NorthWestern Corporation, dba NorthWestern Energy
South Dakota Electric
Sales and Revenue by Rate Schedule
Test Year Ended December 31, 2022

Section 3
Revenue Comparison

							Revenues							
			Average	MWH Sales			Summer		Winter		Annual		Revenue Change	
Line	Service Schedule	Rate	Customers	Summer	Off-Peak	Annual	Present	Proposed	Present	Proposed	Present	Proposed	Amount	Percent
1	**Residential**													
2	Residential Service	10, 10YS	39,134	149,578,309	245,538,935	395,117,244	$12,895,038	$16,097,883	$21,648,295	$27,161,999	$34,543,343	$43,259,882	$8,716,539	25.23%
3	MSC ERES Adjustment										-$5,322	-$6,469	-$1,147	21.55%
4	X-RES Adjustment										$36	$44	$8	22.22%
5	Residential Service	10, 10YS									$34,538,057	$43,253,457	$8,715,400	25.23%
6	Residential Service with Space Heating	11, 11YS	10,896	40,274,655	144,609,990	184,884,645	$3,370,713	$4,215,153	$8,819,186	$10,955,843	$12,189,899	$15,170,996	$2,981,097	24.46%
7	Residential Space Heating and Cooling	14	1,032	1,900,749	12,904,007	14,804,756	82,669	115,885	394,093	543,395	476,761	659,279	182,518	38.28%
8	Residential Dual-Fuel and Controlled Service	15	7	10,904	77,848	88,752	487	687	2,007	2,842	2,494	3,529	1,034	41.48%
9	**Total Residential**		51,069	191,764,617	403,130,780	594,895,397	$16,348,908	$20,429,608	$30,863,580	$38,664,079	$47,207,212	$59,087,261	$11,880,050	25.17%
10														
11	**Irrigation**													
12	Interruptible Irrigation Service	16O, 16OW, 16P, 16S	68	198,316	2,446,981	2,645,297	$152,806	$195,741	$13,162	$15,261	$165,969	$211,002	$45,033	27.13%
13	IRR - Irrigation Adjustment											$0	$0	#DIV/0!
											$165,969	$211,002	$45,033	27.13%
14	Irrigation Service	17, 17W	0	308,327	50,284	358,611	31,634	38,792	6,485	7,990	38,119	46,782	8,662	22.72%
15	Off Peak Irrigation Service	18	0	0	0	0	0	0	0	0	0	0	0	#DIV/0!
16	**Total Irrigation**		68	506,643	2,497,265	3,003,908	$184,440	$234,533	$19,648	$23,251	$204,088	$257,783	$53,696	26.31%
17														
18	**Commercial**													
19	General Service	21, 21YS	8,763	25,279,195	47,945,450	73,224,645	$3,175,271	$3,885,120	$5,617,158	$6,871,301	$8,792,429	$10,756,421	$1,963,992	22.34%
20	X-COM Adjustment										59	72	13	22.03%
21	CCXMS Adjustment											0	0	#DIV/0!
22	General Service	21, 21YS									$8,792,488	$10,756,493	$1,964,005	22.34%
23	Commercial Water Heating	23	59	150,825	415,813	566,638	$8,890	$11,544	$23,616	$30,396	$32,507	$41,940	$9,434	29.02%
24	Commercial Space Heating and Cooling	24, 24YS	586	7,555,804	34,693,715	42,249,519	401,568	553,234	973,839	1,347,139	1,375,407	1,900,372	524,965	38.17%
25	All-Inclusive Commercial Service	25, 25YS	56	10,317,289	30,113,457	40,430,746	902,124	1,149,327	1,664,724	2,123,983	2,566,847	3,273,311	706,463	27.52%
26	**Total Commercial**		9,463	43,303,113	113,168,435	156,471,548	$4,487,853	$5,599,225	$8,279,337	$10,372,819	$12,767,249	$15,972,116	$3,204,867	25.10%
27														
28	**Commercial and Industrial**													
29	Commercial and Industrial Service	33, 33YS	1,906	57,727,431	103,691,466	161,418,897	$5,630,501	$6,945,450	$10,134,304	$12,504,084	$15,764,678	$19,449,534	$3,684,856	23.37%
30	MAXAJ Adjustment										$175	$207	$32	18.42%
31	MSC ECI										-$43,953	-$52,047	-$8,094	18.42%
32	Commercial and Industrial Service	33, 33YS									$15,720,900	$19,397,694	$3,676,794	23.39%
33	Large Commercial and Industrial Service	34,34L1,34L2, 34L3,34YS	506	279,621,356	509,149,153	788,770,509	$14,397,524	$18,407,910	$26,488,182	$33,866,383	40,885,706	52,274,293	11,388,587	27.85%
34	PENPW Adjustment										-355	-452	-97	27.33%
35	PRIMD Adjustment										-72,195	-91,926	-19,731	27.33%
36	Elimination of Option L Discounts										121,533	154,738	33,205	27.32%
37	Large Commercial and Industrial Service	34,34L1,34L2, 34L3,34YS									$40,934,689	$52,336,653	$11,401,964	27.85%
38	Point to Point Distribution Only Serv	38					89,035	111,427	139,290	174,321	228,326	285,748	57,422	25.15%
39	Controlled Off Peak Service	70, 70YS	3	263,887	570,911	834,798	$25,625	$31,650	$54,101	$66,804	79,726	98,454	18,728	23.49%
40	**Total Commercial and Industrial**		2,415	337,612,674	613,411,531	951,024,205	$20,142,685	$25,496,437	$36,815,877	$46,611,592	$56,963,641	$72,118,549	$15,154,908	26.60%
41														
42	**Municipal**													
43	Municipal Pumping Service	41, 41YS	274	2,760,409	4,514,025	7,274,434	237,219	294,142	391,491	484,820	628,710	778,962	150,252	23.90%
44	**Total Municipal Service**		274	2,760,409	4,514,025	7,274,434	$237,219	$294,142	$391,491	$484,820	$628,710	$778,962	$150,252	23.90%
45														
46	**Lighting**		**Lights**											
47	Reddy-Guard	19	6,957	1,440,440	3,600,579	5,041,019	$197,452	240,656	$373,159	455,249	$570,628	$695,905	125,277	21.95%
48	Adjustment to Book											$0	0	0.00%
49	Total Reddy-Guard	19									$570,628	$695,905	125,277	21.95%
50	Highway, Street and Area Lighting Systems	56	11,022	3,339,147	8,528,146	11,867,293	488,076	593,824	913,286	1,112,220	1,401,401	1,706,044	304,644	21.74%
51	Adjustment to Book											0	0	0.00%
52	Total Hwy, Street & Area Lighting Systems	56									$1,401,401	$1,706,044	304,644	21.74%
53	**Total Lighting**		17,978	4,779,587	12,128,725	16,908,312	$685,528	$834,480	$1,286,446	$1,567,470	$1,972,029	$2,401,950	$429,921	21.80%
54														
55	**TOTAL RETAIL**		81,268	580,727,043	1,148,850,761	1,729,577,804	$42,086,633	$52,888,425	$77,656,379	$97,724,030	$119,742,928	$150,616,621	$30,873,693	25.78%
56														
57	**Revenue Class**													
58	Residential		51,069	191,764,617	403,130,780	594,895,397	$16,348,908	$20,429,608	$30,863,580	$38,664,079	$47,207,212	$59,087,261	$11,880,050	25.17%
59	Irrigation		68	506,643	2,497,265	3,003,908	184,440	234,533	19,648	23,251	204,088	257,783	53,696	26.31%
60	Commercial		9,463	43,303,113	113,168,435	156,471,548	4,487,853	5,599,225	8,279,337	10,372,819	12,767,249	15,972,116	3,204,867	25.10%
61	Commercial and Industrial		2,415	337,612,674	613,411,531	951,024,205	20,142,685	25,496,437	36,815,877	46,611,592	56,963,641	72,118,549	15,154,908	26.60%
62	Municipal		274	2,760,409	4,514,025	7,274,434	237,219	294,142	391,491	484,820	628,710	778,962	150,252	23.90%
63	Lighting - Lights		17,978	4,779,587	12,128,725	16,908,312	685,528	834,480	1,286,446	1,567,470	1,972,029	2,401,950	429,921	21.80%
64	**Total Retail**		81,268	580,727,043	1,148,850,761	1,729,577,804	$42,086,633	$52,888,425	$77,656,379	$97,724,030	$119,742,928	$150,616,621	$30,873,693	25.78%