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5 DIRECT TESTIMONY  
6 OF JASON C. MERKEL  
7 ON BEHALF OF NORTHWESTERN ENERGY  
8

9 TABLE OF CONTENTS

10	<u>Description</u>	<u>Starting Page No.</u>
11	Witness Information	2
12	Purpose of Testimony	3
13	Role of Distribution Operations - Electric	3
14	Wildfire Mitigation Plan	10
15	AMI – Operational Benefits	17
16	Role of Distribution Operations – Natural Gas	24
17	Sleepy Hollow	27
18	Conclusion	29
19	Verification	29
20		
21		
22	<u>Exhibit</u>	
23	Sleepy Hollow Activities to Date	Exhibit JCM-1

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2  
3  
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**Witness Information**

**Q. Please identify yourself, your employer, and your job title.**

**A.** My name is Jason C. Merkel. I am NorthWestern Corporation d/b/a NorthWestern Energy's ("NorthWestern" or "Company") Vice President of Distribution.

**Q. Please provide a description of your relevant employment experience and other professional qualifications.**

**A.** I have held my current position since 2022 and have primary responsibility for electric and natural gas distribution operations across Montana, South Dakota, and Nebraska. Prior to this role I was the General Manager of NorthWestern's Distribution Operations and Construction. I began my utility career with the Company in 1992 and have served in various engineering roles including in natural gas production and transmission, hydro generation, and in the natural gas and electric distribution departments of the Company.

I graduated from Montana College of Mineral Science and Technology with a Bachelor of Science in Engineering Science.

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**Purpose of Testimony**

**Q. What is the purpose of your testimony in this proceeding?**

**A.** The safety of our customers and our employees is our number one priority. The purpose of my testimony is to provide an overview of the role of NorthWestern’s distribution system, electric and natural gas, in providing safe and reliable service for our customers. I provide an update on NorthWestern’s wildfire mitigation activities to date and strategies going forward. I describe the operational benefits we have seen and expect to see from our Advanced Metering Infrastructure (“AMI”) project. I also provide an update on NorthWestern’s acquisition and operations of Sleepy Hollow Oil and Gas, LLC (“Sleepy Hollow”).

**Role of Distribution Operations - Electric**

**Q. Please provide a general description of NorthWestern’s electric distribution operations in Montana.**

**A.** NorthWestern operates an electric distribution system that at the end of 2023 included approximately 13,271 miles of overhead power lines and approximately 5,403 miles of underground power lines. These electric systems also have 351 substations, with 301 and 50 supporting distribution and transmission systems, respectively. In addition to operating and maintaining the distribution systems, Distribution Operations also provides the workforce to respond to the field operation needs for the electric transmission

1 system. The transmission operations, planning (maintenance and capacity),  
2 and oversight of the transmission systems is the responsibility of  
3 Transmission Operations. The transmission system is described in the Direct  
4 Testimony of Michael R. Cashell. These systems serve approximately  
5 405,500 electric customers in 221 Montana communities.

6  
7 One extremely unique aspect of our electric system is that it is a vast service  
8 territory with relatively few customers compared to other utilities. We actually  
9 have more distribution and transmission poles on our system than we do  
10 electric customers. This presents challenges for the employees of  
11 Distribution Operations in responding to the needs of customers. Many of  
12 these challenges are often overcome through the dedication and commitment  
13 of our employees. Responding to customer needs will typically require travel  
14 of substantial distances. Praise is common with regards to NorthWestern's  
15 people, not only what they do while on the job, but also with their  
16 contributions as volunteers, coaches, team bus drivers, town council, mayors,  
17 etc., in the many communities we serve.

18

19 **Q. What are the key drivers that NorthWestern considers with respect to its**  
20 **operations?**

21 **A.** Our customers' expectations are the key drivers, and they are ever  
22 increasing. Customers expect affordable service that is available when and

1 where it is needed, that is, increasingly reliable service that provides them  
2 greater flexibility, with systems that continue to operate safely.

3

4 **Q. How is NorthWestern meeting the increased demands of customers with**  
5 **respect to its operations?**

6 **A.** The continuing addition of technology to our systems is foundational to our  
7 ability to meet the increasing demands of customers.

8

9 Distribution system technology provides for efficiencies in operations,  
10 opportunities for improved operational effectiveness, and improved safety. To  
11 meet today's customer demands, the system requires technology to  
12 continually improve in real-time situational awareness of operating systems,  
13 allowing for more immediate and automated response to adjust our systems  
14 and is especially critical given challenges due to the vastness of our service  
15 territory.

16

17 The continued development of our Distribution Operation Control has  
18 improved operational visibility and our ability to remotely control distribution  
19 line devices without the need for field personnel to be at the site in order to  
20 adjust the operation of the system. This system visibility and enhanced  
21 remote control provides improved system safety and enhances controls to  
22 mitigate wildfires. Immediate notification of outages and system interruptions

1 provided by AMI is monumental in managing outage information for  
2 customers and prioritizing and optimizing timely outage event response.

3

4 **Q. What obstacles does NorthWestern face in meeting the growth demands  
5 of customers, from a distribution operations perspective?**

6 **A.** Customer expectations require continued investments to ensure adequate  
7 capacity is available to support growth and new connections to the distribution  
8 systems.

9

10 Much of the new customer growth is now occurring beyond the urban fringe,  
11 into and beyond the suburban areas and requires significant expansion of our  
12 distribution system to connect new customers. This “sprawl” build trend is  
13 also a cost driver. New infrastructure needed to support new connections in  
14 urban sprawl requires longer line extensions associated with each connect,  
15 with increases by almost 20% in recent years.

16

17 As part of NorthWestern’s commitment to reliable and affordable service to  
18 our customers, NorthWestern continues to seek efficiencies to assist with  
19 offsetting the challenges of increasing material and labor costs. These  
20 include continued improvements in project coordination, the use of more  
21 effective tools and equipment to perform the work, and providing customers  
22 with more options to coordinate electric system installs with other needed  
23 infrastructure (water, sewer, communications, streets, etc.) in major

1 developments. Continued focus on procedural improvement to reduce  
2 timelines in providing estimates for new connections results in reduced lead  
3 times to provide customers with project quotes from what was weeks to what  
4 is now days for single customer. Reducing the period between a customer's  
5 initial request for service to the time of install can potentially reduce a  
6 customer's home construction costs by avoiding scheduling delays and  
7 providing the opportunity for available power to aid in their building  
8 construction.

9

10 **Q. How is NorthWestern meeting the reliability demands of customers?**

11 **A.** Most importantly, the safety of our customers and of our employees is our  
12 priority. A reliable system is also a safe system. In addition to the technology  
13 deployment already discussed, investments towards maintaining asset health  
14 is foundational for reliable systems. Since the implementation of the  
15 Distribution System Infrastructure Project ("DSIP")<sup>1</sup> from 2013 to 2018, a plan  
16 specifically designed to stabilize the overall health of our assets, we have  
17 remained focused on maintaining the progress that was made during DSIP  
18 and implement programs to further optimize the performance of assets.  
19 Programs are implemented to address the life cycle of assets, respond to  
20 deficiencies determined through detailed inspections/assessments of assets,  
21 and by analysis of the performance of assets. This approach results in  
22 programs that are more predictive-based than time-based maintenance. The

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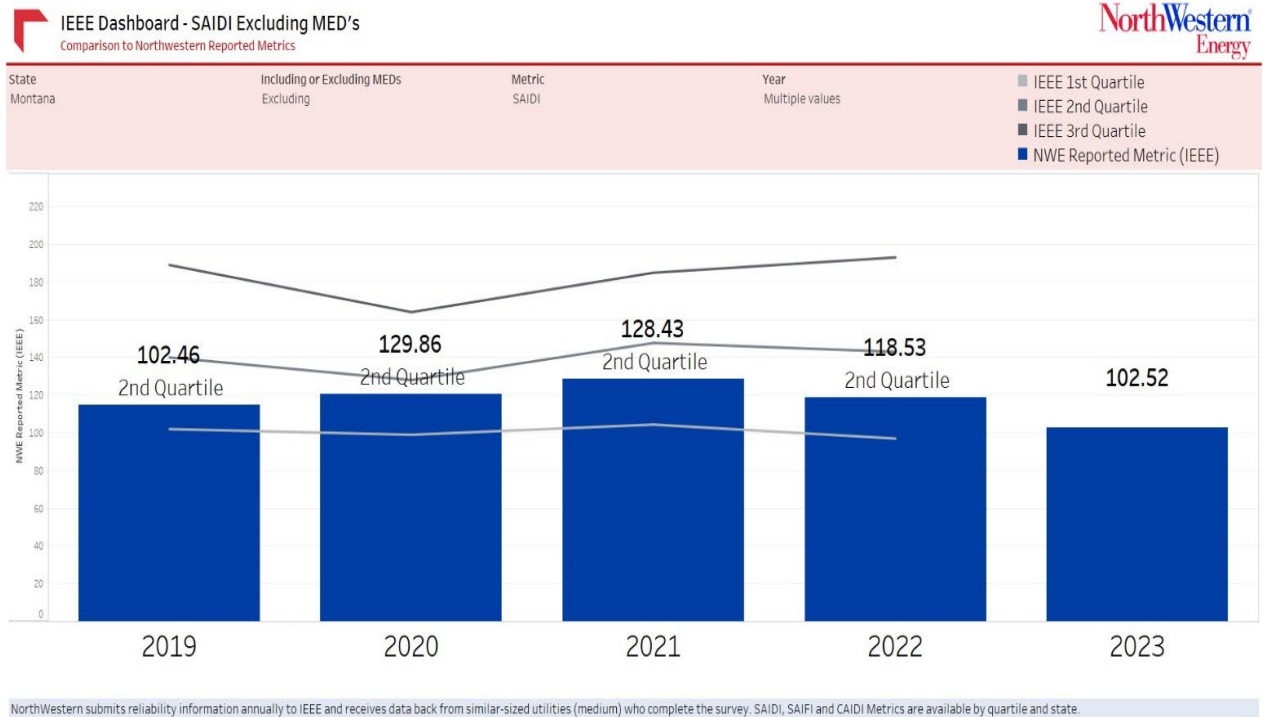
<sup>1</sup> See Montana Public Service Commission Docket No. D2011.1.7.

1 predictive-based methodologies drive upgrades and repairs on the line  
2 segments, or portions of a circuit, that are weighted on the known problems  
3 and outages of that segment. Traditional or time-based methodologies would  
4 yield potentially unnecessary replacement/repairs to an entire circuit. The  
5 most commonly used metric to describe overall reliability is System Average  
6 Interruption Duration Index (“SAIDI”). In simple terms, it is the average  
7 amount of time a customer is out of power over a one-year period. Over the  
8 past five years, NorthWestern’s SAIDI, excluding Major Event Days (“MED”),  
9 has averaged approximately 116 minutes – that is, a Montana customer  
10 served by NorthWestern would have been out of electricity for roughly two  
11 hours per year on average. The result is a system that is 99.98% reliable.  
12 The fact that NorthWestern has such a vast service territory with employees  
13 often required to travel long distances to respond to problems and outages  
14 makes this a great accomplishment. When compared to all electric utilities  
15 that participate in the Institute of Electrical and Electronics Engineers’ (IEEE)  
16 reliability study, NorthWestern’s Montana electric system on average falls into  
17 the 2nd quartile (see figure below). Some year-over-year variation can be  
18 expected due to the presence or absence of storm activity that does not meet  
19 the threshold of a MED, which will impact reliability results despite continued  
20 investments in distribution infrastructure.

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**Figure 1: Montana SAIDI**



- 1 **Q. What affects NorthWestern’s ability to provide safe service?**
- 2 **A.** The safety of our customers and our employees is our number one priority.
- 3 The characteristics of our system, a uniquely broad service territory with
- 4 relatively few customers, poses significant challenges to ensure our system is
- 5 always in a safe condition. The sheer exposure of the number of miles of line
- 6 needed in our service territory to provide service to a low customer density
- 7 service territory creates more potential for risk from extreme weather and fire.
- 8 Improved reliability reduces the potential for spark emitting electrical “faults”
- 9 from occurring. “Faults” typically create outages and occur when a phase
- 10 comes in contact with another phase, or anything that is at a different electric

1 potential (ground). A fault is also the ignition source for powerline-caused  
2 wildfires. To provide reasonable cost of service while managing this risk can  
3 create challenges.

4

5

### **Wildfire Mitigation Plan**

6

**Q. Please provide an update on NorthWestern’s Enhanced Wildfire  
7 Mitigation efforts.**

8

**A.** In its 2022 Montana Rate Review, NorthWestern presented an Enhanced  
9 Wildfire Mitigation Plan (“EWMP”) that discussed its proposed efforts to  
10 accelerate and expand activities to further mitigate wildfire risk and proposed  
11 an Enhanced Wildfire Mitigation Plan Rider for the timely recovery of the  
12 costs associated with that plan. As part of the Settlement in 2022 Rate  
13 Review, Settling Parties agreed to deferred accounting treatment of expenses  
14 related to wildfire mitigation efforts incremental to the test year. This is  
15 discussed further by Elaine A. Rich and Cynthia S. Fang. Since that  
16 settlement, the wildfire situation has continued to be a growing concern for  
17 utilities across the nation. Events such as the human tragedy and property  
18 losses that occurred in Maui, Texas, Colorado, etc. during the past year has  
19 only furthered the risk landscape that all utilities now must navigate.

20

Consistent with the expectations in the conclusion of the 2022 EWMP, and to  
21 stay on pace with the rapidly evolving nature of wildfire risks and solutions to  
22 mitigate such risks, NorthWestern released an updated its plan in April 2024,  
23 now referred as its Wildfire Mitigation Plan (“WMP”). Although the WMP has

1 evolved, the plan objectives remain the same. The objectives are: the  
2 reduction of ignition potential, system and environmental monitoring,  
3 enhanced vegetation management, and enriched public and communication  
4 outreach. The structure of the deferred expense accounting provided by the  
5 2022 Rate Review settlement served as the mechanism to implement new  
6 programs for mitigating wildfire risk, while providing flexibility to adjust to the  
7 most relevant solutions to achieve plan objectives. The Direct Testimony of  
8 Brandi L. Hellwinkel further discusses NorthWestern’s 2024 WMP. The Direct  
9 Testimony of Gregory F. Bailly discusses NorthWestern’s wildfire activities to  
10 date since the final order in the 2022 Rate Review, and the associated costs  
11 for deferred accounting treatment are discussed in the Direct Testimony of  
12 Elaine A. Rich.

13  
14 **Q. How does NorthWestern’s WMP differ from the wildfire mitigation  
15 activities planned when the 2022 Rate Review was settled?**

16 **A.** The EWMP filed with our 2022 Montana Rate Review provided the Montana  
17 Public Service Commission (“Commission”) and interested parties with insight  
18 into NorthWestern’s planning at the time filed. The EWMP recognized that  
19 wildfire mitigation continues to be a rapidly evolving issue that would require  
20 flexibility to ensure it reflected any changes in needs and available solutions.  
21 In addition, the EWMP was developed with NorthWestern’s proposal for an  
22 Enhanced Wildfire Mitigation Plan Rider which was withdrawn from the 2022  
23 Rate Review.

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As discussed, much has occurred in the utility landscape around wildfires. Wildfire has been at the center of the discussions between utilities, and at utility association events. It has been an incredible time of cooperation, sharing, and learning amongst utilities. Certainly, NorthWestern’s staff is much more informed on the matter. Although our objectives of the WMP are unchanged from the EWMP, our knowledge grows and methods mature as we constantly seek to refine approaches for more and more effective outcomes in mitigating wildfire. NorthWestern’s WMP only materially differs from the EWMP with the addition of two specific items, a Public Safety Power Shutoff (“PSPS”) protocol and activities with wildfire awareness and public outreach.

**Q. Please describe what NorthWestern has learned and how it has shaped adjustments to the WMP.**

**A.** Most utilities that have developed plans to mitigate against the risk of wildfire and consist of some variation of five key components. Those five components are: System Hardening, Vegetation Management, Situational Awareness, Operational Practices, and Public Outreach. NorthWestern has applied the many methods and approaches that were developed during DSIP, to our approach to wildfire mitigation. NorthWestern has led other utilities in both what to focus on and how to accomplish system hardening and vegetation management. These two components, system hardening and

1 vegetation management, are expected to stay on their course with  
2 optimization as technology and advances become available to assist in  
3 inspection, repair, or replacement of assets, and vegetation mitigation.

4  
5 The greatest opportunity for NorthWestern to further mitigate risk is with the  
6 advancement of its situational awareness of the environment or system.  
7 Situational awareness provides necessary information for when to adjust the  
8 electric systems with how the system responds to fault situations (operational  
9 practices). Although the plan did not change, NorthWestern did choose to  
10 accelerate the timeline to develop situational awareness and operational  
11 practices. This decision initiated a change in the schedule of the existing  
12 activities in the WMP. That is, accelerating the advancement of situational  
13 awareness, which accelerated the formalization and deployment of  
14 operational practices, which allowed NorthWestern to move from “evaluating  
15 PSPS” to developing the logical application of PSPS as an operational  
16 defense strategy. Although refinement is on-going, NorthWestern is currently  
17 functional with its ability to perform situational awareness and formally  
18 developed operational practices that include PSPS as a defensive strategy.  
19 NorthWestern learned from its utility peers that successful PSPS  
20 implementation requires effective public outreach and communication. The  
21 decision to accelerate the advancement of these WMP activities was driven  
22 by witnessing the impact that wildfire events have had on our neighboring  
23 utilities and their customers, the escalation of wildfire risk for customers and

1 the communities of Montana, and the threat and wildfire risk for  
2 NorthWestern.

3

4 **Q. How does NorthWestern's current electric tariff rules address PSPS**  
5 **interruptions?**

6 **A.** Rule 8 in our current tariff rules provides us with latitude to interrupt service  
7 for varying events, including weather conditions, and to reestablish service  
8 with reasonable diligence. In the wildfire context, NorthWestern will  
9 implement PSPS because of weather events and Acts of God. Under the  
10 terms of the PSPS, we will reestablish service with reasonable diligence.  
11 NorthWestern does not believe changes are needed to its tariff rules to  
12 address PSPS.

13

14 **Q. How do the adjustments, schedule or otherwise, improve the**  
15 **effectiveness of the WMP?**

16 **A.** Advancing situational awareness methods provides NorthWestern the ability  
17 to adjust its operational practices appropriate to environmental conditions and  
18 risks. Adjusting operational practices results in changes in how powerline  
19 devices will perform. Wildfire operational defense strategies employ  
20 enhanced powerline safety settings (EPSS). That is, the settings of powerline  
21 devices are adjusted to accelerate de-energization of electrical facilities when  
22 a fault is detected when conditions dictate. PSPS, from an operational  
23 practice perspective, is an operational defense strategy of last resort. PSPS

1 is applied when environmental and system conditions and risks are so  
2 severe, and mixed with violent weather, that de-energization of power  
3 systems becomes the most reasonable alternative to mitigate wildfire risk.  
4 Choosing the defense strategy employed is the result of analyzing three  
5 factors: Situational awareness of environmental conditions (dry, low moisture,  
6 high temperatures, and potential for wind), the health of the systems, and the  
7 impact to the communities or customers served.

8  
9 The most material adjustment to the WMP was the addition of PSPS and the  
10 necessary communication strategies for public outreach around wildfire and  
11 the purpose of PSPS. For PSPS strategies to be effective, customers and  
12 other stakeholders (community leaders, public agencies, etc.) must  
13 understand their purpose and how NorthWestern will employ such strategies.  
14 A communication strategy was developed and is being implemented to  
15 broaden the awareness of wildfire and the use of PSPS to stakeholders.

16

17 **Q. Are there any proposals related to wildfire mitigation in this Rate**  
18 **Review?**

19 **A.** Yes. Ms. Fang proposes a balancing account for the recovery of Wildfire  
20 Mitigation costs incurred on an annual basis in between rate reviews.

21

22 **Q. What specific wildfire mitigation costs is NorthWestern asking for**  
23 **recovery of through this balancing account?**

1 **A.** NorthWestern is asking for the more timely recovery of wildfire mitigation  
2 costs in between rate reviews. This is discussed further by Ms. Fang.

3

4 **Q. Why is there a need for incremental recovery between rate reviews for  
5 wildfire mitigation costs?**

6 **A.** As presented in the WMP and discussed further by Mr. Bailly and Ms.  
7 Hellwinkel, in response to the ever increasing threat of wildfire for customers,  
8 the communities of Montana, and for NorthWestern, wildfire mitigation  
9 activities will continue to grow year over year. Timely recovery of these  
10 expected substantial costs will be critical and is discussed further in the Direct  
11 Testimony of Crystal D. Lail.

12

13 **Q. How will you update the Commission on any changes or deviations  
14 from the WMP?**

15 **A.** In addition to the annual compliance filing discussed by Ms. Fang,  
16 NorthWestern plans to provide the Commission with informational updates  
17 related to our wildfire mitigation efforts twice a year – once as we head into a  
18 new wildfire season and another as we close out the year.

19

20 **Q. Does NorthWestern have any other proposals related to this matter?**

21 **A.** Yes, NorthWestern requests the Commission eliminate the annual Hazard  
22 Tree Status Report required by Final Order 7604u in Docket No. 2018.02.012.  
23 The separate reporting of this requirement is no longer needed given the



1 establishment of NorthWestern’s WMP and informational updates to the  
2 Commission discussed above.

3

4

**AMI – Operational Benefits**

5 **Q. Please describe your role in the management decision to implement**  
6 **AMI.**

7 **A.** While I was not a member of the executive team at the time the decision was  
8 made to implement AMI, I can provide additional information regarding the  
9 operational benefits we have seen and expect to see resulting from AMI  
10 deployment.

11

12 **Q. Please provide an update on NorthWestern’s advanced meter timeline in**  
13 **Montana.**

14 **A.** NorthWestern’s AMI program in Montana began in 2021. To date,  
15 Northwestern has replaced 400,000 electric meters and gas modules in  
16 Montana. AMI deployment was completed in the Missoula Division in August  
17 2022, Butte Division in June 2022 and Bozeman in January of  
18 2024. Lewistown District, Billings Division, and Havre District are on schedule  
19 to be completed in 2024. Helena and Great Falls Divisions are expected to  
20 be completed mid-2025.

21

22 **Q. Please describe the operational benefits that have resulted from the**  
23 **deployment of AMI.**

1 **A.** In our last rate review,<sup>2</sup> NorthWestern identified three near-term benefits  
2 expected from AMI deployment: (1) timely outage information, (2) more  
3 accurate and consistent meter reads, and (3) availability of remote services. I  
4 will discuss the operational benefits associated with items 1 and 3, and the  
5 Direct Testimony of Bobbi L. Schroepfel discusses item 2, with additional  
6 detail provided by Jonathan R. Shafer.

7  
8 Whatever the subject matter, specific to operating a safe energy distribution  
9 system and meeting the expectations of customers, technology for improved  
10 situational awareness is foundational. NorthWestern has advanced its ability  
11 to be effective with situational awareness by the advancement of a central  
12 function called Distribution Operation Control (“DOC”). Just as our  
13 transmission system is monitored and operated from our Grid Operations  
14 Control, the DOC has advanced for a similar purpose in monitoring and  
15 operating the distribution system. Over the last several years, new  
16 technology continues to provide the DOC the status of the distribution system.  
17 However, until the advancement of AMI our distribution controllers were blind  
18 to the most important portion of our system – the connection point to our  
19 customers. Many of the out of power notifications we receive from our  
20 customers often involve an issue with the customer’s equipment and power is  
21 being delivered to the meter by the distribution system. AMI allows our  
22 distribution controllers to “ping” a meter to determine if the meter has power.

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<sup>2</sup> Shafer Direct Testimony, pg. JRS-9, Docket No. 2022.07.078 (2022).

1           When the “ping” determines there is power at the meter, this is immediately  
2           communicated to the customer and without dispatching a field person.  
3           Without AMI, the customer would often have to wait for a field person to  
4           respond just to be informed the problem is their own to correct.

5  
6           We are currently in a unique position with over half of the AMI deployment  
7           completed. The benefits of AMI are emphasized with the contrast between  
8           the areas that have AMI, versus areas still without. The difference is simply  
9           glaring when it comes to outage management. NorthWestern’s service  
10          territory contains six divisions, or operating areas. Three of the six divisions  
11          have functioning AMI. In the divisions with AMI, notifications of power  
12          outages occur without the need for customers to call and alert us. Power  
13          outage notifications from the meter are delivered to the DOC alerting the  
14          distribution controllers in the early moments when an outage begins. With  
15          this functionality, we have numerous examples where we have dispatched  
16          resources to the area of an outage before we have heard from a customer  
17          associated with the outage. Additionally, the controller has an awareness of  
18          all meters that are associated with the outage and is able to provide sound  
19          predictive information to field resources regarding the location of the specific  
20          protective line device (fuse, reclosure, breaker, etc.) involved in the outage.  
21          This reduces the time required for the field resource to respond to the outage.  
22          Also, AMI provides visibility to the distribution system and allows the DOC to

1 aid the field resource to identify the proximity of the problem and guide partial  
2 restoration efforts when repairs are required.

3  
4 This operational functionality is incredibly beneficial when managing major  
5 storm outages. During major storms, when significant damages occurs or are  
6 expected to occur, our strategy for restoration generally follows this logical  
7 and prioritized order to assess and restore: 1) transmission lines, 2)  
8 substations, 3) critical customers, 4) high density residential, 5) low density  
9 residential, and finally 6) individual services. Historically, when it was  
10 necessary to create a storm recovery plan that followed this strategy, field  
11 assessments would first have to be performed to provide the needed field  
12 intelligence to develop a recovery plan. Field assessments determined both  
13 damaged facilities and which customers had power versus those that did not.  
14 The process often had field employees trudging through the same conditions  
15 (deep snow, mud, downed trees, and bad roads) that created the outage  
16 event to capture the system status, post event. With AMI, customer  
17 information is known almost immediately, and allows damage assessments to  
18 be deliberate and dispatch of resources to be more effective for storm  
19 recovery. In summary, AMI has greatly improved outage management.  
20 Customers expect NorthWestern to know if their power is on or off, and AMI  
21 provides us with the ability to meet that expectation and provides operational  
22 awareness resulting in improved reliability through more effective restoration  
23 and decreased outage times.

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AMI also provides many other operational benefits to efficiently and effectively meet the expectations of customers. Reduced meter reading hours is one obvious benefit. Operational resource hours have also been reduced for other activities, such as the time operations staff need to obtain meter reads for the “move in/move out” of customers and investigations of power problems. With the high frequency of meter data captured daily (versus a single monthly read), usage can be correlated with customer’s habits, activities, and household appliances. This creates confidence in NorthWestern from customers who ask for help in determining the source of abnormally high power consumption. AMI technology provides operation technicians more effective tools to investigate power quality issues for customers, specifically problems that are intermittent and seemingly hide when our technicians show up to find and solve the issue. Stored data allows employees to investigate the problem and deliver solutions. The Direct Testimony of Jonathan R. Shafer discusses the specifics of the operational benefits.

**Q. Are there other operational benefits you would like to discuss?**

**A.** Yes. Another significant benefit is with customer safety alerts, and the early detection of power quality problems that could lead to damage of customer equipment (property). Loose or damaged electrical connections and customer overloading of equipment can cause electrical components to

1       overheat. This ultimately can lead to structure fires, putting lives and property  
2       in harm's way. AMI has the ability to detect excessive heat at the meter and  
3       notify NorthWestern of such problems. Since the deployment of AMI, we  
4       have responded to a number of high temperature alerts. Most often,  
5       NorthWestern identifies the problem at the meter socket and collaborates with  
6       the customer to resolve the issue effectively.

7  
8       NorthWestern is also deploying a voltage monitoring tool that allows our  
9       operations to verify voltages before dispatching a resource -- again, meeting  
10      the needs for immediate situational awareness. NorthWestern is further  
11      exploring how to leverage voltage data for the early detection of power quality  
12      problems, such as flicker lights, momentary outages, and equipment issues.  
13      AMI, with its real-time alarms and detailed voltage information, has provided  
14      NorthWestern and its customers with safety alerts and improved power  
15      quality -- again, meeting the needs of customers through real time situational  
16      awareness.

17  
18   **Q.    Are there any operational benefits that NorthWestern hoped would show**  
19   **up but have not? If so, please describe.**

20   **A.**    Yes. Currently, NorthWestern is still required to leave pre-termination and  
21       post-termination in-person door tag notices for customers whose electric or  
22       and/or natural gas service is about to be shut off for non-payment.

23

1 As AMI deployment continues throughout NorthWestern's service territory,  
2 the need for NorthWestern personnel to be on our customers' premises in  
3 order to ensure the continuation of safe and reliable service to our customers  
4 has been reduced significantly with this door tag service requirement being an  
5 exception.

6  
7 There has been some history of Northwestern requesting to modify this  
8 practice. Ms. Fang provides testimony regarding those details.

9

10 **Q. Why is NorthWestern concerned with this requirement?**

11 **A.** As noted above, as NorthWestern's AMI deployment continues throughout  
12 the service territory, the need for NorthWestern personnel to be on our  
13 customers' property has been reduced significantly including the need to be  
14 on the customer premises to terminate service. While that need has been  
15 reduced, we nevertheless continue to need to be on the customers' premises  
16 to place door tags both pre- and post-termination. This requirement in the  
17 Commission's rule has reduced the benefits we expected to receive from AMI  
18 deployment.

19

20 However, the most compelling concern in performing this requirement is  
21 primarily employee safety. The requirement that NorthWestern personnel be  
22 on a customer's property to deliver pre- and post-termination notices  
23 continues to be a tense and potentially confrontational interaction, different

1 than other interactions when NorthWestern is there at the customer’s request.  
2 When performing the tag requirements, NorthWestern employees are too  
3 often subjected to very unsafe situations that are not common in today’s  
4 workplace. Interactions can involve verbal abuse, physical threats, navigating  
5 vicious dogs, and more. Employees have been injured in performing these  
6 activities. The necessity to endure such unsafe and abusive conditions to  
7 perform the tagging task must change, specifically when so many other  
8 effective communication channels are available in today’s world.

9  
10 Ms. Fang will provide testimony for the former dockets and the specific  
11 request of the Commission on this matter.

12

13 **Role of Distribution Operations – Natural Gas**

14 **Q. Please provide a general description of NorthWestern’s natural gas**  
15 **distribution system in Montana.**

16 **A.** NorthWestern operates a natural gas distribution system that includes 5,155  
17 miles of main pipeline with 195,204 services at the end of 2023. This system  
18 serves approximately 212,100 customers in 118 communities. Our total  
19 distribution system breakdown with main and service pipeline material, sizes,  
20 and vintage is shown in our Pipeline and Hazardous Materials Safety  
21 Administration (“PHMSA”) Annual Report Form 7100 for Calendar Year 2021  
22 Gas Distribution System.<sup>3</sup>

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<sup>3</sup> See Exhibit CTP-1, Pohl, C. (2022) in Docket No. 2022.07.078 before the Montana Public Service Commission.



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This system connects to NorthWestern’s natural gas intrastate transmission system described by Mr. Cashell at city gate stations where the natural gas is measured and the transmission gas pressure is reduced to distribution pressures. The distribution system operates through various networked systems where maximum allowable operating pressures range from 15 pounds per square inch gauge (“psig”) to 150 psig. Major equipment that is maintained includes the pipeline main and services, pressure regulating stations, sectionalizing valves, cathodic systems, and customer meters and associated equipment.

**Q. Please describe NorthWestern’s Natural Gas Distribution Operations’ approach to the provision of safe and reliable natural gas service.**

**A.** As with electric service, our number one goal for natural gas service is the safety of our workforce and the public. We attain this goal by maintaining our system to minimize gas leaks while providing quality and timely customer service. We pride ourselves on a highly qualified workforce and undertake continual planning to maintain this workforce into the future. We have developed a culture that embraces continual work process improvement. We perform the appropriate work in accordance with all pipeline safety requirements to maintain a safe and reliable system, but also focus on efficiency, resulting in high-quality service at reasonable rates. Our overall asset management approach is fundamental, but very effective. By utilizing

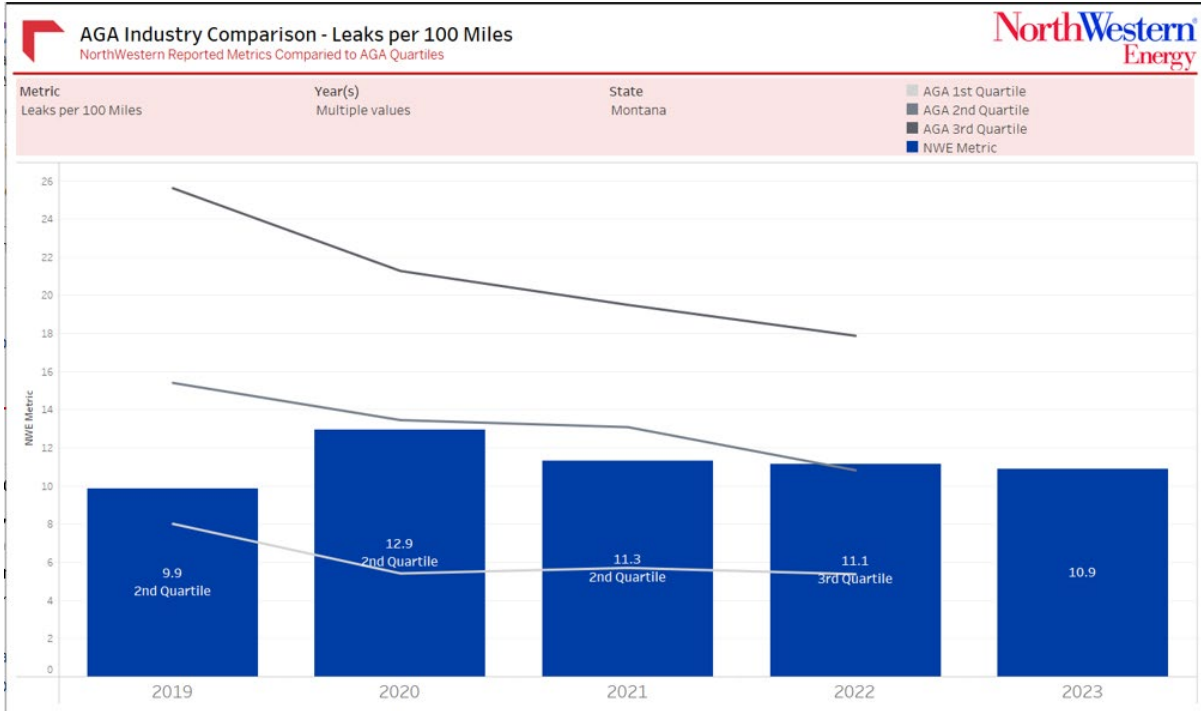
1 this approach, we are able to analyze the data that is produced through  
2 inspections and system performance monitoring to plan and prioritize  
3 investments and implement maintenance plans that maximize the safety and  
4 overall performance of our system.

5  
6 The figure below shows distribution natural gas system leak performance  
7 over the past five years benchmarked against peer company members of the  
8 American Gas Association. Our distribution natural gas system performs at a  
9 high level in leaks per 100 miles of pipe. We have made great progress over  
10 the past five years in addressing third-party damage, but this is an area we  
11 need to continue to focus on through our damage prevention program.

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Figure 2: Leaks Per 100 Miles



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**Sleepy Hollow**

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**Q. Please provide an overview of NorthWestern’s acquisition and operation of Sleepy Hollow.**

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**A.** NorthWestern’s acquisition of Sleepy Hollow represents NorthWestern’s

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concern for public safety, the commitment to not only its customers, but also

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to Montana’s rural communities.

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Sleepy Hollow was a natural gas utility that served the community of Winifred,

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Montana that became defunct and needed a qualified operator immediately or

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would face decommissioning leaving the community of Winifred without

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critical natural gas service. After consultation with the Commission’s

1 Pipeline Safety and Regulatory staff, NorthWestern agreed to acquire and  
2 operate the Sleepy Hollow system to ensure that the community maintained  
3 continued natural gas service. In Final Order No. 7833d in Docket No.  
4 2022.04.051, the Commission approved NorthWestern's application to  
5 acquire the natural gas assets of the Sleepy Hollow system. In that docket,  
6 cost recovery issues were deferred to a future date in order to expedite  
7 Commission approval and ensure that community continued un-interrupted  
8 natural gas service.

9

10 **Q. Please describe your activities associated with the acquisition and**  
11 **operation to date.**

12 **A.** Generally, the activities performed were with three key objectives. The first  
13 objective was to perform the necessary activities to assure a safe operating  
14 system by meeting all regulations for a distribution gas system. This required  
15 NorthWestern to validate those components met specifications and perform  
16 all required inspections (corrosion inspections, leak survey, cathodic  
17 protection, etc.). The second objective was to validate all customers were  
18 accounted for and being billed appropriately and to replace the meter  
19 infrastructure to optimize meter reading. The last objective was to perform  
20 the activities to convert the system from a gas gathering system, which it was  
21 originally constructed as, to a gas distribution system and to remove all gas  
22 line segments and components that were unnecessary to serve the  
23 customers. This effort greatly improved the safety of the system and

1 optimized future operating costs by removing gathering system components  
2 that served no function in a distribution system and if left in place were prone  
3 to leak. Components such as first cut regulators, liquid capture devices,  
4 compressor stations, dehydrators, pipe segments connecting to gas wells,  
5 etc. were removed. The detail of all activities performed since assets were  
6 acquired by NorthWestern are included in Exhibit JCM-1.

7

8 **Conclusion**

9 **Q. Please summarize your testimony.**

10 **A.** The consistent themes, regardless of the subject matter discussed, are  
11 NorthWestern's objective for employee and public safety and meeting the  
12 expectations of customers. Investment in the distribution systems (gas and  
13 electric) for maintenance, system upgrades, expansion, and technology is  
14 imperative to meet these objectives.

15

16 **Q. Does this conclude your direct testimony?**

17 **A.** Yes.

18

19 **Verification**

This Direct Testimony of Jason C. Merkel is true and accurate to the best of my knowledge, information, and belief.

/s/ Jason C. Merkel  
Jason C. Merkel