past decade we have been reintegrating our Montana energy supply portfolio and making additional investments across our entire service territory to enhance system safety, reliability and capacity.

We have made these enhancements with minimal impact to customers' bills while maintaining bills lower than the US average. As a result we have also been able to deliver solid earnings growth for our investors.

2008-2022 CAGRs	Estimated Rate Base: 10.4%	GAAP Diluted EPS: 4.4%
2008-2022 CAGRs	NWE typical electric bill: 1.8%	NWE typical natural gas bill: (0.3%)
2008-2022 CAGRs	US average electric bill: 2.1%*	US average natural gas bill: 0.8%**

Natural Gas LDC - AECO Advantage to Customers



NWE has access to some of the lowest and stable natural gas prices in the nation, through the Alberta Energy Company (AECO) trading hub.

Source: S&P Global

2022 System Statistics

Owned Energy Supply

Electric (MW)	MT	SD	Total
Base load coal	222	211	433
Wind	51	80	131
Hydro	459	-	459
Other resources(2)	150	155	305
	882	446	1,328

Natural Gas (Bcf)	MT	SD	Total
Proven reserves	35.1	-	35.1
Annual production	3.1	-	3.1
Storage	17.8	-	17.8

Transmission

Trans for Others	MT	SD	Total
Electric (GWh)	13,723	22	13,745
Natural Gas (Bcf)	47	35	82

System (miles)	MT	SD	Total
Electric	6,597	1,308	7,905
Natural gas	2,235	55	2,290
Total	8,832	1,363	10,195

Distribution

Demand	MT	SD / NE(1)	Total
Daily MWs	750	200	950
Peak MWs	1,250	340	1,590
Annual GWhs	6,600	1,750	8,350
Annual Bcf	23	11	34

Customers	MT	SD / NE	Total
Electric	398,200	64,700	462,900
Natural gas	209,100	92,200	301,300
Total	607,300	156,900	764,200

System (miles)	MT	SD / NE	Total
Electric	18,534	2,342	20,876
Natural gas	5,099	2,545	7,644
Total	23,633	4,887	28,520

Note: Statistics above are as of 12/31/2022

(1) Nebraska is a natural gas only jurisdiction

(2) Dave Gates Generating Station (DGGS) in Montana is a 150 MW nameplate facility but consider it a 105 MW (60 MW FERC & 45MW MPSC jurisdictions) peaker

NorthWestern Energy
Delivering a Bright Future

Our Commissioners

Montana Public Service Commission

Name	Party	Began Serving	Term Ends
James Brown (President)	R	Jan-21	Jan-25
Jennifer Fielder (Vice President)	R	Jan-21	Jan-25
Annie Bukacek	R	Jan-23	Jan-27
Tony O'Donnell	R	Jan-17	Jan-25
Randy Pinocci	R	Jan-23	Jan-27

Commissioners are elected in statewide elections from each of five districts. Leadership positions are elected by fellow Commissioners. Commissioner term is four years, Chairperson term is two years.

South Dakota Public Utilities Commission

Name	Party	Began Serving	Term Ends
Kristie Fiegen (Chair)	R	Aug-11	Jan-25
Gary Hanson (Vice Chair)	R	Jan-03	Jan-27
Chris Nelson	R	Jan-11	Jan-29

Commissioners are elected in statewide elections. Chairperson is elected by fellow Commissioners. Commissioner term is six years, Chairperson term is one year.

Nebraska Public Service Commission

Name	Party	Began Serving	Term Ends
Eric Kamler	R	Jan-23	Jan-29
Christian Mirch	R	Jan-23	Jan-27
Tim Schram	R	Jan-07	Jan-25
Kevin Stocker	R	Jan-23	Jan-29
Dan Watermeier (Chair)	R	Jan-19	Jan-25

Commissioners are elected in statewide elections. Chairperson is elected by fellow Commissioners. Commissioner term is six years, Chairperson term is one year.

Non-GAAP Financial Measures (1 of 5)

This presentation includes financial information prepared in accordance with GAAP, as well as other financial measures, such as Utility Margin, Adjusted Non-GAAP pretax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS that are considered "non-GAAP financial measures." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP.

We define Utility Margin as Operating Revenues less fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion) as presented in our Consolidated Statements of Income. This measure differs from the GAAP definition of Gross Margin due to the exclusion of Operating and maintenance, Property and other taxes, and Depreciation and depletion expenses, which are presented separately in our Consolidated Statements of Income. A reconciliation of Utility Margin to Gross Margin, the most directly comparable GAAP measure, is included in this presentation.

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

Management also believes the presentation of Adjusted Non-GAAP pre-tax income, Adjusted Non-GAAP net income and Adjusted Non-GAAP Diluted EPS is more representative of normal earnings than GAAP pre-tax income, net income and EPS due to the exclusion (or inclusion) of certain impacts that are not reflective of ongoing earnings. The presentation of these non-GAAP measures is intended to supplement investors' understanding of our financial performance and not to replace other GAAP measures as an indicator of actual operating performance. Our measures may not be comparable to other companies' similarly titled measures.

Appendix

Non-GAAP Utility Margin Reconciliation (2 of 5)

Reconciliation of Gross Margin to Utility Margin for quarter ending December 31,

	Electric		Natural Gas		Total	
	2022	2021	2022	2021	2022	2021
(in millions)						
Reconciliation of gross margin to utility margin						
Operating Revenues	$ 299.1	$ 253.2	$ 126.1	$ 94.1	$ 425.2	$ 347.3
Less: Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion shown separately below)	93.5	76.0	59.5	38.4	153.0	114.4
Less: Operating & maintenance expense	46.6	34.4	14.0	14.6	60.6	49.0
Less: Property and other tax expense	40.6	26.8	11.7	8.3	52.3	35.1
Less: Depreciation and depletion expense	41.1	38.7	8.2	7.8	49.3	46.5
Gross Margin	**77.3**	**77.3**	**32.7**	**25.0**	**110.0**	**102.3**
Plus: Operating & maintenance expense	46.6	34.4	14.0	14.6	60.6	49.0
Plus: Property and other tax expense	40.6	26.8	11.7	8.3	52.3	35.1
Plus: Depreciation and depletion	41.1	38.7	8.2	7.8	49.3	46.5
Utility Margin (1)	**$ 205.6**	**$ 177.2**	**$ 66.6**	**$ 55.7**	**$ 272.2**	**$ 232.9**

Reconciliation of Gross Margin to Utility Margin Twelve Months Ending December 31,

	Electric		Natural Gas		Total	
	2022	2021	2022	2021	2022	2021
(in millions)						
Reconciliation of gross margin to utility margin						
Operating Revenues	$1,106.5	$1,052.2	$ 371.3	$ 320.1	$1,477.8	$1,372.3
Less: Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion shown separately below)	324.4	294.8	167.6	130.7	492.0	425.5
Less: Operating & maintenance expense	167.8	156.4	53.6	51.9	221.4	208.3
Less: Property and other tax expense	149.8	134.9	42.7	38.5	192.5	173.4
Less: Depreciation and depletion expense	162.4	154.6	32.6	32.8	195.0	187.4
Gross Margin	**302.1**	**311.5**	**74.8**	**66.2**	**376.9**	**377.7**
Plus: Operating & maintenance expense	167.8	156.4	53.6	51.9	221.4	208.3
Plus: Property and other tax expense	149.8	134.9	42.7	38.5	192.5	173.4
Plus: Depreciation and depletion	162.4	154.6	32.6	32.8	195.0	187.4
Utility Margin (1)	**$ 782.1**	**$ 757.4**	**$ 203.7**	**$ 189.4**	**$ 985.8**	**$ 946.8**

(1) Utility Margin is a non-GAAP Measure.

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

Appendix

Non-GAAP Utility Margin Reconciliation (3 of 5)

Reconciliation of Gross Margin to Utility Margin for Quarter Ending March 31,

	Electric		Natural Gas		Total	
	2023	2022	2023	2022	2023	2022
(in millions)						
Reconciliation of gross margin to utility margin						
Operating Revenues	$ 295.3	$ 271.7	$ 159.2	$ 122.8	$ 454.5	$ 394.5
Less: Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion shown separately below)	78.1	77.6	87.4	57.5	165.5	135.1
Less: Operating & maintenance expense	42.4	39.5	13.5	13.3	55.9	52.8
Less: Property and other tax expense	38.3	36.4	10.9	10.4	49.2	46.8
Less: Depreciation and depletion expense	43.9	40.4	9.4	8.5	53.3	48.9
Gross Margin	**92.6**	**77.8**	**38.0**	**33.1**	**130.6**	**110.9**
Plus: Operating & maintenance expense	42.4	39.5	13.5	13.3	55.9	52.8
Plus: Property and other tax expense	38.3	36.4	10.9	10.4	49.2	46.8
Plus: Depreciation and depletion	43.9	40.4	9.4	8.5	53.3	48.9
Utility Margin (1)	**$ 217.2**	**$ 194.1**	**$ 71.8**	**$ 65.3**	**$ 289.0**	**$ 259.4**

Management believes that Utility Margin provides a useful measure for investors and other financial statement users to analyze our financial performance in that it excludes the effect on total revenues caused by volatility in energy costs and associated regulatory mechanisms. This information is intended to enhance an investor's overall understanding of results. Under our various state regulatory mechanisms, as detailed below, our supply costs are generally collected from customers. In addition, Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs, as well as to analyze how changes in loads (due to weather, economic or other conditions), rates and other factors impact our results of operations. Our Utility Margin measure may not be comparable to that of other companies' presentations or more useful than the GAAP information provided elsewhere in this report.

(1) Utility Margin is a non-GAAP Measure.

Non-GAAP Earnings (4 of 5)

Use of Non-GAAP Financial Measures - Reconcile to Non-GAAP diluted EPS

Pre-Tax Adjustments ($ Millions)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Reported GAAP Pre-Tax Income	**$ 108.3**	**$ 110.4**	**$ 181.2**	**$ 156.5**	**$ 176.1**	**$ 178.3**	**$ 182.2**	**$ 144.2**	**$ 190.2**	**$ 182.4**
Non-GAAP Adjustments to Pre-Tax Income:										
Weather	(3.7)	(1.3)	13.2	15.2	(3.4)	(1.3)	(7.3)	9.8	1.1	(8.9)
Lost revenue recovery related to prior periods	(1.0)	-	-	(14.2)	-	-	-	-	-	-
Remove hydro acquisition transaction costs	6.3	15.4	-	-	-	-	-	-	-	-
Exclude unplanned hydro earnings	-	(8.7)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlement	-	-	(20.8)	-	-	-	-	-	-	-
QF liability adjustment	-	-	6.1	-	-	(17.5)	-	-	(6.9)	-
Electric tracker disallowance of prior period costs	-	-	-	12.2	-	-	-	9.9	-	-
Income tax adjustment	-	-	-	-	-	9.4	-	-	-	-
Community Renewable Energy Project Penalty	-	-	-	-	-	-	-	-	-	2.5
Unplanned Equity Dilution from Hydro transaction						-	-	-	-	-
Adjusted Non-GAAP Pre-Tax Income	**$ 109.8**	**$ 115.8**	**$ 179.7**	**$ 169.7**	**$ 172.7**	**$ 168.9**	**$ 174.9**	**$ 163.9**	**$ 184.4**	**$ 176.0**

Tax Adjustments to Non-GAAP Items ($ Millio	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GAAP Net Income	**$ 94.0**	**$ 120.7**	**$ 151.2**	**$ 164.2**	**$ 162.7**	**$ 197.0**	**$ 202.1**	**$ 155.2**	**$ 186.8**	**$ 183.0**
Non-GAAP Adjustments Taxed at 38.5% ('12-'17) and 25.3% ('18-currrent):										
Weather	(2.3)	(0.8)	8.1	9.3	(2.1)	(1.0)	(5.5)	7.3	0.8	(6.6)
Lost revenue recovery related to prior periods	(0.6)	-	-	(8.7)	-	-	-	-	-	-
Remove hydro acquisition transaction costs	3.9	9.5	-	-	-	-	-	-	-	-
Exclude unplanned hydro earnings	-	(5.4)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlement	-	-	(12.8)	-	-	-	-	-	-	-
QF liability adjustment	-	-	3.8	-	-	(13.1)	-	-	(5.2)	-
Electric tracker disallowance of prior period costs	-	-	-	7.5	-	-	-	7.4	-	-
Income tax adjustment	-	(18.5)	-	(12.5)	-	(12.8)	(22.8)	-	-	-
Community Renewable Energy Project Penalty										2.5
Unplanned Equity Dilution from Hydro transaction										
Non-GAAP Net Income	**$ 94.9**	**$ 105.5**	**$ 150.3**	**$ 159.8**	**$ 160.6**	**$ 170.1**	**$ 173.8**	**$ 169.9**	**$ 182.4**	**$ 178.9**

Non-GAAP Diluted Earnings Per Share	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Diluted Average Shares (Millions)	*38.2*	*40.4*	*47.6*	*48.5*	*48.7*	*50.2*	*50.8*	*50.7*	*51.9*	*56.3*
Reported GAAP Diluted earnings per share	**$ 2.46**	**$ 2.99**	**$ 3.17**	**$ 3.39**	**$ 3.34**	**$ 3.92**	**$ 3.98**	**$ 3.06**	**$ 3.60**	**$ 3.25**
Non-GAAP Adjustments:										
Weather	(0.05)	(0.02)	0.17	0.19	(0.04)	(0.02)	(0.11)	0.14	0.01	(0.11)
Lost revenue recovery related to prior periods	(0.02)	-	-	(0.18)	-	-	-	-	-	-
Remove hydro acquisition transaction costs	0.11	0.24	-	-	-	-	-	-	-	-
Exclude unplanned hydro earnings	-	(0.14)	-	-	-	-	-	-	-	-
Remove benefit of insurance settlements & recoveries	-	-	(0.27)	-	-	-	-	-	-	-
QF liability adjustment	-	-	0.08	-	-	(0.26)	-	-	(0.10)	0.04
Electric tracker disallowance of prior period costs	-	-	-	0.16	-	-	-	0.15	-	-
Income tax adjustment	-	(0.47)	-	(0.26)	-	(0.25)	(0.45)	-	-	-
Community Renewable Energy Project Penalty	-	-	-	-	-	-	-	-	-	-
Unplanned Equity Dilution from Hydro transaction	-	0.08	-	-	-	-	-	-	-	-
Non-GAAP Diluted Earnings Per Share	**$ 2.50**	**$ 2.68**	**$ 3.15**	**$ 3.30**	**$ 3.30**	**$ 3.39**	**$ 3.42**	**$ 3.35**	**$ 3.51**	**$ 3.18**

Non-GAAP Ratios and Metrics (5 of 5)

Use of Non-GAAP Financial Measures - Dividend Payout Ratio to GAAP and Non-GAAP diluted EPS

(per share)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Dividend per Share	$ 1.52	$ 1.60	$ 1.92	$ 2.00	$ 2.10	$ 2.20	$ 2.30	$ 2.40	$ 2.48	$ 2.52
Reported GAAP diluted EPS	$ 2.46	$ 2.99	$ 3.17	$ 3.39	$ 3.34	$ 3.92	$ 3.98	$ 3.06	$ 3.60	$ 3.25
Dividend Payout Ratio - GAAP diluted EPS	61.8%	53.5%	60.6%	59.0%	62.9%	56.1%	57.8%	78.4%	68.9%	77.5%
Reported Non-GAAP diluted EPS	$ 2.50	$ 2.68	$ 3.15	$ 3.30	$ 3.30	$ 3.39	$ 3.42	$ 3.35	$ 3.51	$ 3.18
Dividend Payout Ratio - Non-GAAP diluted EPS	60.8%	59.7%	61.0%	60.6%	63.6%	64.9%	67.3%	71.6%	70.7%	79.2%

Use of Non-GAAP Financial Measures - Return on Average Equity for GAAP and Non-GAAP Earnings

(per share)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
GAAP Net Income ($M's)	$ 94.0	$ 120.7	$ 151.2	$ 164.2	$ 162.7	$ 197.0	$ 202.1	$ 155.2	$ 186.8	$ 183.0
Average Quarterly Equity ($M's)	$ 991.1	$ 1,119.3	$ 1,520.2	$ 1,632.3	$ 1,720.4	$ 1,875.7	$ 1,998.8	$ 2,056.9	$ 2,186.8	$ 2,467.8
Return On Average Equity (ROAE) - GAAP Earnings	9.5%	10.8%	9.9%	10.1%	9.5%	10.5%	10.1%	7.5%	8.5%	7.4%
Reported Non-GAAP diluted EPS	$ 2.50	$ 2.68	$ 3.15	$ 3.30	$ 3.30	$ 3.39	$ 3.42	$ 3.35	$ 3.51	$ 3.18
Average Diluted Shares (M)	$ 38.2	$ 39.3	$ 47.6	$ 48.5	$ 48.7	$ 50.2	$ 50.8	$ 50.7	$ 51.9	$ 56.3
Calculated Non-GAAP Adjusted Net Income ($M's)	$ 94.9	$ 105.3	$ 150.3	$ 160.2	$ 160.6	$ 170.8	$ 174.3	$ 170.4	$ 182.4	$ 178.9
Return on Average Equity (ROAE) - Non-GAAP Earnings	9.6%	9.4%	9.9%	9.8%	9.3%	9.1%	8.7%	8.3%	8.3%	7.3%

The data presented in this presentation includes financial information prepared in accordance with GAAP, as well as other Non-GAAP financial measures such as Utility Margin (Revenues less Fuel, purchased supply and direct transmission expense (exclusive of depreciation and depletion)), Free Cash Flows (Cash flows from operations less maintenance capex and dividends) and Net Debt (Total debt less capital leases), that are considered "Non-GAAP financial measures." Generally, a Non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that exclude (or include) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. The presentation of Utility Margin, Free Cash Flows and Net Debt is intended to supplement investors' understanding of our operating performance. Utility Margin is used by us to determine whether we are collecting the appropriate amount of energy costs from customers to allow recovery of operating costs. Net Debt is used by our company to determine whether we are properly levered to our Total Capitalization (Net Debt plus Equity). Our Gross Margin, Free Cash Flows and Net Debt measures may not be comparable to other companies' similarly labeled measures. Furthermore, these measures are not intended to replace measures as determined in accordance with GAAP as an indicator of operating performance.

Delivering a **bright future**

NorthWestern Energy